



CALIFORNIA
Counties

CORPORATE ASSOCIATES
P R O G R A M

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CORPORATE ASSOCIATES MEMBERS TO BE FEATURED AT ANNUAL MEETING NEXT WEEK

At the CSAC 115th Annual Meeting next week in Monterey County, the Thursday Luncheon and General Assembly will once again feature Corporate Associates members. This year's session, titled "*The Future of Health Care in California: What's On the Horizon, and How Will Counties Cope,*" will include panelists from the Kaiser Foundation Health Plan, the California Healthcare Foundation, and Waterman & Associates, CSAC's federal advocacy firm. Additionally, Employee Relations and Liebert Cassidy Whitmore, along with John Nicoll from Ventura County, will lead a workshop on "Privacy Rights and Background Checks," scheduled for Wednesday afternoon. We look forward to seeing you all in Monterey!

REMINDER: CORPORATE ASSOCIATES BUSINESS MEETING BEING HELD NEXT WEEK

The next Corporate Associates Business Meeting will be held in conjunction with the CSAC 115th Annual Meeting in Monterey County. The meeting is scheduled for 10 a.m. to 12 p.m. on Thursday, November 19, at the Monterey Conference Center. During the meeting, we will have a panel of special guest speakers from three California Counties, who will share with the group some suggestions and guidance for successfully conducting business with their counties. Please note that you do not need to register for the conference if you are only attending this meeting. If you have any questions about the meeting, please contact Lindsay Pangburn at lpangburn@counties.org or 916/327-7500 ext. 528.

2ND ANNUAL PRESIDENT'S CUP SET FOR NEXT MONDAY, NOVEMBER 16

The 2nd Annual President's Cup Invitational is now less than a week away! As a reminder to all participants, this year's tournament is being held on Monday, November 16, at Poppy Hills Golf Club in Pebble Beach. We will have a shotgun start at 9 a.m. Please try to arrive at the course and check in with staff by 8:15 that morning. Poppy Hills is located at 3200 Lopez Road in Pebble Beach, CA, and driving directions can be found at <http://poppyhillsgolf.com/play/directions/>. NCGA members do not have to pay a gate fee when entering the 17 Mile Drive, you'll just need to show the guard your membership card or provide them with your GHIN number. Non-members will be asked to pay a \$9.00 gate fee. Should you have any additional questions prior to the tournament, please contact Lindsay Pangburn at lpangburn@counties.org or 916/327-7500 ext. 528.

EXHIBITOR DETAILS FOR 2009 ANNUAL MEETING

The Exhibit Hall at this year's Annual Meeting in Monterey County is now completely sold out! As a reminder to all of our Corporate Associates members that are exhibiting, CSAC will be providing balloons to display at your booth to recognize your membership. Exhibitor set-up hours will be available from 12 p.m. to 3 p.m. on Tuesday, November 17, and the Exhibit Hall will be open on Tuesday, November 17, from 3:30 p.m. to 6:30 p.m., and Wednesday, November 18, from 11:00 a.m. to 2:00 p.m. If you have any additional questions about exhibiting, please contact Lindsay Pangburn at lpangburn@counties.org or 916/327-7500 ext. 528.

MEMBERSHIP RENEWAL NOTICES WILL BE SENT OUT IN DECEMBER

Please watch your mailboxes next month for your 2010 Corporate Associates Program membership renewal notices. Please note that your notices will include an invoice for your renewal at your current level for next year, but we are happy to make adjustments as necessary. If you have any questions about your company's

membership or your renewal, please don't hesitate to contact Lindsay Pangburn, at lpangburn@counties.org or 916/327-7500 ext. 528.

UPDATE FROM THE COUNTY ADMINISTRATIVE OFFICERS ASSOCIATION OF CA (CAOAC)

The CAOAC wrapped up a very successful Annual Meeting in Tiburon, October 21-23. The assistance of our corporate sponsors is very much appreciated, and helped bring in two excellent speakers: Prof. Deborah Roberts from the Senior Executives Institute at the University of Virginia, to speak about "Leadership During Really Difficult Times;" and Gordon Graham, a very highly regarded and entertaining speaker, who kept attendees' attention all day with strategies to "prevent bad things from happening." A highlight of the conference – for the CAOs and for the corporate sponsors in attendance – was the presence of a large handful of former CAOs at dinner on Thursday evening. They included John Barrows (Marin), Phil Batchelor (Contra Costa), Bart Bohn (Fresno), Jan Christofferson (Placer), John Cullen (Contra Costa), Brent Harrington (Calaveras), Harry Hufford (Los Angeles), Jay Hull (Napa), Steve Szalay (Alameda & CSAC) and Brent Wallace (Tuolumne & CAOAC).

It is a time of great change among the ranks of CAOs. This is a trend that has been going on now for several years – no doubt affected by the "baby boom" phenomenon as well as very challenging fiscal times. Seven CAOs have announced their departure in the coming months of 2009: Bob Lawton (Calaveras), Jeannine Galatioto (Del Norte), David Shoemaker (Glenn), Loretta Nickolaus (Humboldt), Dee Tatum (Merced), Terry Schutten (Sacramento) and Larry Combs (Sutter). While we will not lose Larry, since he is moving to Merced to replace Dee, the disruption that will be felt in all the affected counties will be significant.

Twenty-three of our counties have CAOs that are leaving this year, are in an acting or interim capacity, or have two or fewer years of service. That represents 39.7% of our counties. This turnover is occurring at one of the most challenging periods in memory for California counties. It points out the growing importance of developing the resources and structures needed to provide professional training and development to those who will move into leadership positions in the very near future.

Should you have any questions about the CAOAC, feel free to contact John Sweeten, Executive Director, at 916/ 322-2427 or johnsweeten@sbcglobal.net.

KEY EVENTS IN 2010

March

6-10 NACo Legislative Conference – Washington, D.C.

May

26-28 NACo Western Interstate Region Conference – Yellowstone County (Billings), Montana

June

2-3 CSAC Legislative Conference – Sacramento County

July

15 Women of NACo Annual Golf Tournament – Washoe County (Reno), Nevada

16-20 NACo Annual Meeting – Washoe County (Reno), Nevada

November

16-19 CSAC 116th Annual Meeting – Riverside County

To view the complete 2010 CSAC Calendar of Events, please [click here](#).