# CSAC BOARD OF DIRECTORS

# BRIEFING MATERIALS

Thursday, April 13, 2023

1:00 pm - 4:30pm



#### SAFE Credit Union Convention Center| Ballroom B05/07/09

Zoom: https://us02web.zoom.us/j/82150707088?pwd=SWxSbWJhaWx5QUs2YzBuMHdoNHMrdz09 Conference Line: (669) 900-6833 | Meeting ID: 821 5070 7088 | Password: 490257



California State Association of Counties

#### CALIFORNIA STATE ASSOCIATION OF COUNTIES BOARD OF DIRECTORS Thursday, April 13, 2023 | 1:00 pm – 4:30 pm

#### SAFE Credit Union Convention Center | Ballroom B05/07/09 1400 J Street, Sacramento

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	AGENDA	
Presiding:	Chuck Washington, President	
THURSDAY	7, APRIL 13	
1:00 PM	PROCEDURAL ITEMS	
	1. Pledge of Allegiance	Page 1
	2. Roll Call	Pages 2-3
1:15 PM	SPECIAL PRESENTATIONS	
	3. CEO's Report	Page 4
	Graham Knaus   CEO	
	4. Joint Session Debrief & Next Steps	Pages 5-15
	Graham Knaus   CEO	
	Jacqueline Wong-Hernandez   Chief Policy Officer	
	5. California Counties Foundation Report	Pages 16-17
	Chastity Benson   Chief Operating Officer, CA Counties Foundation	2
	Brian Rutledge   Grants Program Director	
	Sunne McPeak   California Emerging Technology Fund (CETF)	
1:45 PM	ACTION ITEMS	
	6. Approval of Minutes from March 2, 2023	Pages 18-20
	7. Approval of IRS Form 990 – Tax Year 2021	Pages 21-22
	Supervisor Vito Chiesa   Treasurer	
	Graham Knaus   CEO	
	Kelsey Nolan   Financial Controller	
	8. Approval of 2023-24 Budget & Salary Schedule	Pages 23-32
	Supervisor Vito Chiesa   Treasurer	
	Graham Knaus   CEO	
	Kelsey Nolan   Financial Controller	
2:15 PM	INFORMATION AND DISCUSSION ITEMS	
	9. Legislative Update & Policy Committee Reports	Pages 33-41
	Jacqueline Wong-Hernandez   Chief Policy Officer	
	Administration of Justice	
	Supervisor Oscar Villegas   Chair, Yolo County     Buan Maximuma   Logislative Advesate	
	Ruan Marimuna LLagiclativa Advocata	

- Ryan Morimune | Legislative Advocate
- Stanicia Boatner | Legislative Analyst

Agriculture, Environment & Natural Resources

- Supervisor Chris Howard | Chair, Del Norte County
- Catherine Freeman | Senior Legislative Advocate
- Ada Waelder | Legislative Advocate
- Amber Rossow | Legislative Analyst

Government, Finance & Administration

- Supervisor Amy Shuklian | Chair, Tulare County
- Kalyn Dean | Legislative Advocate
- Brian Cote | Senior Legislative Analyst

Health & Human Services

- Supervisor Zach Friend | Chair, Santa Cruz County
- Jolie Onodera | Senior Legislative Advocate
- Justin Garrett | Senior Legislative Advocate
- Danielle Bradley | Legislative Analyst

Housing, Land Use & Transportation

- Supervisor Jennifer Kreitz | Chair, Mono County
- Mark Neuburger | Legislative Advocate
- Kristina Gallagher | Legislative Analyst

2:45 PM	9.	<ul> <li>Federal Priority Issues Update</li> <li>Joe Krahn   Paragon Government Relations</li> </ul>	
3:00 PM	10.	<ul> <li>CSAC Finance Corporation Report</li> <li>Alan Fernandes   Chief Executive Officer, CSAC FC</li> <li>Jim Manker   Director of Business Development, CSAC FC</li> <li>Corporate Partner Presentation: Nationwide</li> </ul>	Pages 42-54
	11.	<ul> <li>Operations and Member Services Report</li> <li>Farrah McDaid Ting   Director of Public Affairs</li> <li>Derrick Winrow, Sr.   Management Analyst</li> </ul>	Pages 55-58
	12.	<ul> <li>Informational Items without Presentation</li> <li>CSAC Litigation Coordination Program</li> <li>CSAC Institute Course Guide</li> <li>Institute for Local Government (ILG) Reports</li> <li>2023 Calendar of Events</li> </ul>	Pages 59-62 Pages 63-74 Pages 75-82 Page 83

#### 3:30 PM 13. Minute Mics: Board of Directors Roundtable

- What's going on in your county? in one minute
- 4:30 PM 14. Public Comment

#### ADJOURN





California State Association of Counties®

### CALIFORNIA STATE ASSOCIATION OF COUNTIES Board of Directors 2022-2023

SECTION U=Urban S=Suburban R=Rural President: First Vice President: Second Vice President: Immediate Past President:

Chuck Washington, Riverside Bruce Gibson, San Luis Obispo Jeff Griffiths, Inyo Ed Valenzuela, Siskiyou

Members of the CSAC Executive Committee are highlighted for your reference

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R	Alpine County	Terry Woodrow
R	Amador County	Richard Forster
S	Butte County	Tod Kimmelshue
R	Calaveras County	Benjamin Stopper
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U	<mark>Contra Costa County</mark>	<mark>John Gioia</mark>
R	Del Norte County	Chris Howard
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U	Orange County
S	Placer County
R	Plumas County
U	Riverside County
U	Sacramento County
R	San Benito County
U	San Bernardino County
U	San Diego County
U	San Francisco City & County
U	San Joaquin County
S	San Luis Obispo County
U	San Mateo County
S	Santa Barbara County
U	Santa Clara County
S	Santa Cruz County
S	Shasta County
R	Sierra County
R	<mark>Siskiyou County</mark>
S	Solano County
S	Sonoma County
S	<mark>Stanislaus County</mark>
R	Sutter County
R	Tehama County
R	Trinity County
S	Tulare County
R	Tuolumne County
U	Ventura County
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#### **ADVISORS**

Rubin Cruse, County Counsel, Shasta County Wendy Tyler, Colusa County CAO, California Association of County Executives, President



### **California State Association of Counties**®

**President** Chuck Washington Riverside County

**1st Vice President** Bruce Gibson San Luis Obispo County

**2nd Vice President** Jeff Griffiths Inyo County

**Past President** Ed Valenzuela Siskiyou County

CEO Graham Knaus

SUBJECT:	CEO's Report
FROM:	Graham Knaus   CEO
TO:	CSAC Board of Directors
April 13, 20	23

This item provides an opportunity to discuss the state of the Association and core priorities as well as refine the strategic approach to advocacy and communications.





Homelessness is THE humanitarian crisis of our time. Despite significant investments by the state and local governments, California lacks a comprehensive plan to address it effectively and equitably. The current approach to helping those who are unhoused is fragmented and lacks clear lines of responsibility, accountability and sustainability. This must change.

To make meaningful progress in helping those who are unhoused, the California State Association of Counties (CSAC) offers the 'AT HOME' Plan. Counties are determined to work with our federal, state and local partners, and in partnership with the Governor and the Legislature, to implement this comprehensive plan to help those who are unhoused or at risk of becoming unhoused in our communities.

### A CCOUNTABILITY



# Clear responsibilities aligned to authority, resources, and flexibility for all levels of government

No one level of government is solely responsible for the homelessness crisis. We need to develop a comprehensive and coordinated plan that includes all levels of government. The undertow of massive economic and systemic inequities, as well as a tangled web of decisions made by well-intentioned policies and programs built over decades, continues to stymie efforts to support those who are unhoused or at risk of becoming unhoused.

- Clearly define city and county roles for siting and supporting shelters, siting permanent supportive housing, encampment outreach, and encampment clean-up.
- Commit ongoing funding one-time funding is neither sustainable nor conducive to maintaining programs.
- Work with the state and cities from start to finish, require the submission of countywide or regional plans with established, clear goals and responsibilities.
- Allocate funding commensurate with the responsibilities each entity has within the plan and provide for maximum local flexibility to be used in accordance with established goals and outcomes.

### T RANSPARENCY

#### Integrate and expand data to improve program effectiveness

Current data systems and data sharing do not support an integrated case management approach to helping those who are unhoused or at risk of becoming unhoused.

- Integrate and expand data systems to enhance transparency and allow for data-driven decision making.
- Enhance existing health, social services and state and local criminal justice data systems to provide more robust data on the immediate and long-term needs of individuals and better manage institutional discharges.

### H OUSING



#### Increase and maintain housing units across the spectrum

There is a significant shortage of housing in California, especially affordable housing to support aged, disabled and very low-income residents.

- Increase resources needed to acquire, build and operate housing solutions across the full housing continuum, especially permanent supportive housing for individuals with complex needs.
- Increase flexibility and streamlining to generate more affordable housing projects.
- Create flexible housing subsidies and modify federal Housing Choice Vouchers to help more individuals utilize rental assistance to maintain housing.
   Page 5

### **O** UTREACH

#### Develop sustainable outreach systems and increase workforce to support these systems

There is a significant shortage of Health and Human Services (HHS) workers to manage the programs and services that assist with addressing homelessness in California. In addition to identifying ways to support and build this workforce, new classifications that leverage lived experience and support housing navigation are also needed. To further strengthen and stabilize this system, federal funding should be obtained for many of these critical activities.

- Recruit, train and retain a robust HHS workforce and consider new certifications for workers in housing and other fields.
- Leverage additional federal funding for outreach and rapid response.
- Expand training and quality improvement incentives for law enforcement and probation responding to unhoused individuals.

### M ITIGATION



#### Strengthen safety net programs

Counties run or administer most health and human services programs on behalf of the state. These programs serve as the safety net in California, and we must strengthen these programs to prevent individuals from becoming homeless.

- Provide adequate funding for county administration of safety net programs to ensure eligible individuals can be enrolled and receive the services they need timely.
- Increase the availability of and access to programs and services that provide screening, treatment, and recovery services for substance use disorder.
- Increase flexibility for county behavioral health funding to maximize federal Medi-Cal funds and expand the reach of county behavioral health investments for the unsheltered population.

### E CONOMIC OPPORTUNITY

Create employment and education pathways, as well as supports for basic needs

Specialized education and career programs and services are needed to support the economic opportunity and long-term self-sufficiency of those who are formerly homeless or at risk of experiencing homelessness, including justice-involved individuals, veterans, older Californians, and former foster youth.

- Update local workforce development and investment boards to address employment for unhoused populations and work with California Community Colleges to develop programs that support the formerly unhoused.
- Increase accessible programs for justice-involved individuals to receive training and overcome employment barriers.
- Continue and expand efforts to assist more qualifying aged, blind, and disabled persons to obtain SSI/SSP benefits and expand subsidized housing placements for these populations.

3/10/23







# A CCOUNTABILITY

# Clear responsibilities aligned to authority, resources, and flexibility for all levels of government

Counties and cities across California are leading and collaborating to provide solutions to homelessness. Many counties and cities have already forged countywide plans that bring together cities, tribal governments, continuums of care, housing authorities, managed care plans, and community based organizations. To effectively address homelessness statewide and increase accountability, partnerships and plans are necessary. This will involve cities and counties coming together with clearly defined roles, responsibilities, and actions needed to address homelessness.

The state can support local governments by aligning fiscal incentives in a way that supports defined responsibilities and collaboration. The Homeless Housing, Assistance and Prevention (HHAP) grants have been an important flexible funding source to support local efforts to address homelessness and recent distributions have encouraged the submission of joint plans for overlapping jurisdictions. More state actions that further local coordination are warranted.

In order to build a comprehensive and accountable system, not only must there be plans with clearly defined roles, responsibilities, and actions, but there also must be ongoing funding from the state. Local governments have made significant investments to address homelessness. However, counties and cities are not able to make long-term commitments to a comprehensive system of care with one-time state funding and will not be able to maintain the level of services temporarily supported by the federal COVID-19 related funding and HHAP funding. Sustained state funding, paired with local flexibility and technical assistance, is necessary to achieve continued and sustained progress on homelessness and to meet measurable goals aligned to investments and authority.

Current state and federal funding streams that support homelessness efforts are fraught with complexity and support a patchwork of programs administered by different governmental entities. This has often resulted in actions by different entities that are not aligned and accountable to measurable goals. The current funding structure has led to fractured decision making and administrative convolution that hinder progress in addressing homelessness.

#### TO IMPROVE ACCOUNTABILITY, THE FOLLOWING ACTIONS ARE RECOMMENDED:

Consolidate HHAP grant and reporting countywide or within a multi-county region to support a countywide or regional plan with one fiscal agent. In some instances, such as large counties with big cities, a countywide plan with multiple fiscal agents may be accommodated. Allocations through the fiscal agent will be determined by the agreed upon plan and commensurate with the level of roles and responsibilities that each county and city has within the plan. Continuums of care would also be allocated funding through the fiscal agent consistent with assigned responsibilities under the countywide plan. It is critical that these plans are built and approved by counties and cities that are ultimately responsible and accountable to constituents for the implementation of the plan and have unique authority to site required infrastructure.

#### AT HOME: ACCOUNTABILITY

- Provide HHAP funding ongoing to support one countywide or regional plan to address homelessness.
- As a condition of receiving HHAP funding, counties and cities must agree to a defined set of roles and responsibilities related to homelessness that shall minimally include, unless otherwise determined:
  - Counties have the responsibility for health and social safety net programs on behalf of the state and administer these services in a manner that reaches individuals at risk of or experiencing homelessness.
  - Counties have the responsibility to provide specialty mental health and substance use disorder services to lowincome persons and administer these services in a manner that reaches individuals at risk of or experiencing homelessness.
  - Cities shall be responsible for siting, funding, and supporting shelters for the unsheltered population within their jurisdiction. Counties shall be responsible for siting, funding, and supporting shelters for the unsheltered population within the unincorporated areas of the county. Shelter beds needed shall be determined by the concentration of homelessness in each incorporated and unincorporated jurisdiction.
  - Cities shall be responsible for siting permanent supportive housing within their jurisdiction. Counties shall be responsible for siting permanent supportive housing within the unincorporated areas of the county.
  - Cities shall be responsible for clean-up and sanitation of encampments within their jurisdiction. Counties shall be responsible for clean-up and sanitation of encampments in unincorporated areas of the county. These responsibilities are done with an understanding of state and federal responsibility for clean-up and sanitation of encampments on state-owned properties and federal lands, respectively.
  - Clearly define responsibilities for cities and counties related to encampment outreach.
- Funded entities must submit a local homelessness action plan that includes clear outcome goals on a range of metrics, including how the plan addresses equity. Funded entities can be held accountable to these goals only to the extent that the state provides sufficient funding for the reasonable costs of the interventions identified to achieve those goals.
- Maximize local flexibility for uses of this funding in order that funded entities have the ability to best utilize this funding at the local level to achieve the goals of the homelessness action plan. Improve flexibility and understanding of diverse local conditions in designing requirements for local plans.
- Provide enhanced technical assistance, especially to those jurisdictions with limited resources, staffing, and community partners.
- Provide performance-based funding for countywide plans that meet metrics in reducing homelessness. Funded
  entities should be rewarded for aggressive goals and achieving success.
- Establish a minimum county amount to ensure that smaller counties can sufficiently support staffing and programs. Relying on Point-in-Time (PIT) counts solely for allocations can negatively impact counties with severe winter weather. Minimum allocations are a consistent feature of many health and human services programs.
- Consider consolidating or redesigning other related programs and funding streams that support homelessness efforts, such as rental assistance and encampment resolution, to further simplify and streamline funding.







# **RANSPARENCY**

## Integrate and expand data to improve program effectiveness

An accountable system to address homelessness requires transparency. Current data systems and data sharing are fragmented and do not support case management-type approaches for addressing homelessness. Improved data systems are important to improve effectiveness of countywide systems. Some counties have used temporary federal and state funds to support new data systems to better serve the unhoused population.

In addition, there is currently considerable inefficiency in delivering services to homeless individuals who are in and out of institutional settings. One new opportunity for improvement is the Data Exchange Framework (DxF) under the California Health and Human Service Agency, which requires certain health care entities, and encourages county health, public health, and social services, to participate in better data sharing across health and human services to serve the needs of the whole person.

Without meaningful data systems it will be challenging for the state and local governments to demonstrate transparency about progress and improve outcomes, especially given the myriad of entities that support local efforts to reduce homelessness.

# TO IMPROVE TRANSPARENCY, THE FOLLOWING ACTIONS ARE RECOMMENDED:

- Provide funding and technical assistance to support more robust data systems with case management and secure data sharing capabilities, including the infrastructure needed to integrate to the DxF.
- Standardize data collection and planning around institutional discharge.
- Pursue enhancements to existing health, social services, and state and local criminal justice data systems to provide more robust data on the immediate and long-term housing needs of individuals.
- Increase the number of users with Homeless Data Integration System (HDIS) access in each local jurisdiction and support expanded users county-wide that can input into local Homeless Management Information Systems (HMIS).







# H OUSING

## Increase and maintain housing units across the spectrum

There is a significant housing shortage across the full housing continuum in California and the supply of permanent, affordable housing continues to be a considerable challenge to addressing homelessness. This is especially true for affordable housing to support Californians who are aged, disabled, justice involved, and/or have significant mental health or substance use disorder needs. Many jurisdictions also lack the infrastructure needed to provide basic shelter or interim housing to the unhoused population. In response to the COVID-19 pandemic, significant temporary federal and state funds were invested to increase capacity and provide housing and income protections to very low-income Californians, but many of those sources have expired or are expiring.

Siting shelters and supportive housing often draws significant resistance from community members, and counties and cities must continue to work to remove these barriers and identify and support the development of infrastructure needed to address homelessness. However, local governments do not have the tools and funding needed to develop these units to scale. Low-income housing projects are most often financed with a combination of tax-exempt bonds, federal and state tax credits, as well as other local funding sources. The state and federal sources of funding are significantly oversubscribed, which is limiting the number of projects that can go forward, especially in areas of the state that do not have large contributions from philanthropy for this purpose. Local governments have all too often seen projects stalled when local communities object to new housing, particularly for the most vulnerable populations.

#### TO ACCELERATE THE DEVELOPMENT OF HOUSING AND SHELTERS NEEDED TO ADDRESS HOMELESSNESS AND HELP INDIVIDUALS MAINTAIN THEIR HOUSING, THE FOLLOWING ACTIONS ARE RECOMMENDED:

- Advocate for more federal and state support to build and maintain housing for low-income Californians and develop creative financing models to increase the feasibility of more projects.
- Increase the development and operational support of permanent supportive housing and other housing tailored to support individuals with complex/high needs, including individuals with behavioral health needs, or justice involvement, including recovery residences.
- Create and fund flexible housing subsidies to supplement existing rental assistance efforts that could be targeted toward specific populations, such as older adults, individuals with disabilities, and individuals with behavioral health conditions.
- Increase the value, portability, and number of federal Housing Choice Vouchers. This could also include flexibility to serve individuals with unique challenges including behavioral health conditions. This could be achieved through a California or multi-state demonstration project or other action by the federal Department of Housing and Urban Development (HUD) or Congress.
- Provide separate and sufficient funding for housing for CARE Act participants.

#### AT HOME: HOUSING

- Provide alternate funding mechanisms to reduce local development and construction fees, such as the state's Infill Infrastructure Grant Program.
- Address significant barriers of well-intentioned tools and processes being used to block projects or create local challenges to growth.
- Categorically exempt all permanent supportive housing, shelters, and transitional housing that meet specified criteria from CEQA review.
- Combine and streamline the variety of existing state housing programs to focus these resources on creating permanent affordable housing. For example, the Department of Housing and Community Development has approximately 20 active state housing-related grant programs in 12 categories. Consolidating existing programs and adjusting statutory eligibility requirements can help focus these streams of funding to address the most critical aspects needed to construct permanent housing to address and prevent homelessness.
- Streamline a variety of existing development and construction-related statutes and codes to reduce the complexity of planning, permitting, and constructing affordable housing. This should focus on ensuring statutory requirements in Government, Public Resources, Health and Safety Codes as well as the Building Standards Code regulations work coherently to incentivize and streamline the delivery of affordable, equitable and safe housing.
- Pursue policies that allow additional temporary safe parking, gathering sites, and other non-traditional, innovative housing options.
- Remove additional state requirements for non-entitlement jurisdictions for HOME Investments Partnerships Program (HOME) and the Community Development Block Grant (CDBG) program funding.
- Advocate for flexibility in county social safety net programs to support housing stability and prevent homelessness.
- Advocate for several policy changes at the federal level:
  - Restore the 12.5 percent federal Low-Income Housing Tax Credits that expired at the end of 2021.
  - Lower the 50 percent test to 25 percent to decrease the amount of private activity bonds needed to access the housing tax credit.
  - Increase the statutory cap of Project-Based Vouchers (PBVs) from 20 percent to 50 percent.
  - Replace Fair Market Rental formulas with reasonable rate rental formulas.





# **O** UTREACH

# Develop sustainable outreach systems and increase workforce to support these systems

Addressing homeless encampments shifted considerably after the Martin v. City of Boise decision and during the COVID-19 pandemic with public health guidance issued by both the federal and state governments. Working to connect individuals living in homeless encampments with services and housing requires considerable efforts by counties, cities, and other partners. However, outreach and casework around encampments are not covered activities under any of the state and federal entitlement programs, including Medi-Cal. Many successful local efforts have been implemented using one-time state and federal funding to coordinate the outreach and casework needed to transition persons living in encampments into housing, and continuing those efforts is critical.

County governments and other levels of government are currently facing the most difficult labor market in decades. There are significant and well documented challenges to recruiting, training, and retaining qualified staff especially in behavioral health and social worker classifications. These types of workers, as well as leveraging lived experience and creating new trained classifications, are necessary to expand the service and provider network sufficiently to support comprehensive homelessness services, especially to support housing navigation.

#### THE FOLLOWING ARE RECOMMENDED ACTIONS TO IMPROVE OUTREACH AND RESOLUTION TO HOMELESS ENCAMPMENTS:

- Develop statewide street outreach through a new preapproved Medi-Cal Administrative Activities Plan and structure to maximize federal reimbursement for these activities, as well as pursue other avenues for federal funding for outreach, rapid response, follow up, and individual retention activities.
- Expand training incentives for law enforcement and probation related to responding to individuals experiencing homelessness.
- Identify the specific skills that are needed for a homeless response system workforce and develop training, coaching, and support programs. This includes leveraging lived experience and developing skills that are needed to help individuals navigate the housing landscape.
- Consider creation of certification for workers in the housing field and homelessness navigator field.
   Professionalizing work on housing and homelessness would help highlight the specialized knowledge required to be effective practitioners helping individuals with housing issues. This could be achieved through a state, community college, local government, and health plan partnership.
- Support the integration of the new community health worker benefit through the managed care plans with the homelessness outreach system and county behavioral health.
- Provide support for regional hubs for training and workforce resources statewide.

3/10/23

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# M ITIGATION



Strengthen safety net programs

Counties run or administer eligibility for most health and human services programs on behalf of the state and federal governments. The major programs include CalWORKs, Medi-Cal, mental health and substance use disorder services, In-Home Supportive Services, Child Welfare Services, Adult Protective Services, and CalFresh. Counties also are responsible for administering a General Assistance program for indigent individuals who are not eligible for the state CalWORKs program. Successful implementation of these core health and social services programs are the front lines of preventing homelessness. This is the safety net in California.

State supports and initiatives are essential for effective health and human services programs. However, funding is often prescriptive and not aligned to the cost of service delivery through a skilled and trained workforce or reflective of actual county costs. Furthermore, the infrastructure grants and other state grant opportunities are often complex and challenging for counties to maximize, especially smaller counties. The state should make efforts to maximize federal resources through Medi-Cal that can be deployed to support serving individuals experiencing homelessness. The state should also consider streamlining reporting and providing additional flexibility when allocating funding to counties to allow for additional local efforts that will focus on preventing homelessness across the programs administered by the counties. Ensuring counties have sufficient resources to administer these key programs will help individuals maintain their health, self-sufficiency, and housing.

#### THE FOLLOWING ARE RECOMMENDED ACTIONS TO IMPROVE MITIGATION EFFORTS FOR INDIVIDUALS EXPERIENCING HOMELESSNESS AND TO PREVENT INDIVIDUALS FROM BECOMING HOMELESS:

- Increase flexibility for county behavioral health funding to maximize federal Medi-Cal funds and expand the reach of county behavioral health investments for the unsheltered population.
- Ensure adequate funding and resources for county administration of key safety net programs to ensure eligible individuals can be enrolled and receive the services they need timely.
- Pursue opportunities to obtain matching federal funds including Medi-Cal Administrative Activities and claiming for social services, health, and behavioral health activities to help stretch investments.
- Continue support and partnership on the California Behavioral Health Community-Based Continuum Demonstration federal waiver request (Institutions for Mental Disease or IMD) to increase reimbursement for short-term inpatient costs.
- Leverage funding and coordination opportunities with the recent approval of the federal Medicaid 1115 demonstration waiver that will establish a coordinated community reentry process and provide for a targeted set of Medi-Cal services to youth and adults in state prisons, county jails, and youth correctional facilities for up to 90 days prior to release.

Page 13

#### **AT HOME: MITIGATION**

- Provide state funding for county conservatorship activities, which are currently underfunded. There is a
  growing demand for these services and resources must also be provided for any expanded duties or increased
  populations served.
- Increase opportunities for counties to participate in California Advancing and Innovating Medi-Cal (CalAIM) for homelessness supports.
- Seek federal approval to make housing support services a guaranteed Medi-Cal benefit that managed care plans must offer within CalAIM.
- Increase the payment levels for individuals with a mental health condition residing in board and care facilities and other applicable facilities.
- Increase state funding to expand availability of and access to programs and residential treatment that provide recovery services for substance use disorder.

3/10/23







# E CONOMIC OPPORTUNITY

Create employment and education pathways, as well as supports for basic needs

To address homelessness over the long-term, there must be a goal and focus on employment, selfsufficiency, and the ability to cover basic needs for formerly homeless individuals. Specialized education and career supports are needed for formerly homeless, including justice-involved individuals, veterans, and former foster youth, to help support economic stability and opportunity.

Counties need additional support to build these programs. These efforts should be in collaboration with the key entities that provide services to and employ individuals. Finally, programs must recognize the unique challenges individuals face and provide supports for their needs and help them maintain employment.

#### TO DEVELOP AND SCALE THESE PROGRAMS, THE FOLLOWING RECOMMENDATIONS SHOULD BE CONSIDERED:

- Require local workforce development/investment boards to update plans to address this population in coordination with counties and cities.
- Work with California Community Colleges to develop programs that support those who are currently or formerly unsheltered.
- Support accessible programs for formerly homeless justiceinvolved individuals to receive training and overcome employment barriers.
- Provide resources for supported education and employment model programs.
- Encourage investment in statewide peer support services and certification to employ individuals who are formerly homeless to assist in outreach, recovery, treatment, and case management.
- Support efforts that strive to create economic opportunities for all populations, including urban, suburban, rural, and disadvantaged communities.
- Continue and expand efforts to assist more qualifying aged, blind, and disabled persons obtain SSI/SSP benefits and expand subsidized housing placements for these populations.

3/10/23





April 13, 2023

TO: CSAC Board of Directors

FROM:Chastity Benson, Chief Operating OfficerBrian Rutledge, Grants Program Director

#### SUBJECT: California Counties Foundation Report

The California Counties Foundation (Foundation) is the non-profit foundation of CSAC that houses the CSAC William "Bill" Chiat Institute for Excellence in County Government, the CSAC Grants Initiative, California Emerging Technology Fund Partnership and manages charitable contributions and grants to improve educational opportunities for county supervisors, county executives, administrators, and senior staff. The update below provides a brief overview of current Foundation activities.

#### California Emerging Technology Fund Partnership

We are pleased to announce that the California Counties Foundation (CCF) and the California Emerging Technology Fund (CETF) have recently partnered to increase Affordable Connectivity Program (ACP) enrollment and provide county leaders the opportunity to provide input on the Broadband Access Equity Development (BEAD) Plan.

CETF was established in 2005 by the California Public Utilities Commission. Their mission is to "close the digital divide by accelerating the deployment and adoption of broadband." In 2022, as a member of the California Broadband Council, CETF organized 49 ACP enrollment events throughout the state of California. The Council developed local partnerships to promote and host events to enroll low income households in ACP. CSAC's Governance, Finance and Administration (GF&A) team assisted with this effort and organized a webinar for county leaders to encourage their promotion and participation in ACP enrollment events. The webinar was a tremendous success with 19 counties participating. The GF&A team continued to support CETF's efforts through engaging in statewide planning meetings, promoting ACP enrollment through CSAC's various modes of communication and connecting CETF partners with county leaders.

The GF&A team's continuous support of CETF led to larger conversations between CSAC CEO Graham Knaus and CETF CEO Sunne McPeak related to establishing a formal partnership to ensure ongoing coordination and collaboration between the two entities continues. Both CSAC and CETF leadership quickly agreed that achieving digital equity is an opportunity to provide a pathway for economic opportunity for all Californians. This shared understanding and commitment resulted in CETF awarding CCF a \$250k grant to provide general overall support to build capacity and address broadband issues by developing and implementing an outreach communications plan to assist CETF with:

- a) Coordinating webinars featuring county leaders who enjoy a high success rate in ACP enrollment.
- b) Distributing CETF customized toolkits for county ACP events.
- c) Encouraging county personnel to participate in CETF training on ACP enrollments.
- d) Distributing the state online survey and asset mapping to inform and increase access to affordable broadband through ACP enrollment.

The agreement was signed last week. Staff will keep you updated as we solidify plans for this exciting initiative.

#### **CSAC Grants Initiative**

In March, the CSAC Grants Initiative (Initiative) entered an exciting new phase with the expansion of access to no-cost member resources and the launch of affordable premium services. Counties are invited to participate by taking the following actions:

Submit project ideas—no matter how preliminary—to the <u>Project Ideas Portal</u> (Portal) to receive consultations, grant guides, and other no-cost supports. Brian Rutledge, CSAC's new Grants Program Director, has recently begun to systematically encourage counties to leverage the Portal as a way of ensuring they maximize access to all available benefits. The Portal is an easy-to-use online form where counties can share local needs and the Initiative's experts can respond with grant advice and resources. Increasing use of the Portal is expected to increase member access to Initiative resources.

Attend educational events for process-oriented insights on leveraging the Initiative and contentoriented insights on crafting successful grant applications. Our newest webinar—Maximizing CSAC Resources + Seeking Homelessness and Housing Grants—was held on March 30<sup>th</sup> and is now available on the Initiative's website. Future webinars will include a Transportation and Water Infrastructure Grants Webinar in June and a Technology, Broadband, and Cybersecurity Grants Webinar in September.

**Review the Initiative's newly available** <u>Annual Packages and flat-fee A La Carte Services</u> and consider going premium to add grant-related capacity. In March, 2023, CSAC activated a Master Services Agreement with The Ferguson Group (TFG) that allows counties to contract with the California Counties Foundation (Foundation) for packages and services selected from a menu of premium options. The Annual Packages are divided into four tiers, range in price from \$50,000 to \$500,000, and include a curated bundle of grant consulting services. The new premium options are affordable since counties receive a negotiated 10% discount; efficient since counties leverage the Foundation's existing contract; and flexible since counties can allocate their consulting hours however they choose.

For more information—and to see pricing and other details on the Annual Packages and A La Carte Services—visit <u>CSACgrantsinitiative.org</u> or email Brian at <u>CSACgrantsinitiative@counties.org</u>.

#### CALIFORNIA STATE ASSOCIATION OF COUNTIES BOARD OF DIRECTORS March 2, 2023 The Library Galleria | 828 I Street, Sacramento, CA 95814 Zoom: <u>https://us02web.zoom.us/j/85623762792?pwd=WTRkZXc5ZDBHWW0rbVE3K1hTR3RDdz09</u>

Conference Line: (669) 900-6833 | Meeting ID: 856 2376 2792 | Password: 473246

#### MINUTES

#### 1. Roll Call

#### OFFICERS

Chuck Washington | President Bruce Gibson | 1<sup>st</sup> Vice President Jeff Griffiths | 2<sup>nd</sup> Vice President Ed Valenzuela | Immediate Past President

#### ADVISORS

Rubin Cruse, County Counsels | Shasta Wendy Tyler | California Association of County Executives President

#### CSAC STAFF

Graham Knaus | CEO Jacqueline Wong-Hernandez | Chief Policy Officer

EX OFFICIO MEMBER Vito Chiesa | Treasurer, Stanislaus County

Alameda	_	Keith Carson	Orange	_	Doug Chaffee
Alpine	—	Terry Woodrow	Placer	—	Bonnie Gore
Amador	_	Jeff Brown (alternate)	Plumas	-	Absent
Butte	—	Tod Kimmelshue	Riverside	_	Chuck Washington
Calaveras	_	Absent	Sacramento	-	Rich Desmond
Colusa	-	Kent Boes	San Benito	-	Bea Gonzales
Contra Costa	-	John Gioia	San Bernardino	-	Jesse Armendarez
Del Norte	-	Chris Howard	San Diego	-	Nora Vargas
El Dorado	-	John Hidahl	San Francisco	-	Absent
Fresno	-	Buddy Mendes	San Joaquin	-	Robert Rickman
Glenn	-	Grant Carmon	San Luis Obispo	-	Bruce Gibson
Humboldt	-	Michelle Bushnell	San Mateo	-	Absent
Imperial	-	Absent	Santa Barbara	-	Das Williams
Inyo	-	Trina Orrill	Santa Clara	-	Susan Ellenberg
Kern	-	Zack Scrivner	Santa Cruz	-	Bruce McPherson
Kings	-	Doug Verboon	Shasta	—	Tim Garman
Lake	-	Bruno Sabatier	Sierra	-	Lee Adams
Lassen	-	Absent	Siskiyou	-	Ed Valenzuela
Los Angeles	_	Absent	Solano	-	Wendy Williams (alternate)
Madera	-	Leticia Gonzalez	Sonoma	-	James Gore
Marin	-	Absent	Stanislaus	-	Vito Chiesa
Mariposa	-	Miles Menetrey	Sutter	-	Karm Bain
Mendocino	_	John Haschak	Tehama	-	Absent
Merced	_	Scott Silveira	Trinity	-	Absent
Modoc	_	Ned Coe	Tulare	—	Amy Shuklian
Mono	—	John Peters	Tuolumne	—	Ryan Campbell
Monterey	—	Luis Alejo	Ventura	—	Kelly Long
Napa	_	Ryan Gregory	Yolo	_	Lucas Frerichs
Nevada	-	Heidi Hall	Yuba	-	Don Blaser

Page 18

#### 2. CEO's Report

Graham Knaus provided a brief update on the state of the Association, the current status of the COO recruitment, and provided several staff updates. He also gave a brief presentation on the responsibilities of being a CSAC Board Member.

#### 3. CSAC Grants Initiative

Brian Rutledge, CSAC Grants Program Director, gave a presentation explaining the CSAC Grants Initiative.

#### 4. Approval of Minutes from November 17, 2022

<u>A motion to approve the minutes from November 17, 2022, was made by Supervisor Coe; second by Supervisor</u> <u>Garman. Motion passed unanimously.</u>

#### 5. 2026 Annual Meeting Site Selection

CSAC Staff recommended hosting the 2026 CSAC Annual Meeting in San Diego County at the Gaylord Pacific Resort and Convention Center, which will open in 2025.

<u>A motion to approve the 2026 CSAC Annual Meeting Site was made by Supervisor Vargas; second by</u> <u>Supervisor Williams. Motion carried unanimously.</u>

#### 6. CSAC Legislative Platform

<u>A motion to approve the California County Platform for the 2023-24 Legislative Session was made by</u> <u>Supervisor Ellenberg; second by Supervisor Alejo. Motion passed unanimously.</u>

#### 7. Caucus Report-Outs

#### <u>Suburban</u>

Supervisor Bruce Gibson, Suburban Caucus Chair, provided a brief update on the Suburban Caucus meeting.

#### <u>Rural</u>

Supervisor Jeff Griffiths, Rural Caucus Chair, provided a brief update on the Rural Caucus meeting.

#### <u>Urban</u>

Supervisor Chuck Washington, Urban Caucus Chair, provided a brief update on the Urban Caucus meeting.

#### 8. CSAC Finance Corporation Report

Alan Fernandes, Finance Corporation CEO, gave a report on the status of the Finance Corporation as well as a presentation on Easy Smart Pay.

Jim Manker, Director of Business Development, introduced CSAC Corporate Partner, James Greaves, CEO, Persimonny, who provided a brief presentation to the board.

#### 9. Operations and Member Services Report

Farrah McDaid Ting, Director of Public Affairs, gave a report on the progress of the Operations and Member Services team and their efforts.

#### **10.** California Counites Foundation Report

Chastity Benson, Chief Operating Officer, provided an update on the Foundation.

#### **11. Homelessness Strategy Session**

Graham Knaus, CEO, Keely Bosler, Political & Policy Consultant, and Justin Garrett, Senior Legislative Advocate, gave a presentation on the work of the Homelessness Action Team (HAT) and the Homelessness Policy Solutions Group (HPSG), and engaged the Board in a conversation around homelessness.

The next Board of Directors Meeting will be held on April 13<sup>th</sup>, 2023, in Sacramento.





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OFFICERS President	April 13, 2	023
Chuck Washington Riverside County	TO:	CSAC Board of Directors
<b>1st Vice President</b> Bruce Gibson n Luis Obispo County	FROM:	Supervisor Vito Chiesa, CSAC Treasurer Graham Knaus, CEO Kalsov Nolan - Einancial Controller
<b>2nd Vice President</b> Jeff Griffiths Inyo County	SUBJECT:	Kelsey Nolan, Financial Controller Approval of Internal Revenue Service Form 990 – Tax Year 2021 (FY 2021-22)
<b>Past President</b> Ed Valenzuela	This memo	orandum is to recommend approval of Internal Revenue Service (IRS) Form 990

Siskiyou County ÷., CEO

Graham Knaus

nal Revenue Service (IRS) Form 990 for Tax Year 2021. The IRS requires form 990 to be filed annually by nonprofit mutual benefit corporations such as CSAC. The purpose of the submission is for the IRS to collect information pertaining to revenues, expenses, and qualified activities to ensure continued status as a taxexempt entity.

Form 990 is completed annually and the IRS recommends its review and approval as a good governance action. In particular, the IRS considers Board of Directors review as a proactive, informed and engaged act to ensure that the organization continues to be structured and operated exclusively for tax-exempt purposes.

CSAC has no net tax liability for Tax Year 2021. The California Counties Foundation, as a 501(c)(3) nonprofit organization, will file separate tax returns and submit its own Form 990 reflecting corresponding revenue, expenses, and tax-exempt activities. The Foundation Board is scheduled to consider approval of its Form 990 in April 2023.

In addition to the tax components included in Form 990, CSAC is required to declare the number of hours that the President, Officers, Executive Committee, and the Board devote to the organization. The estimated number of weekly hours reported is:

President:	8.0 hours
Officers:	8.0 hours
Executive Committee:	1.5 hours
Board:	0.5 hours

#### Recommendation: Approve the CSAC IRS Form 990 for Tax Year 2021

The complete Form 990 is available upon request.

			EXTENDED TO MAY 15, 2023		-	OMB No. 1545-0047	
_	0	90	Return of Organization Exempt From				
Fo	rm 👅	<b>3</b> 0	Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code				
Dep	artment	of the Treasury	Do not enter social security numbers on this form as it n	-	-	Open to Public	
-		enue Service	Go to www.irs.gov/Form990 for instructions and the la			Inspection	
			ar year, or tax year beginning JUL 1, 2021 and ending				
в	Check if applicat	ble: C Name of	organization		Employer identific	ation number	
	Addr		TY SUPERVISORS ASSOCIATION OF CALIF.				
	chan		JI SUPERVISORS ASSOCIATION OF CALIF.	TTT	94-600055	1	
	chan		and street (or P.O. box if mail is not delivered to street address) Room/		Telephone number	· <b>L</b>	
	returi Final	11100	K STREET, SUITE 101		916 327-7	500	
	lreturi termi ated	n-	pwn, state or province, country, and ZIP or foreign postal code	6	Gross receipts \$	10,552,865.	
Г	Amer		AMENTO, CA 95814		(a) Is this a group ret		
	Appli		nd address of principal officer: GRAHAM KNAUS		for subordinates?		
	pend		AS C ABOVE	l H	I(b) Are all subordinates inc		
T	Tax-e>	empt status:	501(c)(3) X 501(c) ( 4 ) ◀ (insert no.) 4947(a)(1) or	527		ist. See instructions	
_			CSAC.COUNTIES.ORG	н	I(c) Group exemption		
κ	Form c	of organization:	X Corporation Trust Association Other ► L	Year of f	formation: 1911 M	State of legal domicile: CA	
Ρ	art I	Summary					
	1	Briefly describ	e the organization's mission or most significant activities: ${{{ m TO}}}$	ESEN	<u>r county go</u>	VERNMENT	
200		BEFORE	THE CALIFORNIA LEGISLATURE, ADMINISTR	ATIV	E AGENCIES	AND	
r na	2	Check this bo	$\mathbf{x} \models $ if the organization discontinued its operations or disposed of i	more the	an 25% of its net asse		
	3 Number of voting members of the governing body (Part VI, line 1a) <u>3</u>						
BEFORE THE CALIFORNIA LEGISLATURE, ADMINISTRATIVE AGENCIES AND         2       Check this box ▶ □ if the organization discontinued its operations or disposed of more than 25% of its net assets.         3       Number of voting members of the governing body (Part VI, line 1a)         4       Number of independent voting members of the governing body (Part VI, line 1b)					62		
00	5 5	Total number	of individuals employed in calendar year 2021 (Part V, line 2a)			134	
Activities &	6		of volunteers (estimate if necessary)			0	
424	2 7 a		d business revenue from Part VIII, column (C), line 12			12,331.	
	<u>b</u>	Net unrelated	business taxable income from Form 990-T, Part I, line 11	<u> </u>		0.	
		<b>A A B A</b>			Prior Year	Current Year	
9	8		and grants (Part VIII, line 1h)		5,200,000. 4,671,038.	<u>5,100,000</u> 5,205,301.	
Bavania	9	-	ce revenue (Part VIII, line 2g)		39,404.	35,791.	
ă	5 10 11		come (Part VIII, column (A), lines 3, 4, and 7d) (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		25,759.	28,699.	
	12		- add lines 8 through 11 (must equal Part VIII, column (A), line 12)		9,936,201.	10,369,791.	
	13		nilar amounts paid (Part IX, column (A), lines 1-3)		403,000.	439,500.	
	14		a ar for members (Part IV, saluma (A) line ()		0.	0.	
	40		compensation, employee benefits (Part IX, column (A), line 4)		5,727,487.	5,905,119.	
Evnancae	2 16a		undraising fees (Part IX, column (A), line 11e)		0.	0.	
			ng expenses (Part IX, column (D), line 25)				
ù	ے 17		es (Part IX, column (A), lines 11a-11d, 11f-24e)		1,438,150.	2,544,622.	
	18	-	s. Add lines 13-17 (must equal Part IX, column (A), line 25)		7,568,637.	8,889,241.	
	19		expenses. Subtract line 18 from line 12		2,367,564.	1,480,550.	
Net Assets or	Ces			Begin	ning of Current Year	End of Year	
sets	ਸ਼ੂ 20	Total assets (F	Part X, line 16)		3,363,882.	15,025,671.	
t As:	ਸ਼ੂ 21	Total liabilities	(Part X, line 26)		1,809,018.	2,104,563.	
			fund balances. Subtract line 21 from line 20	1	1,554,864.	12,921,108.	
	art II	Ţ					
			declare that I have examined this return, including accompanying schedules and st		-	knowledge and belief, it is	
tru	e, corre	ct, and complete.	Declaration of preparer (other than officer) is based on all information of which pre	eparer has	s any knowledge.		
		1.6			1		

Sign Here	Signature of officer         GRAHAM KNAUS, CEO         Type or print name and title		Date			
Paid	Print/Type preparer's name LAUREN A. HAVERLOCK	Preparer's signature	Date Check 03/16/23 self-employed	PTIN P00545829		
Preparer	Firm's name MOSS ADAMS LLP	PROVEN A. HAVERBOCK	Firm's EIN ► 91			
	Firm's address 2882 PROSPECT PA	RK DR, STE 300		0100010		
	RANCHO CORDOVA,		Phone no.916-	503-8100		
May the IF	May the IRS discuss this return with the preparer shown above? See instructions					
132001 12-09-21 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2021)						

SEM® SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION



OFFICERS President Chuck Washington Riverside County	April 13, 2023 TO:	CSAC Board of Directors
<b>1st Vice President</b> Bruce Gibson San Luis Obispo County <b>2nd Vice President</b> Jeff Griffiths Inyo County	FROM: SUBJECT:	Supervisor Vito Chiesa, CSAC Treasurer Graham Knaus, CEO Kelsey Nolan, Financial Controller Adoption of the CSAC Proposed Budget and Salary Schedule for FY 2023-24
<b>Past President</b> Ed Valenzuela Siskiyou County	Recommendat	ion
<b>CEO</b> Graham Knaus	•	023, the Executive Committee approved the Proposed Budget and Salary 2023-24, and it is hereby presented to the CSAC Board for consideration and

The FY 2023-24 Proposed Budget reflects the necessary revenue and expenditure appropriations to advance the Association's mission to serve California's 58 Counties by effectively advocating and partnering with State and Federal agencies to protect counties interests and pursue, develop and implement appropriate policies, laws, and secure adequate resources; develop and equip county leaders to better serve their communities; and communicate the value of the critical work and services provided by counties.

Additionally, in order to comply with CalPERS requirements, we are recommending approval of the corresponding Salary Schedule for FY 2023-24. The proposed Salary Schedule reflects changes from the March 2023 Moss Adams Compensation Benchmark Study.

The CalPERS retirement system requires the formal adoption of the CSAC Salary Schedule to allow eligible retiring employees to receive earned benefits from CalPERS or from other public retirement systems. CSAC employees participate in the San Bernardino County Employee Retirement System (SBCERA) which has a reciprocal agreement with CalPERS to honor retirement benefits for participating employees.

#### Recommendation: Adoption of the CSAC Proposed Budget and Salary Schedule for FY 2023-24

#### **Budget Overview**

Over the past several years, CSAC has developed and operated prudent budget plans that derived from conservative revenue and expenditure projections as a safeguard from the impact of the COVID-19 pandemic, increasing operational costs, and risk concerns from rising inflation and potential economic downturns. The current year spending plan included essential budget adjustments to address revenue fluctuations and to adequately fund operational expenses and unavoidable cost increases. This approach has proven to be key since FY 2019-20 because despite the statewide shutdown, ups and downs from the pandemic, and concerns over the economy, CSAC has effectively managed its resources resulting in a solid financial footing. This was accomplished by taking a prudent budget approach through closely monitoring

The Voice of California's 58 Counties

day-to-day expenditures and addressing revenue reductions through savings from operational efficiencies and by proactively implementing cost containing measures. Due to this approach CSAC has grown reserve levels beyond the required 6-month level, and is able to use some of those funds as one-time expenditures in the current and next fiscal year to help support County priority initiatives.

In consultation with Treasurer Chiesa, CSAC staff used a similar approach in the development of the FY 2023-24 Proposed Budget by recommending a spending plan based on effectively supporting operational needs and addressing rising costs and high inflation rates, while ensuring readiness for unexpected emergencies or other potential impacts from an economic downturn.

The FY 2023-24 Proposed Budget continues to build on policy initiatives implemented over the past couple of years with the overall goal to ensure that the Association's fiscal condition is further strengthened. As reflected in the projections for CSAC Operational Reserves and the Capital Improvement Fund (attached), the adherence and execution of these fiscal policies has enabled the organization to be better prepared and support the needs of all 58 counties.

The budget plan is prepared to meet the following organizational priorities:

- Align the Association's expenditures with projected revenues while meeting critical objectives across all areas including advocacy, communications, member services and the CA Counties Foundation;
- Support organizational needs, advocacy priorities, conferences, county visits and regional meetings, the Challenge Awards program, and provide financial support to the California Counties Foundation to continue the success of the CSAC Institute and its satellite campuses;
- Implement the annual 3% Cost of Doing Business (CODB) adjustment as approved by the Board of Directors on December 2, 2021. The CODB will be allocated to help offset operational cost increases and CSAC will assist counties that request financial support or need flexibility to make payments;
- Establishment of a 5% budget appropriation to allow for an operating margin to address the impact of rising costs, higher inflation and/or unforeseen impacts from an economic downturn;
- Continue to adhere to the policy of utilizing one-time funding for one-time purposes to support counties priorities and organizational objectives such as pursuing a strategic communications initiative to renew the Drive to Serve campaign, and the establishment of a grant program to support counties secure and leverage funding opportunities at the State and Federal level; and

CSAC staff will closely monitor and analyze budget expenditures and revenues to identify and address concerns as they arise. In close coordination with the Treasurer and the CEO, we will make sure to keep CSAC Officers and the Executive Committee apprised of any significant developments.

#### FY 2023-24 Proposed Budget Highlights

#### **Revenues**

- A 3% Cost of Doing Business adjustment is included in the Proposed Budget to be effective July 1, 2023. Membership dues represent approximately 31.6% of total revenues to support CSAC operations.
- The Finance Corporation contribution to CSAC is budgeted at an increased level of \$4.8 million.
- Corporate Associates Program is projected to generate \$400,000 in net revenue.
- Appropriates \$500,000 in one-time funding to support county priority initiatives for FY 2023-24.
- Establishes a 5% contingency appropriation to allow for an operating margin to address unanticipated operational needs during the budget year.

#### **Expenses**

- Appropriates a net 6.2% increase to Salaries & Employee Benefits to fund cost of living adjustments, retirement contribution rates and unavoidable employee benefit costs (health, dental, vision, unemployment, workers comp., etc.). Authorizes the CEO to approve salary increases as merited.
- Reflects \$150,000 to the California Counties Foundation for the ongoing support of the grant program to support counties secure and leverage funding opportunities at the State and Federal level.
- Reflects \$150,000 for strategic communications to continue the Driven to Serve campaign.
- Allocates \$124,000 for the CSAC Employee Professional Development Program to invest in staff retention efforts, training, continuing education, and professional growth opportunities.
- Includes \$39,000 to fund cost of living increases to support the continued growth of the CSAC Institute and its satellite campuses across the State.

#### **Reserves**

- The Operating Reserve at the end of FY 2023-24 is projected to be \$9.1 million.
- The Capital Improvement Fund (CIF) balance at the end of FY 2023-24 will be \$1.5 million.
- Operating and CIF reserve projections meet and exceed CSAC's 6-month reserve policy target.

#### Salary Schedule

The Salary Schedule provides a list of all the CSAC Board-approved staff positions and the corresponding salary range for each one of those job classifications. Adoption of the Salary Schedule is required each year for compliance with CalPERS requirements to enable eligible retiring CSAC employees to receive earned benefits from CalPERS, or from other participating public retirement systems. CSAC employees are members of the San Bernardino County Employee Retirement System (SBCERA) which has a reciprocal retirement system agreement with CalPERS. The proposed Salary Schedule FY 2023-24 reflects changes from the March 2023 Moss Adams Benchmark Compensation Study.

#### Attachments

- 1. FY 2023-24 Proposed Budget
- 2. Year-end Reserves and Capital Improvement Fund Chart
- 3. FY 2022-23 Budget Status Report (current year)
- 4. FY 2023-24 Salary Schedule
- 5. Definitions and explanation of budget accounts

#### California State Association of Counties® FY 2023-24 Proposed Budget

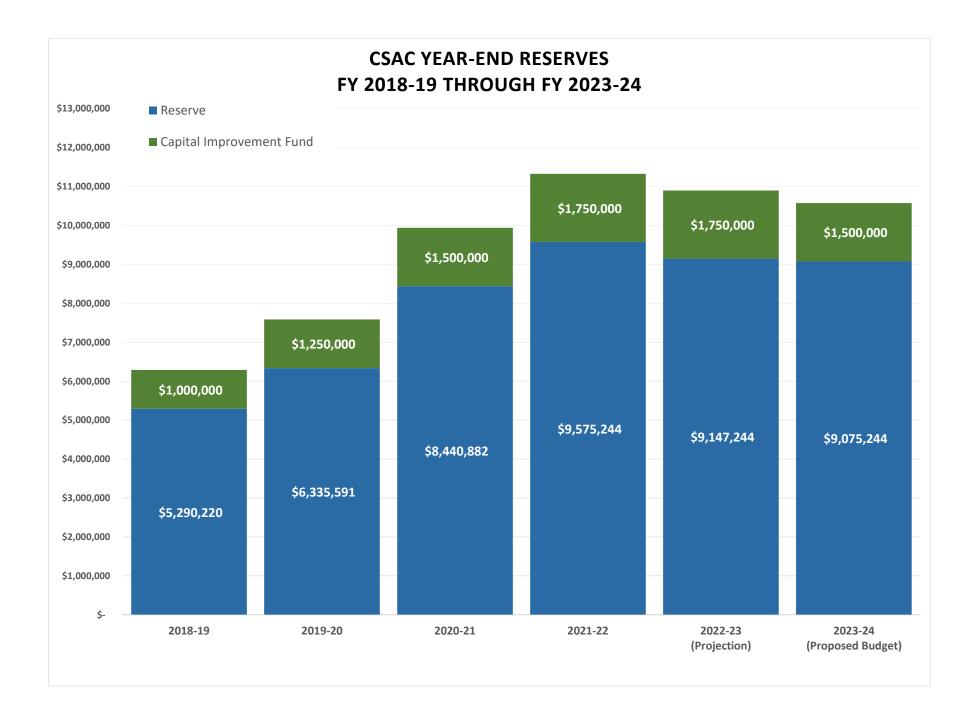
	FY 2021-22 Adopted Budget		FY 2022-23 Adopted Budget		FY 2022-23 Projected Year End		FY 2023-24 Proposed Budget	
Revenues:								
Membership Dues Finance Corp Participation Finance Corp Corporate Associates Rental Income	\$ 3,430,000 4,500,000 400,000 189,000	\$	3,533,000 4,700,000 400,000 189,000	\$	3,533,000 4,700,000 400,000 190,300	\$	3,638,990 4,800,000 400,000 196,609	
Administrative Miscellaneous CSAC Conferences Domestic Violence Grant Program <sup>(1)</sup> Litigation Program Appropriation for County Priority Initiatives	820,000 500,000 135,000 478,000		836,000 581,000 135,000 508,000 428,000		900,000 655,000 90,000 507,500 0		927,440 581,000 383,146 557,499 500,000	(2)
Appropriation from Capital Improvement Fund Operating Margin Carryover	 0 515,000		0 510,000		0 0		250,000 527,000	(3) (2)
Total Revenues	\$ 10,967,000	\$	11,820,000	\$	10,975,800	\$	12,761,684	
Expenditures:								
Salaries & Employee Benefits County Visits & Outreach Leadership Outreach NACo Meetings & Travel Public Affairs/Communications Conferences & Regional Meetings Facilities Office Operations Organizational Partnerships Outside Contracts Domestic Violence Grant Program <sup>(1)</sup> Litigation Program California Counties Foundation/Institute Operating Margin Carryover	\$ 6,357,000 182,000 155,000 57,000 620,000 344,000 298,000 93,000 845,000 135,000 478,000 344,000 515,000		6,780,000 182,000 155,000 242,000 808,000 295,000 573,000 130,000 806,000 135,000 508,000 536,000 510,000		6,649,800 100,000 160,000 210,000 825,000 295,000 550,000 100,000 800,000 90,000 505,000 536,000 0	\$	13,343 180,000 639,900 383,146 508,451 575,000 527,000	
Total Expenditures	\$ 10,583,000	\$	11,820,000	\$	10,975,800	\$	12,761,684	
YEAR END FUND BALANCE	\$ 384,000	\$	-	\$	-	\$	-	
Capital Improvement Fund Contribution to the Operating Reserve	250,000 134,000	\$ \$	-	\$ \$	-	\$ \$	-	

(1) Domestic Violence Program is fully-funded by grants from Blue Shield of CA.

(2) Appropriation of 5% of revenues for an operating margin to address unanticipated impacts from an economic downturn, and a reapproriation from FY 22/23 for County priority initiatives.

(3) One time funds from the Capital Improvement Fund to cover building costs.

(4) Reflects IT Services being moved from Outside Contracts to Office Operations for FY 23/24.



### California State Association of Counties Budget Status Report

#### July 2022 thru December 2022

	FY 2022-23 Adopted Budget	Year to Date Actual Through 12/31/22	YTD % of Budget (Dec = 50%)
Revenues:			
Membership Dues	3,533,000	3,533,421	100%
Finance Corp Participation	4,700,000	2,346,000	50%
Finance Corp - Corporate Associates	400,000	-	0% (1)
Rental Income	189,000	96,285	51%
Administrative Miscellaneous	836,000	524,297	63%
CSAC Conferences	581,000	523,170	90%
Domestic Violence Grant Program	135,000	153,947	114% <sup>(2)</sup>
Litigation Program	508,000	253,749	50%
Appropriation for County Priority Initiatives	428,000	-	0%
Operating Margin Carryover	510,000		0%
Total Revenue	\$ 11,820,000	\$ 7,430,870	63%
Expenditures:			
Salaries & Employee Benefits	6,780,000	3,116,338	46%
County Visits & Outreach	182,000	39,115	21%
Leadership Outreach	160,000	116,375	73%
NACo Meetings & Travel	155,000	119,101	77%
Public Affairs/Communications	242,000	52,046	22%
Conferences & Regional Meetings	808,000	683,148	85%
Facilities	295,000	160,750	54%
Office Operations	573,000	291,114	51%
Organizational Partnerships	130,000	82,926	64%
Outside Contracts	806,000	393,551	49%
Domestic Violence Grant Program	135,000	153,947	114% <sup>(2)</sup>
Litigation Program	508,000	252,934	50%
California Counties Foundation/Institute	536,000	404,225	75%
Operating Margin Carryover	510,000		0%
Total Expeditures	11,820,000	5,865,571	50%
YTD Net Income	\$ -	\$ 1,565,299	

(1) Revenue from the Corporate Associates Program is reconciled and posted at the end of the fiscal year.

(2) Reflects Blue Shield of CA grant funding received and expended for the DV Program. No impact on CSAC General Fund.

#### **CALIFORNIA STATE ASSOCIATION OF COUNTIES**

#### FY 2023-24 Proposed Budget

Salary Schedule

	Salary Range <sup>(1)</sup>			
Position Title	ı	Minimum		Maximum
Chief Executive Officer/Executive Director	\$	300,000	\$	400,000
Chief Operating Officer/Deputy Executive Director	\$	200,000	\$	300,000
Chief Policy Officer/Deputy Executive Director	\$	200,000	\$	300,000
Director of Public Affairs and Member Services	\$	150,000	\$	200,000
Foundation Chief Operating Officer	\$	150,000	\$	200,000
Chief Financial Officer	\$	150,000	\$	200,000
Senior Legislative Advocate/Representative	\$	150,000	\$	200,000
Foundation Director of Operations & Educ. Programs	\$	100,000	\$	150,000
Legislative Advocate/Representative	\$	100,000	\$	150,000
Program Director	\$	100,000	\$	150,000
Principal Policy & Fiscal Analyst	\$	90,000	\$	130,000
Foundation Operations Manager	\$	90,000	\$	130,000
Member Affairs Manager	\$	90,000	\$	130,000
Financial Controller	\$	90,000	\$	130,000
Project Manager	\$	90,000	\$	130,000
Management Analyst	\$	90,000	\$	130,000
Senior Legislative Analyst	\$	70,000	\$	105,000
Executive Assistant	\$	70,000	\$	105,000
Program Manager	\$	70,000	\$	105,000
Senior Accountant	\$	70,000	\$	105,000
Communications Manager	\$	70,000	\$	105,000
Meeting Planner	\$	70,000	\$	105,000
Print Services Manager	\$	70,000	\$	105,000
Legislative Analyst	\$	60,000	\$	90,000
Senior Administrative/Legislative Assistant	\$	60,000	\$	90,000
Training Program Coordinator	\$	60,000	\$	90,000
Video Production Supervisor	\$	60,000	\$	90,000
Accountant	\$	60,000	\$	90,000
Grants Coordinator	\$	60,000	\$	90,000
Graphics Designer	\$	60,000	\$	90,000
Marketing & Technology Program Specialist	\$	60,000	\$	90,000
Facilities Specialist/Maintenance Manager (P/T) <sup>(2)</sup>	\$	60,000	\$	90,000
Administrative Assistant	\$	45,000	\$	70,000
Legislative Assistant	\$	45,000	\$	70,000
Video Production Specialist		45,000	\$	70,000
Accounting Technician	\$ \$	45,000	\$	70,000
Administrative and Meetings Assistant	\$	45,000	\$	70,000
Office Assistant/Database Specialist	\$ \$	45,000	\$	70,000
Print Services Assistant	\$	35,000	\$	50,000

#### CSAC Litigation Coordination Program - County Counsels' Association

Executive Director/Litigation Counsel	\$ 200,000	\$ 300,000
Membership Director/Associate Counsel	\$ 90,000	\$ 130,000
Membership Services Coordinator	\$ 60,000	\$ 90,000
Administrative Assistant	\$ 45,000	\$ 70,000

(1) Recommended salary range based on March 2023 Compensation Benchmark Study by CSAC Audit Firm - Moss Adams.

(2) Part-Time position that works 50% of Full-Time Equivalent position. Recommended salary range reflects full-time

Page 30

#### California State Association of Counties® FY 2023-24 Proposed Budget

ACCOUNT	EXPLANATIONS
<u>REVENUE</u> :	
MEMBERSHIP DUES	ANNUAL DUES FROM COUNTIES. AS APPROVED BY THE CSAC BOARD, A 3% COST OF DOING BUSINESS ADJUSTMENT WILL BE APPLIED ANNUALLY.
FINANCE CORPORATION PARTICIPATION	CSAC FINANCE CORPORATION CONTRIBUTIONS TO CSAC.
CORPORATE ASSOCIATES PROGRAM	CORPPORATE ASSOCIATES PROGRAM NET REVENUE.
RENTAL INCOME	RENTAL INCOME FOR LEASED SPACE AT THE CSAC BUILDING - 1100 K STREET.
ADMINISTRATIVE MISCELLANEOUS	1) ADMINISTRATION FEES COLLECTED FROM CSAC AFFILIATES FOR PAYROLL AND BENEFIT SERVICES; 2) SALES FOR CSAC ROSTERS, MAILING LIST AND LABELS; 3) PRINTING AND COPYING REVENUE GENERATED FROM THE CSAC PRINTSHOP; 4) INTEREST INCOME FROM BANK AND CALTRUST ACCOUNTS; 5) CONTRACT FOR COMPUTER SERVICES WITH LA COUNTY; 6) FEES FROM JOB ADVERTISING ON CSAC WEBSITE; 7) ADVOCACY SERVICES; 8) CHALLENGE AWARDS.
CSAC CONFERENCES	REGISTRATION FEES FOR CSAC ANNUAL CONFERENCE AND LEGISLATIVE CONFERENCE.
DOMESTIC VIOLENCE GRANT PROGRAM	PURSUANT TO AB 372 CSAC SECURED GRANTS FROM BLUE SHIELD OF CALIFORNIA.
LITIGATION PROGRAM	FUNDED BY A SEPARATE FEE TO SUPPORT CSAC'S ADVOCACY IN STATE AND FEDERAL COURTS, AND TO COORDINATE LITIGATION INVOLVING MULTIPLE COUNTIES. INCLUDES A \$1100,000 TRANSFER FROM CSAC GENERAL FUND FOR IN-HOUSE GENERAL COUNSEL LEGAL SERVICES.
EXPENDITURES:	
SALARIES/BENEFITS	1) SALARIES REFLECT A COLA AND AUTHORITY FOR POTENTIAL MERIT INCREASE; 2) EMPLOYEES THAT ARE TIER 1 PAY ABOUT 20% OF THE EMPLOYEE PORTION OF SBCERA; TIER 2 EMPLOYEES PAY 100% OF THE EMPLOYEE PORTION; 3) BENEFITS TO INCLUDE HEALTH, DENTAL, VISION, LIFE INSURANCE EAP AND WORKERS COMP; 4) PAYROLL TAX; 5) AUTO ALLOWANCE; 6) PARKING; 7) 50% OF WELLNESS PROGRAM.
COUNTY VISITS & OUTREACH	INCLUDES ALL IN AND OUT-OF-TOWN BUSINESS EXPENSES FOR LEGISLATIVE AND ADMINISTRATIVE STAFF.
LEADERSHIP OUTREACH	ALL BUSINESS EXPENSES FOR CSAC BOARD OF DIRECTORS, OFFICERS AND EXECUTIVE COMMITTEE.
NACO MEETINGS & TRAVEL	COSTS ASSOCIATED FOR ALL LEGISLATIVE, ADMINISTRATIVE STAFF AND BOARD MEMBERS TO ATTEND NACO SUPPORTED EVENTS.
PUBLIC AFFAIRS/COMMUNICATIONS	<ol> <li>ALL COSTS ASSOCIATED WITH PRODUCING &amp; DISTRIBUTING THE ROSTER;</li> <li>CHALLENGE AWARDS;</li> <li>LEGISLATIVE BULLETIN;</li> <li>WEBSITE;</li> <li>WRITTEN, AUDIO AND VIDEO COMMUNICATIONS.</li> </ol>

#### California State Association of Counties® FY 2023-24 Proposed Budget

ACCOUNT	EXPLANATIONS
CSAC CONFERENCES & REGIONAL MEETINGS	ALL COSTS ASSOCIATED WITH ANNUAL AND LEGISLATIVE CONFERENCES AND REGIONAL MEETINGS.
FACILITIES	ALL COSTS ASSOCIATED WITH THE MAINTENANCE OF 1100 K STREET. COSTS INCLUDE REPAIRS, UTILITIES, INSURANCE, JANITORIAL, AND PROPERTY TAXES.
OFFICE OPERATIONS	ALL COSTS ASSOCIATED WITH OPERATIONS SUCH AS <b>1</b> )INTERNET; <b>2</b> ) PHONE SYSTEM <b>3</b> ) CELL PHONES; <b>4</b> ) MEMBERSHIP FEES; <b>5</b> ) OFFICE SUPPLIES; <b>6)</b> POSTAGE/DELIVERY; <b>7)</b> R&M AND PURCHASES OF COMPUTERS AND EQUIPMENT; <b>8</b> ) COPIERS AND BUSINESS EQUIPMENT; <b>9</b> ) ANNUAL EMPLOYEE WORKSHOP; <b>10</b> ) PROFESSIONAL DEVELOPMENT INITIATIVE; <b>11</b> ) IT SERVICES.
ORGANIZATIONAL PARTNERSHIPS	CONTRIBUTIONS TO INSTITUTE FOR LOCAL GOVERNMENT(ILG), CSAC RESEARCH AFFILIATE. ALSO INCLUDES CONTRIBUTIONS IN SUPPORT OF COUNTY GOVERNMENT.
OUTSIDE CONTRACTS	LEGAL, CONSULTING , ACCOUNTING SERVICES AND PROFESSIONAL SERVICES SUCH AS FEDERAL ADVOCACY SERVICES.
DOMESTIC VIOLENCE GRANT PROGRAM	PURSUANT TO AB 372 CSAC SECURED GRANTS FROM BLUE SHIELD OF CALIFORNIA.
LITIGATION PROGRAM	ALL COSTS ASSOCIATED WITH THE LITIGATION COORDINATION PROGRAM, AND IN-HOUSE GENERAL COUNSEL LEGAL SERVICES.
CALIFORNIA COUNTIES FOUNDATION/INSTITUTE	CONTRIBUTION TO CALIFORNIA COUNTIES FOUNDATION INSTITUTE AND GRANTS INITIATIVE TO ASSIST IN THE FACILITATION OF THE PROGRAMS.
ADDITIONAL INFORMATION	
CAPITAL IMPROVEMENT FUND	RESERVE FUND CREATED SPECIFIC FOR CSAC'S FACILITY CAPITAL IMPROVEMENTS TO BE PREPARED FOR MAJOR RENOVATIONS, MAINTENANCE REPAIRS AND/OR UNEXPECTED FACILITY COSTS DURING THE YEAR.
OPERATING RESERVES	CSAC GENERAL RESERVE FUND POLICY REQUIRES A MINIMUM OF 6-MONTHS OF THE OPERATING BUDGET.
SALARY SCHEDULE	CSAC SALARY SCHEDULE REFLECTS SALARY RANGES FOR APPROVED BUDGETED STAFF POSITIONS. APPROVAL OF THE SALARY SCHEDULE IS REQUIRED FOR COMPLIANCE WITH RECIPROCAL RETIREMENT AGREEMENTS BETWEEN PARTICIPATING RETIREMENT SYSTEMS.



Administration of Justice Policy Committee Meeting CSAC Legislative Conference Wednesday, April 12, 2023 • 9:30 am – 11:00 am SAFE Credit Union Convention Center 1401 K Street • Ballroom B3 Sacramento County, California

### Supervisor Oscar Villegas, Yolo County, Chair Supervisor Rosemarie Smallcombe, Mariposa County, Vice Chair Supervisor Rich Desmond, Sacramento County, Vice Chair

I. Welcome and Introductions
<ul> <li>Supervisor Oscar Villegas, Yolo County, Chair</li> </ul>
Supervisor Rosemarie Smallcombe, Mariposa County, Vice Chair
• Supervisor Rich Desmond, Sacramento County, Vice Chair
II. Sacramento County: Jail Diversion Treatment and Resource Center (JDTRC)
<ul> <li>LeeAnn McCluskey, Chief Deputy of Adult Community Corrections, Sacramento County Probation</li> </ul>
Amanda Massimini, Assistant Public Defender, Sacramento County Office of the     Public Defender
<ul> <li>Nina Acosta, LCSW, Division Manager, Behavioral Health Services-Mental Health Services, Sacramento County</li> </ul>
• TJ Harp, IT Business Systems Analyst II, Sacramento County
III. Public Safety Grants
Ricardo Goodridge, Deputy Director, Corrections Planning and Grant Programs,
Board of State and Community Corrections
IV. Public Safety Legislative Update
Ryan Morimune, AOJ Legislative Advocate
Stanicia Boatner, AOJ Legislative Analyst
V. Adjournment



Agriculture, Environment & Natural Resources Policy Committee CSAC 2023 Legislative Conference Wednesday, April 12, 10:00 a.m. – 11:30 a.m. Meeting Room 9/10/11, Safe Credit Union Convention Center Sacramento County, California

Supervisor Chris Howard, Del Norte County, Chair Supervisor Heidi Hall, Nevada County, Vice Chair Supervisor Daron McDaniel, Merced County, Vice Chair

10:00 a.m.	I.	<b>Welcome and Introductions</b> Supervisor Chris Howard, Del Norte County, Chair Supervisor Heidi Hall, Nevada County, Vice Chair Supervisor Daron McDaniel, Merced County, Vice Chair
10:10 a.m.	11.	Legislative Perspective The Honorable Senator Melissa Hurtado (Invited) Representing the Counties of Kern, Tulare, Fresno, & Kings The Honorable Assemblymember Eduardo Garcia (Invited) Representing the Counties of Imperial, Riverside, & San Bernardino Introduction by Supervisor Daron McDaniel, Merced County, Vice Chair
10:25 a.m.	III.	<b>State and Local Fire Responsibility Area Planning</b> Chief Daniel Berlant, Acting State Fire Marshal / Deputy Director of Community Wildfire Preparedness and Mitigation Moderator: Supervisor Heidi Hall, Nevada County, Vice-Chair
10:45 a.m.	IV.	Water, Agriculture and Economics—the PPIC Perspective Dr. Caitlin Peterson, Associate Director, Public Policy Institute of California (PPIC) Water Center Moderator: Supervisor Chris Howard, Del Norte County, Chair
11:05 a.m.	V.	<b>Agriculture, Environment &amp; Natural Resources Legislative Update</b> Catherine Freeman, CSAC Senior Legislative Advocate Ada Waelder, CSAC Legislative Advocate Amber Garcia Rossow, CSAC Legislative Analyst
11:15 a.m.	VI.	<b>Supervisors Roundtable</b> Moderator: Supervisor Heidi Hall, Nevada County, Vice Chair
11:30 a.m.	VII.	<b>Adjourn</b> Supervisor Chris Howard, Del Norte County, Chair



Government Finance and Administration Policy Committee Meeting CSAC Legislative Conference Wednesday, April 12, 2023 — 10:30 am – 12:00 pm SAFE Credit Union Convention Center, Ballroom B2 Sacramento County, California

Supervisor Amy Shuklian, Tulare County, Chair Supervisor Ryan Campbell, Tuolumne County, Vice Chair Supervisor Mani Grewal, Stanislaus County, Vice Chair

10:30 am	I.	Welcome and Introductions
10:35 am	11.	<b>Ballots, Returns, and Results, Oh My!</b> <b>Roles and Responsibilities of County Elections Offices</b> <i>Assemblymember Gail Pellerin, 28<sup>th</sup> Assembly District</i> <i>Supervisor Angela Curro, San Benito County</i>
		Steven Bennett, Regional Manager, Dominion Voting Systems
11:20 am	111.	Get Connected California!/Affordable Connectivity Program Help Increase Broadband Access for All Sunne Wright McPeak, President and CEO, California Emerging Technology Fund Charles Gardiner, Principal, The Catalyst Group, Inc.
11:40 am	V.	<b>Legislative Update</b> Kalyn Dean, CSAC Legislative Advocate Brian Cote, CSAC Senior Legislative Analyst

12:00 pm VI. Adjournment



Health and Human Services Policy Committee Meeting CSAC Legislative Conference Wednesday, April 12, 2023 — 10:30 am – 12:00 pm SAFE Credit Union Convention Center, Ballroom B4 Sacramento County, California

Supervisor Zach Friend, Santa Cruz County, Chair Supervisor Belia Ramos, Napa County, Vice Chair Supervisor Doug Chaffee, Orange County, Vice Chair

10:30 am	I.	Welcome and Introductions Supervisor Zach Friend, Santa Cruz County, Chair Supervisor Belia Ramos, Napa County, Vice Chair Supervisor Doug Chaffee, Orange County, Vice Chair
10:35 am	н.	Legislative Health and Human Services Budget Priorities
		Caroline Menjivar, Senator, California State Senate
10:50 am	III.	CARE Act: Planning and Implementation Update
		Stephanie Welch, Deputy Secretary of Behavioral Health, California Health and Human Services Agency
		<i>Charlene Depner, Director, Center for Families, Children &amp; the Courts, Judicial Council of California</i>
		Ivan Bhardwaj, Chief, Medi-Cal Behavioral Health Policy Division,
		Department of Health Care Services
11:35 am	IV.	Master Plan for Aging: CA 2030 Steering Committee
		Susan DeMarois, Director, California Department of Aging
		Supervisor Rosemarie Smallcombe, Mariposa County
11:50 am	<b>v</b> .	211 California: Connecting to Critical Services
		Alana Hitchcock, Executive Director & CEO, 211 California
12:00 pm	VI.	Closing Comments and Adjournment
Informationa	l Item:	2023 Legislative and Budget Update



Housing, Land Use and Transportation Policy Committee Meeting CSAC Legislative Conference Wednesday, April 12, 2023 — 9:30am – 11:00 am In-person: SAFE Credit Union Convention Center Meeting Room: Ballroom B1 Sacramento County, California

Supervisor Jennifer Kreitz, Mono County, Chair Supervisor Bonnie Gore, Placer County, Vice Chair Supervisor Nora Vargas, San Diego County, Vice Chair

9:30 am	I.	<b>Welcome and Introductions</b> Supervisor Jennifer Kreitz, Mono County, Chair Supervisor Bonnie Gore, Placer County, Vice Chair Supervisor Nora Vargas, San Diego County, Vice Chair
9:35 am	II.	<b>HCD Efforts that Enable the Construction of Affordable Housing</b> Dori Ganetsos, Senior Specialist – Special Projects, Housing Policy Division California Housing and Community Development Department (HCD)
9:45 am	111.	Addressing Housing Infrastructure Needs James Corless, Executive Director, Sacramento Area Council of Governments (SACOG) Todd Smith, Planning Director, Sacramento County Shawna Purvines, Deputy County Executive Officer (DCEO), Placer County Executive Office Attachment One: Green Means Go Fact Sheet – Accelerating Infill Development Across the Sacramento Region
10:25 am	IV.	<b>Housing Choice Voucher Program</b> Peter Ragsdale, Executive Director of the Housing Authority of the County of San Joaquin
10:45 am	v.	Legislative and Budget Update Mark Neuburger, Legislative Advocate, CSAC Kristina Gallagher, Legislative Analyst, CSAC Attachment Two: 2023 Housing, Land Use and Transportation Committee Legislation Attachment Three: CalMatters Article – Transit Ridership Falters, Posing a 'Fiscal Cliff'
11:00 am	VI.	Closing Comments and Adjournment



### **2023 Advocacy Priorities**

#### **California State Association of Counties**

**Homelessness.** Counties are at the forefront of responding to California's growing homelessness crisis. Although state and local governments have made significant investments in housing and homelessness programs over the last few years, California still lacks a comprehensive, holistic strategy that provides sustained funding and clear levels of responsibility for all levels of government. CSAC is embarking on a major policy initiative through the newly created Homelessness Policy Solutions Group to develop policy solutions that map out a comprehensive system to address homelessness. Working with guidance from the CSAC Homelessness Action Team and CSAC Board-adopted Homelessness Principles, CSAC will also continue our advocacy on policies that address the causes of homelessness, calling for ongoing and flexible funding for the ongoing costs associated with providing services to unhoused residents and those at risk of homelessness, and prioritizing the development of an adequate housing continuum accessible to all Californians.

**CalAIM Implementation**. California Advancing and Innovating Medi-Cal (CalAIM) is a multi-year initiative to enhance care coordination and improve health outcomes through state and federal proposals to simplify the Medi-Cal program. CalAIM has significant implications for many county health and human services functions, including behavioral health services, social services eligibility, county public hospitals, and cross-sector initiatives for foster youth and those who are homeless or justice-involved. CSAC will continue to focus on the federal, state, and local finance implications, as well as the impacts on county operations, programs, and the people served. Additionally, CSAC will continue to advocate for prioritization and funding of counties to provide services that leverage counties' existing expertise, and for the state to consult with counties in formulating and implementing all changes of this initiative.

**Behavioral Health.** The state is making significant investments in behavioral health housing, children's behavioral health services, and CalAIM. To successfully harness these investments to make transformative change requires addressing underlying county mental health plan funding shortfalls, and the expanding set of roles and responsibilities on these agencies continues to create challenges for successful progress. CSAC will advocate for behavioral health workforce assistance and adequate, sustained funding to match new services and administration expectations.

**Workforce Challenges.** Counties are facing significant workforce challenges, even as California has regained most of the nonfarm jobs lost due to the COVID-19 pandemic. While the workforce challenges are particularly acute for county health and human services and public safety agencies, nearly all county departments face recruitment and retention challenges. CSAC will engage on opportunities for increased investments to support the county workforce, as well as policies that can help counties more effectively recruit, hire, and retain qualified and talented workers.

**Drought.** As California continues to experience extreme drought, the need for state and federal investments has become more important than ever. CSAC will support counties through advocacy for diversified regional water investments, continued watershed restoration and improved management of local water supplies. CSAC will emphasize core county roles including groundwater management, dry well monitoring and support, and water projects with co-benefits. This includes dam retrofits, flood and

water-recharge investments, and support for low-income communities. CSAC will support efforts to bring options to areas with lower water availability through funding and actions with state agencies.

**Wildfire.** Hand in hand with drought comes extreme fire. CSAC will continue efforts to reduce wildfire risk through active participation in partnerships such as the Forest Management Task Force and land stewardship actions. CSAC will support efforts to increase prescribed burning with best available practices, appropriate insurance risk, and training. In addition, it is critical to invest in programs that have co-benefits of reduced community wildfire risk and watershed conservation, advocate for regional wildfire and watershed program actions, community wildfire insurance, and wildland fire risk reduction through public and private working lands.

**Cannabis**. Throughout 2022, CSAC worked to update the County Platform to better reflect the everchanging world of cannabis. CSAC will use the newly approved language to further our advocacy. The state must invest in resources to combat illegal cannabis and give counties the tools to ensure that they are able to appropriately address the fallout from unlicensed activity. However, cannabis is a major economic driver for many counties and CSAC's advocacy will go beyond enforcement to support the licensed market in new and creative ways.

**Easing Administration of the Public Records Act (PRA).** Counties and other local governments have faced an enormous increase in the number and size of PRA requests over the past few years. The intensive work required to review records and redact the material that is exempt or prohibited from disclosure has grown exponentially. Further compounding this problem is that counties must make tough judgment calls on whether to release some records, especially when doing so is specifically prohibited, for example because doing so would violate privacy laws or employee confidentiality. Counties have also seen an increase in vexatious litigants using the PRA to grind government work to a halt. CSAC will develop proposals that seek to reduce the impact of these growing issues.

Available, Accessible & Affordable Housing. The need for increased production of permanent housing in the state continues to be an issue of great importance. Addressing California's housing production challenges is also now broadly recognized as an important component of the state's efforts to address the rising rates of homeless and housing vulnerable families and individuals. In recent years, the state has created a variety of programs and allocated funding to improve the housing availability and affordability. Unfortunately, many of these programs often have narrow eligibility standards and cumbersome administrative processes for counties to access and administer. CSAC will continue efforts to find reasonable modifications to these programs that address local needs, as well as additional resources to assist counties in their efforts to address the housing challenges they face.

**Protecting Local Revenues.** The Legislature, for a variety of reasons, has for the past few years been reexamining some aspects of who should bear the costs of funding government. CSAC will advocate for decisions about local revenues to be made by local agencies, not the state, and will oppose legislation that would reallocate revenues away from counties or would reduce county revenues.

**CARE Court Funding/Implementation**. SB 1338, the Community Assistance, Recovery, and Empowerment (CARE) Act, includes a requirement that the state consult with county stakeholders in developing a state allocation to counties to implement the CARE Act process. CSAC will advocate to secure adequate, flexible, and sustained funding across all impacted local agencies to support counties' efforts in this new statewide initiative. Additionally, CSAC will advocate for any necessary changes related to implementation as planning efforts progress for all counties.

2

**Aging Programs.** As implementation of California's Master Plan for Aging moves forward, CSAC will continue to engage directly on opportunities to strengthen and enhance services for older adults. One key area of focus remains the local leadership structure for aging services. The state's newly formed CA 2030 Steering Committee includes two CSAC representatives, and is charged with examining local governance, geography, funding formulas, core services, and performance measures. CSAC will advocate for county priorities throughout this process and engage on other aging initiatives, legislation, and budget investments to help better serve the growing and more diverse aging population in our state.

**Broadband Implementation.** CSAC will continue to focus its advocacy on successful implementation of historic state investments in broadband, to ensure Californians across the state can access, adopt, and meaningfully use broadband service.

**Juvenile Justice Realignment.** Implementing juvenile justice realignment will remain a priority for years to come. Ongoing funding will be critical for the outcome of our youth and overall county success. This includes building off the \$100 million secured in last year's budget to address treatment and secure residential capacity, as well as modernizing county-operated juvenile facilities with an emphasis on creating environments that support trauma-informed care, restorative justice, and rehabilitative programming. CSAC will continue advocating for funding so counties are in a position to implement infrastructure plans that meet the short-term and long-term, individualized needs of youth. Further, CSAC will remain involved with efforts of the County Probation Consortium, designed to tackle the most complex challenges of the realigned population through direct inter-county collaboration.

#### **Federal Priorities**

**Resilience.** Counties continue to prepare for and respond to increasing numbers of extreme weather events and natural disasters. CSAC will continue to work with federal agencies to implement key programs under the Infrastructure Investment and Jobs Act and the Inflation Reduction Act, and to work closely with the California congressional delegation to pursue additional investments and reforms to various disaster preparedness, mitigation, and response programs.

**Housing and Homelessness.** California's affordable housing and homelessness crises continue to impact counties statewide. CSAC will continue to work with key members of the California congressional delegation, several of whom have championed a series of association-supported housing and homelessness initiatives. CSAC also will work to protect and enhance funding for key housing and homelessness programs administered by the U.S. Department of Housing and Urban Development.

**Protecting and Strengthening the Social Safety Net.** Entitlement reform and potential discretionary budget cuts are expected to be hot-button issues during the 2023 legislative session and beyond. As lawmakers consider the possibility of a wide-ranging budget and debt-ceiling package, CSAC will work with allies to protect key county-administered safety net programs.

**Rural Development and Public Lands.** With the current farm bill set to expire at the end of fiscal year 2023, Congress will focus on reauthorizing the law. CSAC will advocate for a robust rural development title and will seek to maintain and expand funding and eligibility for key nutrition programs, including SNAP/CalFresh. In addition, and as Congress considers modifying federal forest management policy, CSAC will support efforts to enhance wildfire protection, preparedness, and forest resiliency. Finally, CSAC will advocate for a long-term reauthorization of both the Payments in Lieu of Taxes program and the Secure Rural Schools program, including support for the National Center for Public Lands Counties.

#### **2023** Public Affairs and Member Services Priorities

**CSAC Website Redesign.** The CSAC website was last updated in 2012 and its usability and accessibility has eroded, rendering it unusable on many mobile devices. Goals for the new website include usability, efficiency, user-friendliness – especially for tablet and mobile phones – and accessibility, including ensuring it is ADA-compliant and visitors can easily locate the information they are seeking.

CSAC is currently in the initial stages assessing and interviewing design companies to determine which content management system and ongoing maintenance model best meets our members' needs. We will also be undertaking stakeholder surveys to help guide the project. This project will span the 2022-23 fiscal year with a launch planned for the fall of 2023.

Advocacy on Homelessness/Driven to Serve Campaign. A major project undertaken this year and continuing into 2023 is positioning counties as leaders in combatting homelessness and seeking solutions to the crisis.

This entails building upon the policy work of the advocacy team and CSAC leadership, cultivating media sources to include the county perspective on homelessness, and executing a full-scale media campaign in support of a potential Homelessness Initiative/package throughout 2023. The CSAC Public Affairs and Member Services team will utilize every communication and advocacy tool in support of this priority in 2023.

**CSAC Social Media Strategy.** The CSAC Public Affairs team is steering the Association's social media footprint toward a more timely and vocal presence across social media platforms despite turmoil within some of those platforms.

This includes leveraging our video capability to produce short, quick-hitting videos on county priorities and highlighting local county efforts. The primary goal is to ensure that CSAC's social media channels serve as an up-to-the-minute resource on county priority issues and to elevate the Association's position as a trusted source for all county-related legislative, budget and member services information.



April 13, 2023

То:	CSAC Board of Directors
From:	Leonard Moty, President Alan Fernandes, Chief Executive Officer

#### RE: CSAC Finance Corporation Report

#### **CSAC Finance Corporation Board of Directors**

The CSAC Finance Corporation (CSAC FC) Board of Directors is preparing for its Annual Spring Meeting on May 4-5, 2023. This annual meeting is critical as it entails the election of the CSAC FC Officers, CSAC FC Budget Development, updates by the CSAC FC Business Partners and various other valuable programmatic updates. The CSAC FC Board will also be welcoming Supervisor Kathryn Barger, Los Angeles County, to her first Annual Spring CSAC FC Board meeting.

#### **CSAC Finance Corporation Financial Position**

Over the last 7 plus years the CSAC FC has continually increased its contribution to CSAC and has become a larger percentage of CSAC's overall revenue budget.

The CSAC FC will be reviewing its annual budget this May for the purpose of determining the financial priorities of the organization while ensuring a consistent revenue stream to CSAC. The financial position of the CSAC FC remains strong as overall revenues continue to come in over budget due to the success of our business partnerships and our Corporate Associates Program. CSAC FC is also working with its business partners in developing budgets for the 2023/24 fiscal year.

Staff continues to refine and expand these partnerships for the purposes of increasing relevant and added value/service for the Counties it supports.

For more information on CSAC FC please visit our website at: (<u>www.csacfc.org</u>) call us at (916) 650-8137 or email Alan Fernandes (<u>alan@csacfc.org</u>).

#### Easy Smart Pay

CSAC Finance Corporation is pleased to report that membership in the Easy Smart Pay (ESP) Corporation has grown yet again. Napa County is the latest county to become an ESP member, marking the 16<sup>th</sup> county to join with additional counties prepared to join in relatively short order. Attached is a visual representation indicating the status of county involvement with ESP throughout the state. As the Board will recall, ESP was created to save taxpayers money and help ease the process of paying property taxes in the most efficient and cost-effective way possible. CSAC Finance Corporation looks forward to additional counties utilizing this beneficial service for their taxpayers. For more information regarding ESP please visit: www.easysmartpay.net, contact Alan Fernandes (alan@csacfc.org) or Chase Broffman (chase@csacfc.org) if you have any questions or interest in learning more about this exciting program.

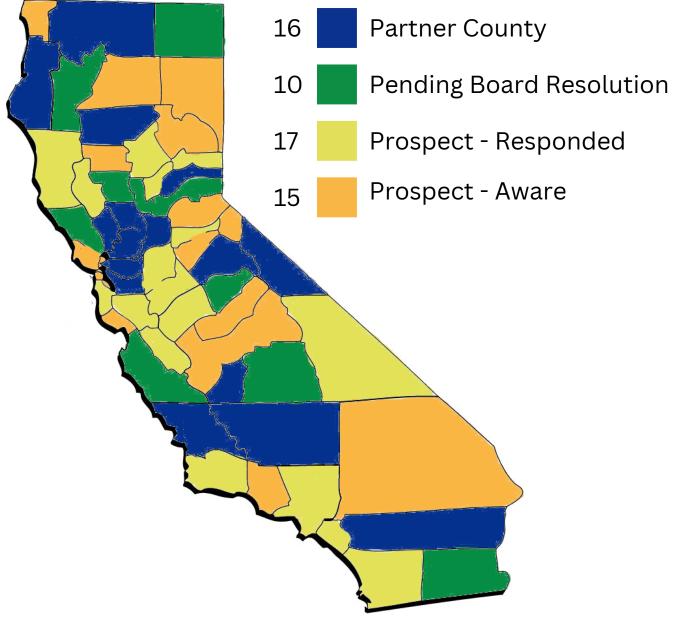
#### **Corporate Associates Program**

The Corporate Associates Program continues to grow with 71 partners across the three levels. The CSAC Finance Corporation Corporate Associates Program has also recently executed a new consulting contract with the Nevada Association of Counties.

The most updated Business Program Summary and Corporate Partnership Program roster is attached. For more information regarding the CSAC FC Corporate Associates Program please visit our website at: (www.csacfc.org), call us at (916) 650-8137, or email Alan Fernandes (alan@csacfc.org) or Jim Manker (jim@csacfc.org).



# County Onboarding March 2023



Modernizing the process of paying government



Alan Fernandes Chief Executive Officer alan@csacfc.org (916)650-8175

Jim Manker **Director of Business Development** jim@csacfc.org (916)650-8107

www.cscda.org

www.nrsforu.com

The CSAC Finance Corporation offers value-added products and services to California's counties, their employees and residents as well as to other forms of local government. Our programs are designed to assist county governments in reducing costs, improving services, and increasing efficiency. Our offerings provide the best overall local government value and the revenue generated by the CSAC Finance Corporation supports CSAC's advocacy efforts on behalf of California's counties.

#### **Business Program Summary**

#### Financing

#### **CSCDA**

The California Statewide Communities Development Authority (CSCDA) was created in 1988, under California's Joint Exercise of Powers Act, to provide California's local governments with an effective tool for the timely financing of community-based public benefit projects. Currently, more than 530 cities, counties and special districts have become Program Participants to CSCDA - which serves as their conduit issuer and provides access to an efficient mechanism to finance locally-approved projects. To date, CSCDA has issued more than \$70 billion in tax exempt bonds helping local governments build community infrastructure, provide affordable housing, create jobs, make access available to quality healthcare and education, and more.

Cathy Barna

Deferred Compensation

#### Nationwide

The Nationwide Retirement Solutions program is the largest deferred compensation program in the country for county employees. In California, over 65,000 county employees save for their retirement using this flexible, cost-effective employee benefit program. This program is the only one with a national oversight committee consisting of elected and appointed county officials who are plan participants. Additionally, an advisory committee comprised of California county officials provides additional feedback and oversight for this supplemental retirement program. Currently 34 counties in California have chosen Nationwide to help their employees save for retirement.

#### Investing

#### CalTRUST

Laura Labanieh www.caltrust.org The Investment Trust of California (CalTRUST) is a JPA established by public agencies in California for the purpose of pooling and investing local agency funds - operating reserves as well as bond proceeds. CalTRUST offers the option of five accounts to provide participating agencies with a convenient method of pooling funds - a liquidiy fund, a government fund, a short-term, and a medium-term, and a new ESG compliant money market fund. Each account seeks to attain as high a level of current income as is consistent with the preservation of principle. This program is a great option to diversify investments!

Property Tax Payment Portal

#### **Easy Smart Pay**

Easy Smart Pay is a product of Smart Easy Pay, a corporation formed by the CSAC Finance Corporation for the purpose of improving the process of paying government. Through the Easy Smart Pay platform residents can pay their property taxes in installments via ACH or credit card with preferred processing fees. This program is currently being used in 13 of the 58 California counties and is now available for all counties to onboard into the system.

Alan Fernandes

#### Outreach and Enrollment Network

#### CCHI

Mark Diel

www.cchi4families.org

www.easysmartpay.net

California Coverage & Health Initiatives (CCHI) is a statewide outreach and enrollment network, whose efforts ensure that all California's families are able to easily and effectively navigate into health coverage and other health services.











#### Rob Bilo

Cyber Security and Technology

Synoptek

Eric Westrom

www.synoptek.com

The CSAC FC and Synoptek have partnered to offer a human firewall training program and fraud assessment. The human firewall program is a training program whereby a comprehensive approach is initiated that integrates baseline testing, using mock attacks, engaging interactive web-based training, and continuous assessment through simulated phishing attacks to build a more resilient and secure organization. Synoptek offers a wide range of security technology offerings to aid your county in remaining vigilant and secure.

#### **Revenue** Collection

CalTRECS

CCA

Jim Manker

www.csacfc.org



Synoptek

The CSAC FC has joined with NACo FSC to develop the California Tax Recovery and Compliance System (CalTRECS) program to help counties collect outstanding debts in a timely, cost-effective manner. The debt offset service allows counties and other local government to compile and submit their delinquencies for offset against pending state personal income tax refunds and lottery winnings.

#### Cannabis Compliance

Greg Turner

#### www.cca.ca.gov



The California Cannabis Authority is a Joint Powers Authority established by county governments to develop and manage a statewide data platform. The platform will assist local governments that are regulating commercial cannabis activity by consolidating data from different channels into one resource to help local governments ensure maximum regulatory and tax compliance. In addition, the platform can help to facilitate financial services to the cannabis industry by linking willing financial institutions with interested businesses, and by providing critical data to ensure that all transactions and deposits are from legal transactions. As Counties look at establishing or revising their cannabis licensing and taxing structure, CCA should be among the resources used to ensure a successful and robust regulatory program.

#### Information & Referral Services

**Christy Higgins** 

www.211california.org



The CSAC FC manages 211 California which is a network of the 211 systems throughout California. These critical agencies serve county residents by providing trusted connectivity to community, health, and social services. During times of disaster and recovery, 211 organizations are vital to assist residents find critical services and information.

#### **Discounted Prescription Drugs**

#### Coast2CoastRx

211 California

Jim Manker

www.coast2coastrx.com

Coast2Coast The Coast2Coast Discount Prescription Card is available at no-cost to the county or taxpayers and will save county residents up to 75% on brand name and generic prescription drugs. The Coast2Coast program is already being used by over 35 counties in California. Not only does it offer savings to users, your county will receive \$1.25 from Coast2Coast for every prescription filled by a cardholder.

Agenda Management System

#### CSBA GAMUT

Andrea Johnson

https://www.csba.org/gamut



Rx Card

CSAC FC has partnered with the California School Board Association (CSBA) to bring the GAMUT platform to California Counties and other public agencies that allows for a virtual meeting minutes record keeping that conforms with the Brown Act. Agencies are able to use this simple yet robust software for meetings and policies as well as provide immediate public access and translates in more than 100 languages. The platform incorporates the needs of a virtual meeting environment with online voting and remote board access. Agencies can purchase the entire suite or select the module that best suits their governance team's needs.

Business Program Summary



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cashves

**Business Intelligence Services** 

Procure America

Todd Main

www.procureamerica.org

Procure America provides its clients with analytics and strategies that result in greater performance at lower costs. By leveraging decades of industry experience, Procure America generates an average savings of 34%, all while increasing operational efficiency, vendor accountability, and service levels. Procure America's experts have deep, industry-specific experience and will analyze all aspects of the supplier relationship-contractual, operational and invoice compliance. Knowledge, information and focus delivers results.

Employee Health and Wellness Solutions

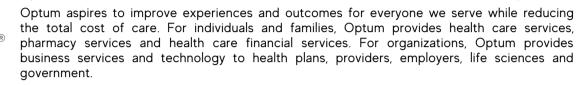
#### **Optum Rally**

Michael Wall

www.optum.com

www.treasurycurve.com

www.publicsurplus.com



#### Liquidity Management Services

CashVest by Three + OneGarrett MacDonaldwww.threeplusone.usCashVest® provides liquidity analysis and FinTech data services for counties and other publicentities. This program is a new opportunity to help manage your organization's funds as arevenue-generating asset, identify the current marketplace value of your cash, and use timehorizon data to maximize the value of all your financial resources.

#### Financial Management Services

#### Treasury Curve

**TreasuryCurve**®

Public | Surplus.

Susan Muranishi, Alameda County Billy Rutland, Public Member Oscar Villegas, Yolo County Mary Zeeb - Monterey County

Treasury Curve was founded by a team of financial and technology innovators all-too-familiar with the pain treasury professionals face each day: How to efficiently manage both cash and investments, maximize idle cash and ensure compliance within strict investment policies. The result is a total solution designed to help you optimize your treasury, while giving you precious time back to optimize other areas in your finance and treasury areas.

Chase Broffman

#### Surplus Auction System

#### Public Surplus

Public Surplus is the best government surplus auction system available. Find great deals on heavy equipment, cars, buses and even airplanes. This system was created with unique capabilities specifically for public agencies, making it much more than an auction site. The services we offer to both buyers and sellers is of the highest quality with a strong focus on customer care.

Chase Broffman

#### **CSAC** Finance Corporation **Board of Directors** Staff Leonard Moty - President Alan Fernandes. Chief Executive Officer Graham Knaus, CSAC - Vice President Jim Manker, Director of Business Development **Ryan Alsop**, Kern County - Treasurer Rob Pierce, Vice President Kathryn Barger, Los Angeles County **Christy Higgins**, Operations Manager Richard Forster, Amador County Sendy Young, Executive Assistant Elba Gonzalez-Mares, Public Member Chase Broffman. Member Services Associate Matt Jennings, Riverside County

# FINANCE CORPORATION PARTNERSHIP PROGRAM



#### PLATINUM Partners (as of 2.1.2023)

#### 1. Alliant Insurance Services, Inc.

Nazi Arshi, Senior Vice President 1301 Dove St. Suite 200 Newport Beach, CA 92660 (949) 660-8110 <u>narshi@alliant.com</u> <u>www.alliant.com</u>

#### 2. Anthem Blue Cross

Michael Prosio, Regional Vice President, State Affairs 1121 L Street, Suite 500 Sacramento, CA 95814 (916) 403-0527 <u>Michael.prosio@anthem.com</u> www.anthem.com

#### 3. AT&T

Bryant Milesi, Director of External Affairs 1445 Van Ness Avenue Fresno, CA 93721 (916) 947-9046 <u>bm3620@att.com</u> <u>www.att.com</u>

#### 4. Baron & Budd

John Fiske, Shareholder 11440 W. Bernardo Court San Diego, CA 92127 (858) 251-7424 jfiske@baronbudd.com www.baronandbudd.com

#### 5. Blue Shield

Andrew Kiefer, VP, State Government Affairs 1215 K St. Suite 2010 Sacramento, CA 95815 (916) 552-2960 <u>Andrew.keifer@blueshieldca.com</u> www.blueshieldca.com

### 6. California Statewide Communities Development Authority

Catherine Barna, Executive Director 1700 North Broadway, Suite 405 Walnut Creek, CA 94596 (800) 531-7476 <u>cbarna@cscda.org</u> www.cscda.org

#### 7. CalTRUST

Laura Labanieh, CEO 1100 K Street, Suite 101 Sacramento, CA 95814 (916) 745-6701 <u>laura@caltrust.org</u> <u>www.caltrust.org</u>

#### 8. CCHI

Mark Diel, Executive Director 1107 9th Street, STE 601 Sacramento, CA 95814 (916) 404-9442 <u>mdiel@cchi4families.org</u> www.cchi4families.org

#### 9. CGI

Monica Cardiel Cortez, Partner, Consultant 621 Capitol Mall, Suite 1525 Sacramento, CA 95814 (916) 830-1100 <u>monica.cardielcortez@cgi.com</u> <u>www.CGI.com</u>

#### 10. Coast2Coast Rx

WellDyne Rx (dba Coast2Coast Rx) Joseph Feliciani, Vice President 500 Eagles Landing Rd Lakeland, FL 33810 (609) 969-1084 joe.feliciani@welldynerx.com www.coast2coastrx.com

#### 11. DLR Group

Dan Sandall, Business Development 1050 20th Street, Suite 250 Sacramento, CA 95811 (310) 804-7997 <u>dsandall@dlrgroup.com</u> www.dlrgroup.com

#### 12. Dominion Voting Systems

Steve Bennett, Regional Sales Manager 26561 Amhurst Court Loma Linda, CA 92354 (909) 362-1715 <u>steven.bennett@dominionvoting.com</u> <u>www.dominionvoting.com</u>

#### 13. DRC Emergency Services

Kristy Fuentes, Vice President Business Development 110 Veterans Memorial Blvd. Metairie, LA 7005 (504) 220-7682 <u>kfuentes@drcusa.com</u> <u>www.drcusa.com</u>

#### 14. Election Systems & Software

Chelsea Machado, Regional Sales Manager 11208 John Galt Blvd. Omaha, NE 68137 (209) 277-6674 <u>chelsea.machado@essvote.com</u> <u>www.essvote.com</u>

#### 15. Enterprise Fleet Management

Lisa Holmes, State of CA Contract Manager 150 N. Sunrise Ave Roseville, CA 95661 (916) 240-1169 <u>Lisa.m.holmes@ehi.com</u> www.enterprise.com

#### 16. GX Broadband

Ben Korman, Founder P.O. Box 1869 Morrow Bay, CA 93433 (805) 748-6824 ben@gxbroadband.com www.gxbroadband.com

#### 17. GovInvest

Christen McKay, Director of Marketing 3625 Del Amo Blvd #200, Torrance, CA 90503 (770) 317-1838 <u>christen@govinvest.com</u> www.govinvest.com

#### 18. Hanson Bridgett LLP

Paul Mello, Partner Samantha Wolff, Partner 425 Market Street, 26th Floor San Francisco, CA 94105 (415) 777-3200 <u>swolff@hansonbridgett.com</u> <u>pmello@hansonbridgett.com</u> <u>www.hansonbridgett.com</u>

#### 19. Healthnet

Allison Barnett, Senior Director Government Affairs 1201 K Street, Suite 1815 Sacramento, CA 95814 (916) 548-2989 <u>allison.barnett@healthnet.com</u> <u>www.healthnet.com</u>

#### 20. Hipcamp,

Mason Smith, Head of Government and Community Relations 2261 Market Street #4139, San Francisco CA, 94114 (760) 920-6638 <u>mason@hipcamp.com</u> <u>www.hipcamp.com</u>

#### 21. IBM

Todd W. Bacon, VP / Managing Director 425 Market St. 21st floor San Francisco, CA 94105 (310) 890-9535 tbacon@us.ibm.com www.ibm.com

#### 22. Kaiser Permanente

Jennifer Scanlon, Managing Director, Community and Government Relations 1950 Franklin St, 3rd Floor Oakland, CA 94612 (510) 987-2373 Jennifer.Scanlon@kp.org www.kp.org

#### 23. LetsGetChecked

Thomas A. Carey, VP Government and Strategy 222 E Huntington Drive Suite 100 Monrovia, CA 91016 (203) 216-0056 tcarey@letsgetchecked.com www.letsgetchecked.com

#### 24. Library Systems & Software

Michael Posey, Government Affairs 2600 Tower Oaks Blvd., Suite 510, Rockville, MD 20852 (714) 412-0174 <u>michael.posey@lsslibraries.com</u> www.lsslibraries.com

#### 25. Nationwide

Rob Bilo, VP of Business Development 4962 Robert J Mathews Parkway, Suite 100 El Dorado Hills, CA 95762 (866) 677-5008 <u>bilor@nationwide.com</u> <u>www.nrsforu.com</u>

#### 26. NextEra Energy

Sarah Qureshi, Sr. Regulatory Analyst One California, Suite 1610 San Francisco, CA. 94111 (415) 317-9956 <u>sarah.qureshi@nexteraenergy.com</u> www.nexteraenergy.com

#### 27. OpenGov

Greg Balter, CPA Regional Sales Manager, US - West 955 Charter St Redwood City, CA 94063 (415) 230-9472 gbalter@opengov.com www.opengov.com

#### 28. Pacific Gas & Electric Company

John Costa, Local Public Affairs 1415 L Street, Suite 280 Sacramento, CA 95814 (916) 584-1885 JB1F@pge.com www.pge.com

#### 29. Peraton

Julie Waddell, Interim Account Executive Deputy 4045 Hancock Street Suite 210 San Diego, CA 92110 julie.waddell@mail.peraton.com www.peraton.com

#### **30. Persimmony International**

Ruffin Judd, Director of Customer Success 26895 Aliso Creek Rd. Aliso Viejo, CA 92656 (208) 351-1413 <u>ruffin.judd@persimmony.com</u> www.persimmony.com

#### 31. PRISM

Rick Brush, Chief Member Services Officer 75 Iron Point Circle, Suite 200 Folsom, California 95630 (916) 850-7378 <u>rbrush@prismrisk.gov</u> <u>www.prismrisk.gov</u>

#### 32. Procure America

Todd Main, Vice President of Government Services 31103 Rancho Viejo Rd. #D2102 San Juan Capistrano, CA 92675 (949) 388-2686 t.main@procureamerica.org www.procureamerica.org

#### 33. Qlik

Courtney Hastings, Sr. Field Marketing Manager, Public Sector 1775 Tysons Blvd. McLean, VA 22102 (202) 277-4936 Courtney.hastings@glik.com www.glik.com/us/solutions/industries/publicsector

#### 34. Rescue Agency

Brandon Tate, SVP 6340 Sunset Blvd., Suite 504 Los Angeles, CA 90028 (323) 823-4215 brandon@rescueagency.com www.rescuescg.com

#### 35. SiteLogIQ

Maram Finnell, Sr. Marketing Manager 1651 Response Rd, Suite 300 Sacramento, CA 95815 (714) 658-2211 <u>maram.finnell@sitelogiq.com</u> <u>www.sitelogiq.com</u>

#### 36. Southern California Edison

Haig Kartounian, Public Affairs Manager 2244 Walnut Grove Ave., Rosemead, CA 91770 (626) 302-3418 <u>Haig.Kartounian@sce.com</u> www.sce.com

#### **37. Southland Industries**

Desiree Haus, Business Development Manager Garden Grove, CA 92841 (559) 593-3902 <u>dhaus@southlandind.com</u> <u>www.southlandind.com</u>

#### 38. Synoptek

Eric Westrom, Business Development Manager 3200 Douglas Blvd. Suite 320 Roseville, CA 95661 (916) 316-1212 <u>ewestrom@synoptek.com</u> <u>www.synoptek.com</u>

#### **39. T-Mobile for Government**

Hon. Lloyd Levine (ret.), National Senior Executive, State Government Strategy 3625 132<sup>nd</sup> Ave SE Bellevue, WA 98006 (916) 750-2740 <u>lloyd.levine1@t-mobile.com</u> <u>www.t-mobile.com/business/government/statelocal-government</u>

#### 40. UnitedHealthcare/Optum

Jeff Giadone, UHC, VP-CA Public Sector 5701 Katella Avenue, MS CA 910-1000| Cypress, CA 90630 (303) 881-0477 jgiadone@uhc.com www.uhc.com

#### 41. Unite Us

Moira Kenney, Regional Network Director, West Coast 10331 Jefferson Blvd. Culver City, California 90232 (510) 637-8153 <u>moira.kenney@uniteus.com</u> <u>www.uniteus.com</u>

#### 42. Vanir Construction Management, Inc.

Bob Fletcher, Vice President of Business Development 4540 Duckhorn Drive, Suite 300 Sacramento, CA 95834 (916) 997-3195 bob.fletcher@vanir.com www.vanir.com

#### 43. Western States Petroleum Association

Catherine Reheis-Boyd, President 1415 L St., Suite 600 Sacramento, CA 95816 (916) 498-7752 <u>creheis@wspa.org</u> www.wspa.org





#### **GOLD Partners**

#### 1. HdL Companies

Andrew Nickerson, President 120 S. State College Blvd., Suite 200 Brea, CA 92821 (714) 879-5000 anickerson@hdlcompanies.com www.hdlcompanies.com

#### 2. Lockheed Martin Sikorsky

Robert Head, VP State, Local and PAC Affairs 2121 Crystal Drive, Suite 100 Arlington, VA 22202 (703) 413-6990 <u>Robert.h.head@lmco.com</u> <u>www.lockheedmartin.com</u>

#### 3. Paragon Government Relations

Joe Krahn, President 220 Eye Street, NE, Suite 240 Washington, DC 20002 (202) 898-1444 jk@paragonlobbying.com www.paragonlobbying.com

#### 4. Recology

Salvatore Coniglio, CEO 50 California Street, 24th Floor San Francisco, CA 94111-9796 (415) 875-11506 <u>sconiglio@recology.com</u> <u>www.recology.com</u>

#### 5. SAIC

Chris Reeve, Vice President of Business Development 26642 Towne Centre Dr. Foothill Ranch, CA 92610 (916) 586-6040 <u>christopher.reeve@saic.com</u> <u>www.saic.com</u>

#### 6. Santa Ynez Band of Chumash Indians

Sam Cohen, Government Affairs P.O Box 517 Santa Ynez, CA 93460 (805) 245-9083 <u>scohen@sybmi.org</u> www.santaynezchumash.org

#### 7. Southern CA Contractors Association

Clayton Miller, Government Affairs 600 City Parkway West, Suite 165 Orange, CA 92868 (909) 815-3780 <u>claytonmiller2011@gmail.com</u> <u>www.sccaweb.org</u>

#### 8. Wellpath

Patrick Turner, Director of Business Development 12220 El Camino Real San Diego, CA 92130 (281) 468-9365 patrick.turner@cmgcos.com www.wellpathcare.com





#### **SILVER Partners**

#### 1. Comcast

Beth Hester, Vice President External Affairs 3055 Comcast Circle Livermore, CA 94551 (925) 424-0972 x0174 <u>beth hester@comcast.com</u> <u>www.business.comcast.com</u>

#### 2. CGL Companies

Jami Godkin, VP Director of Business Development 2260 Del Paso Road, Suite 100 Sacramento CA 95834 (510) 520-2851 jgodkin@cglcompanies.com www.cglcompanies.com

#### 3. Forefront Power

Jesse Prier, Senior Manager, Marketing 100 Montgomery Street, Suite 725 San Francisco, CA 94104 (628) 899-1621 jprier@forefrontpower.com www.forefrontpower.com

#### 4. GEO Group

Jessica Mazlum, Business Development Director - Western Region 7000 Franklin Blvd, Suite 1230 Sacramento, CA 95823 (916) 203-5491 jmazlum@geogroup.com www.geogroup.com

### 5. Hospital Council of Northern & Central California

Brian L. Jensen, Regional Vice President 1215 K Street, Suite 730 Sacramento, CA 95814 (916) 552-7564 <u>bjensen@hospitalcouncil.net</u> www.hospitalcouncil.net

#### 6. Kofile

Dave Baldwin, VP Sales, Western Region Eugene Sisneros, Western Division Manager 1558 Forrest Way Carson City, NV 89706 (713) 204-5734 Eugene.sisneros@kofile.us www.kofile.us

#### 7. Konica Minolta

Paul Campana, Gov. Accounts Manager 1900 S. State College Blvd. Ste 600 Anaheim, CA 92806 (714) 688-7822 pcampana@kmbs.konicaminolta.us www.konicaminolta.com

#### 8. Kosmont Companies

Larry Kosmont, CEO 1601 N. Sepulveda Blvd., #382 Manhattan Beach, CA 90266 (213) 507-9000 Ikosmont@kosmont.com www.kosmont.com

#### 9. LECET Southwest

Ernesto Ordonez, Director 3775 N. Freeway Blvd., Suite 110 Sacramento, CA 95834 (916) 604-5585 <u>estela@lecetsw.org</u> www.lecetsouthwest.org

#### 10. Liebert Cassidy Whitmore

Cynthia Weldon, Director of Marketing 6033 W. Century Boulevard, 5th Floor Los Angeles, CA 90045 (310) 981-2055 <u>cweldon@lcwlegal.com</u> www.lcwlegal.com

#### 11. MuniServices

Fran Mancia, VP Government Relations 1400 K St. Ste.301 Sacramento, CA 95814 (916) 441-4530 <u>fran.mancia@avenuinsights.com</u> www.MuniServices.com

### 12. National Demographics Corporation (NDC)

Douglas Johnson, President PO Box 5271, Glendale, CA 91221 (310) 200-2058 djohnson@NDCresearch.com www.NDCresearch.com

### 13. Northrop Grumman Aerospace Systems

Joe Ahn, Manager, State and Local Affairs 101 Continental Blvd, MS-D5/140 El Segundo, CA 90245 (310) 332-4667 joe.ahn@ngc.com www.northropgrumman.com

#### 14. PARS

Mitch Barker, Executive Vice President 4350 Von Karman Avenue, Suite 100 Newport Beach, CA 92660 (800) 540-6369 x116 <u>mbarker@pars.org</u> www.pars.org

#### 15. Precision Civil Engineering

Ed Dunkel, President and CEO 1234 O. Street Fresno, CA 93721 (559) 449-4500 edunkel@precisioneng.net www.precisioneng.net

#### 16. Republic Services

Susanne Passantino, Market Director, Government Affairs 9200 Glenoaks Blvd. Sun Valley, CA 91352 (818) 974-5136 <u>spassantino@republicservices.com</u> www.RepublicServices.com

#### 17. Sierra Pacific Industries

Andrea Howell, Corporate Affairs Director PO Box 496028 Redding, CA 96049 (530) 378-8104 <u>AHowell@spi-ind.com</u> <u>www.spi-ind.com</u>

#### 18. Sixth Dimension

Teri Cruz, Vice President 1504 Franklin Street, Suite 102 Oakland, CA 94612 (510) 715-6536 teri.cruz@sixthdimensionpm.com www.sixthdimensionpm.com

#### **19. Telecare Corporation**

Rich Leib 1080 Marina Village Parkway, Suite 100 Alameda, CA 94501 (619) 992-4680 <u>rich.leib@dunleerstrategies.com</u> <u>www.telecarecorp.com</u>

#### 20. Witt O'briens

Matt Atkinson, Vice President, Marketing 1201 15th Street NW, Suite 600 Washington, DC 20005 (804) 687-9308 <u>MAtkinson@wittobriens.com</u> <u>www.wittobriens.com</u>



OFFICERS President Chuck Washington Riverside County	April 13, 2023	
<b>1st Vice President</b> Bruce Gibson	TO:	CSAC Board of Directors
San Luis Obispo County	FROM:	Graham Knaus, Chief Executive Officer
		Farrah McDaid Ting, Director of Public Affairs
<b>2nd Vice President</b> Jeff Griffiths Inyo County		Derrick Winrow, Sr., Management Analyst
Past President	SUBJECT:	Operations and Member Services Report
Ed Valenzuela		
Siskiyou County	The CSAC Oper	ations and Member Services team engaged in a variety of internal and external
	improvement e	fforts during the first quarter of 2023.
<b>CEO</b> Graham Knaus		
Granann Mildus	Activitias lindai	taken include building improvements staffing efficiencies and the use of

<sup>aus</sup> Activities undertaken include building improvements, staffing efficiencies, and the use of technology to increase the overall mission of the Operations and Member Services team: to support all Association activities from advocacy to member services to public affairs to finances.

#### PUBLIC AFFAIRS

**Website Redesign.** The CSAC website redesign continues apace, with content review ongoing. Maintenance of the current CSAC website necessitates significant time and effort by Public Affairs staff and the new website is on track to debut in early fall.

**AT HOME**. Another principal project for the Public Affairs team is coordinating a multifaceted media plan to support and advance the Association's homelessness policy work under AT HOME.

This includes creation and distribution of AT HOME materials, interfacing with all modes of media on the AT HOME Plan and facilitating an AT HOME press briefing (March 16) and All-county webinar (March 27). The team is collaborating with Bicker, Castillo, Fairbanks and Spitz public relations firm on this top-priority effort and while maintaining the Association's communications, products, and social media presence. Please see the attached infographic for details on all of these activities.

**CSAC Roster:** The 2023 CSAC Roster is complete and will be distributed to counties no later than April 30.

#### FACILITIES

The facilities team has made significant strides in completing several maintenance and improvement projects for the CSAC building. These include:

- Pressure washing the exterior of the building.
- Cleaning the interior and exterior windows
- Recently finishing the painting of the exterior window frames on the 2nd, 3rd, and 4th floors, resulting in a significant enhancement to the building's overall appearance
- Cleaning all carpets and waxing the floors

CSAC Board of Directors April 13, 2023 Page 2

- Constructing a new office on the second floor for our new meeting planner.
- Installed privacy film in the 3rd floor conference room to improve confidentiality and productivity during meetings.
- We are currently installing new office door signs that display occupancy status, benefiting both occupants and visitors by improving convenience, efficiency, and promoting a more collaborative work culture through reduced communication barriers.

Projects on the horizon include:

- Constructing a small office space on the Mezzanine Floor.
- Reviewing more energy-efficient electrical lighting options.
- Assessing the interior floor plan, office configurations, and standardizing décor.
- Evaluating upgrades to the kitchen and restroom areas.

#### **TECHNOLOGY & PRINTING**

The wireless internet connection improvement project for the entire CSAC building has been successfully completed, effectively resolving slow or glitchy internet issues experienced by members and staff.

Additionally, we have upgraded the conference room laptops to enhance meeting performance and stability in conjunction with the wireless improvements.

We're discussing with our vendor to transition our older on-premises computer hardware to a secure cloud-based infrastructure. This will improve security and support capabilities, while providing us with the latest software and hardware technologies to better serve our staff.

We are also developing a standardization plan for computer hardware to improve support capabilities and streamline procurement processes.

The CSAC Print Shop remains a valuable asset to the organization, generating revenue by fulfilling printing and signage needs for local county affiliates and external organizations, while providing timely and highquality materials for CSAC and the California Counties Foundation. The Print Shop continues to serve as our "secret weapon" in delivering excellent materials to our members and Institute participants.

#### **MEETING AND EVENT PLANNING**

New Meetings and Event Planner Debra Kurtti and Meetings Assistant Kate Poblete have been churning through the to-do lists to prepare for the 2023 Legislative Conference.

Conference amenities include on-site badge printing, a joint homelessness summit and legislative reception in conjunction with Cal Cities, improved wi-fi access and a reimagined format that provides additional networking opportunities to attendees.

CSAC Board of Directors April 13, 2023 Page 3

The team has also secured the Safe Credit Union Convention Center for the 2024 Legislative Conference April 17-18.

Once the Legislative Conference concludes, the meetings and events team will turn to planning a successful and exciting 2023 Annual Meeting, to be held in Alameda County November 13-16. We can't wait to welcome all counties to the 129<sup>th</sup> annual meeting!

#### ATTACHMENTS:

CSAC Public Affairs Infographic

# **Public Affairs**

At a Glance - Jan. 2023 - Mar. 2023





## 1:30 min 19,866

avg. time on page Page 58

bulletin views

media interviews

AND several editorial board meetings

scheduled!



#### **BOARD OF DIRECTORS**

<u>Officers</u>

President Sarah J. Carrillo Tuolumne County

Vice-President Brian E. Washington Marin County

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### **County Counsels' Association of California**

#### MEMORANDUM

То:	Supervisor Chuck Washington, President, and Members of the CSAC Board of Directors
From:	Jennifer Bacon Henning, Litigation Coordinator
Date:	April 13, 2023
Re:	Litigation Coordination Program Update

This memorandum will provide you with information on the Litigation Coordination Program's new case activities since the Board's last meeting in March 2023. Briefs filed on CSAC's behalf are available at: <u>http://www.counties.org/csac-litigation-coordination-program</u>.

The following jurisdictions are receiving amicus support in the new cases described in this report:

COUNTIES	CITIES	OTHER AGENCIES
Alameda	Exeter	Alameda Health System
Los Angeles	Petaluma	

#### Barajas v. City of Petaluma

Pending in the First Appellate District (filed May 24, 2022)(A165258) Status: Amicus Brief Due on June 21, 2023

The Mitigation Fee Act (MFA) requires local agencies to adopt five-year findings to account for balances of development impact fee proceeds held for more than five years. If a local agency fails to make the required findings, the MFA provides that the agency must refund the monies held. In 2018, the City was approximately two months late in making its five-year findings under the MFA. Barajas, owner of real property in the City, brought this action alleging that the City's untimely filing required the City to refund the entire \$36 million balance of the 2018 development impact fee proceeds. The City did not dispute that the 2018 report was untimely, but argued that the MFA timing requirements were directory versus mandatory, and thus plaintiff was not entitled to the relief sought. The trial court found that the 180-day deadline is directory and that the City's late findings did not amount to a violation triggering a refund. Plaintiff has appealed. CSAC will file a brief in support of the City.

#### Long v. City of Exeter

Pending in the Second Appellate District (filed Nov. 15, 2021)(B316324) Status: Amicus Brief Due May 2, 2023

This case involves a City of Exeter police officer in its canine program who was provided a dog and trained in both patrol and narcotics detection. About a year later, the officer decided to end his employment with the City and move to a different city. The City of Exeter sold him the dog. After his move, the officer kept the dog in a fenced back yard with another dog. He had a kennel, which the City had provided, but left it open so the dogs could run free in the yard. The dogs escaped the fenced back yard and attacked two neighbors. Both suffered serious injuries and one died three days after the attack. The victims' children sued the City, among other defendants, arguing that the City was liable for failure to warn the officer that the "retired" dog could not be treated as a pet, could not be "untrained" as a patrol canine, and should be kept kenneled at all times when not in his immediate control. The City argued that it owed no duty to plaintiffs in the absence of any special relationship with either the officer, who was no longer employed by the City, or the plaintiffs. Although the trial court acknowledged the lack of any special relationship, it held "other circumstances" could create a duty and sent the case to the jury. The jury returned a verdict in plaintiffs' favor and awarded \$20 million plaintiffs. The City has appealed, and CSAC will file a brief in support of the City.

#### Morgan v. Ygrene Energy Fund

84 Cal.App.5th 394 (4th Dist. Div. 1 Nov. 1, 2022)(D079364), *petition for review granted* (Feb. 22, 2022)(S277628)

Status: Amicus Brief Due June 9, 2023

Plaintiffs participated in a "PACE" program to finance energy and water conservation improvements to their homes. Under the program, the cost of the improvements is billed on an owner's real estate tax bill. Plaintiffs claimed that the loans should be subject to the rules for home improvement loans and that Defendants (lenders and loan administrators) engaged in unfair and deceptive business practices by violating consumer protection laws. The Court of Appeal found the liability theories "intriguing," but ultimately upheld a trial court decision sustaining a demurrer in defendants' favor, agreeing with defendants that plaintiffs failed to exhaust their administrative remedy. The court determined that because the PACE program is billed on the property tax bill, the appropriate administrative remedy was the filing of an application for reduced assessment with the County assessment appeals board (AAB). CSAC will file an amicus brief in this case.

#### Ray v. County of Los Angeles

52 F.4th 843 (9th Cir. Nov. 4, 2022)(20-56245), *petition for rehearing denied* (Dec. 20, 2022)

Status: Amicus Brief Due April 19, 2023

This IHSS litigation was prompted by a federal Department of Labor regulation eliminating the so-called "companion exemption," which largely exempted home care workers from overtime pay requirements. That regulation was supposed to go into effect on January 1, 2015, but due to court action and administrative delay, it did not go into effect in California until February 1, 2016. This class action lawsuit against LA County seeks back pay for overtime for IHSS providers for January 1, 2015 through February 1, 2016, which tees up the question of whether the County is the "employer" for purposes of overtime liability. The federal trial court concluded that the County is not the employer, and is therefore not liable for overtime back pay, but the Ninth Circuit reversed, holding the County is a joint employer, along with the care recipients, of IHSS providers, and could be liable under the FLSA for failing to pay overtime compensation. LA County is seeking US Supreme Court review and CSAC will file a brief in support. (Note that CSAC filed an amicus brief in support of the County in the Ninth Circuit.)

#### Ruelas v. County of Alameda

Pending in the California Supreme Court (Nov. 2, 2022)(S277120) Status: Amicus Brief Due June 1, 2023

This is a class action brought by pre-trial detainees confined in Alameda County. Plaintiffs allege that they performed work for a for-profit company that contracts with the County under Proposition 139. Proposition 139 amended the California Constitution to allow for state prisons and county jails to establish prison-work programs by contract with for-profit companies. Plaintiffs claim they are entitled to minimum wages for that work under Labor Code section 1194. The County argues that Proposition 139 gives the County exclusive authority to set compensation for detainees by local ordinance and, because the County has not adopted such an ordinance, plaintiffs are not entitled to any monetary compensation. Instead, they are entitled only to the sentence reductions prescribed by the Penal Code. The trial court rejected that argument, finding that plaintiffs have a claim for minimum wages under the Labor Code in the absence of a local ordinance setting a different compensation rate. However, the court also acknowledged this was a question of first impression that would benefit from immediate review by the circuit court. The Ninth Circuit agreed to consider the following issue:

Do non-convicted incarcerated individuals performing services in county jails for a for-profit company that sells goods produced by incarcerated individuals to third parties outside of the county have a claim for minimum wages and overtime under Section 1194 of the California Labor Code in the absence of any local ordinance prescribing or prohibiting the payment of wages for these individuals?

After briefing and oral argument before the Ninth Circuit, the court decided to send the question to the California Supreme Court for resolution since it is fundamentally a question of state, rather than federal law. CSAC filed a brief in support of the County in the Ninth Circuit, and will also file a brief in support in the California Supreme Court.

#### Stone v. Alameda Health System

88 Cal.App.5th 84 (1st Dist. Feb. 3, 2023)(A164021), *petition for review pending* (filed Mar. 20, 2023)(S279137)

#### Status: Letters Supporting Review Due April 28, 2023

Plaintiffs are employees of the Alameda Health System, a public hospital authority created by the County of Alameda under Health and Safety Code section 101850. As relevant to this amicus request, plaintiffs alleged class action claims related to alleged wage and hour violations. The trial court ruled in favor of the health system, concluding that it is a "statutorily created public agency" beyond the reach of the Labor Code sections and Industrial Welfare Commission (IWC) Wage Orders invoked in the complaint. The Court

of Appeal reversed. The court applied the "sovereign powers doctrine" to conclude that application of the state's wage and hours laws and IWC Wage Orders to the health system would not infringe on any sovereign powers. The court also found that the health system is not a "municipal corporation" for purposes of the municipal corporation exemptions from the Labor Code because it lacks essential municipal functions (power of eminent domain, elected board, ability to impose taxes, independent regulatory or police powers). However, the court did find that where the Labor Code provides an exception for public agencies, including "other governmental entities," the health system qualifies for that exemption because that is an expansive term that encompasses the health system. CSAC will file a letter asking the Supreme Court to take the case.

CSAC William "Bill" Chiat Institute for Excellence in County Government



## Course Guide Winter-Spring 2023





## California Counties FOUNDATION



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Page

#### January 1/13 114a Public Engagement 1/20 385 Sustainable Self Care for Leaders

1/20	363 Thinking & Acting Strategically	1
1/26	369 County Financial Reporting and Budgeting	1
1/27	116 County Budgeting and Financial Planning	2
Februa	iry	
2/9	151 Financing California Counties	2
2/10	115 Adaptive Leadership	2
2/17	135 Finding the Blind Spots	2
2/17		3
2/24	120 The Art & Practice of Org. Leadership	3
March		
3/03	130 Navigating Difficult Conversations	3
3/09	137 Initiating, Navigating, & Negotiating Change	4
3/17	358 How to Speak Confidently & Compellingly	4
3/17	115 Adaptive Leadership	4
3/23	327 Coaching for Success	4
April	$\bigcirc$	
4/06	307b Realignment 307: Public Safety Funding	5
4/13	338 IT Organizational Culture	5
4/13	371 Building & Maintaining a Team Environment	5
4/14	313 Performance & Accountability in a Virtual World	5
4/21	153 labor Relations & Negotiations in Local Govt	6
4/21	150 Local Governance in California	6
4/28	356 Thinking & Acting Strategically in Uncertainty	7
May		
5/05	150 Local Governance in California	7
5/11	120 The Art & Practice of Org. Leadership	7
5/12	371 Building & Maintaining a Team Environment	7
5/12	380 Talent Development & Succession Planning	7
5/19	380 Talent Development & Succession Planning	8
5/19	371 Building & Maintaining a Team Environment	8
5/25	114a Public Engagement	8
June		
5/01	123 Strategic Planning	8
6/08		9
6/08	<b>J</b>	9
6/09	<b>v</b>	9
6/09		9
6/16	<b>J</b>	0
5/09	120 The Art & Practice of Org. Leadership 1	0

Education is the most powerful weapon which you can use to change the world. — Nelson Mandela

## January

#### 114a Public Engagement - Involving the Community in Decisions

#### Friday, January 13th / 10am-3:30pm {Ventura}

Community involvement is a key to idea generation, effective decision-making and public acceptance of decisions. But how can you engage the fullest participation and encourage a clear, civil and informed exchange of views? This course explores practical tips to maximize effectiveness of public forums, hearings, town halls and other forms of community engagement. Participants examine techniques to help the public take into account the hard choices and trade-offs in decisions, and how to demonstrate that public ideas and recommendations are taken seriously.

#### INSTRUCTOR:

Robert Bendorf, retired Yuba County CAO.

#### 385 Sustainable Self Care for Leaders

#### Friday, January 20th / 9am-1:30pm {Virtual}

Self-care isn't selfish, in fact, it's essential to ensure we have the emotional and physical bandwidth to help others. That's just one of the reasons why airline pre-flight safety instructions tell us to put our own oxygen masks on first before aiding children or others. We need to secure our own ability to breathe before helping others amidst troublesome turbulence. Beyond the pre-flight instructions, this familiar metaphor illuminates the need for work/life balance. But how do we secure our oxygen or balance our lives in a culture where our professional and personal lives keep merging? Together we will answer this question as we map individual strategies using the Enneagram and best practices. Regular self-care manages stress, prevents burnout, and creates productive and energized teams and organizations. Are you in?

#### INSTRUCTOR:

Vanessa Monroe advises corporate and faith-based professionals on law, leadership, and spirituality. Vanessa is an engineer, attorney, pastor, and the author of Securing the Sacred and various legal and theological articles.

#### 363 Thinking and Acting Strategically in Conditions of Uncertainty

#### Friday, January 20th / 10am-3:30pm {Fresno}

This seminar discusses key features for thinking and acting strategically: staff, external environmental and existing policy. The interactive exercises and discussions identify the challenges of managing in uncertainty. The course includes suggestions for best practices for leading in uncertainty as well as for developing agility to address current and enduring problems counties face. The session facilitates participants' focus on current county challenges. The seminar helps participant create new possibilities and leverage assets for problem solving. Participants and applying concepts of creative and strategic thinking to find different paths to solutions. The conversations provide approaches to question assumptions; identify the environmental issues; distinguish strategies from tactics; use team resources, and structure learning from experience.

#### INSTRUCTOR:

Dr. Rich Callahan is associate professor of management at the University of San Francisco.

#### 369 County Financial Reporting and Budgeting for Nonfinancial Professionals Thursday, January 26th / 10am-3:30pm {Humboldt}

This course provides the tools for decision-makers, elected officials, senior managers – other than accountants and auditors – who want to have an overview understanding of government financial reporting. Participants discuss budgets, financial statements, and the audit, and at the 30,000-foot level what each of those is saying (or not saying!). Participants should bring questions about terms or concepts they have encountered as part of their interaction with county and



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1

government financial reporting. The discussion reviews terms and definitions used with government financial reporting and strategies on how to read financial statements and auditor reports to identify critical information and understand what it means ... in plain English!

#### INSTRUCTORS:

Robert Bendorf, retired Yuba County CAO and Leanne Link, Assistant CAO at Sutter County.

#### 116 County Budgeting and Financial Planning

#### Friday, January 27th / 10am-3:30pm {Humboldt}

Counties have complex systems for budgeting and financial management. This course provides a comprehensive overview of the ins and outs of county budgeting and the budget process. Discussion includes a review of the County Budget Act, a year in the county budget cycle, key elements of a budget, and the integration of strategic plans into the annual budget. Participants also examine county revenue sources, sales and property tax allocation, General Fund and special funds, creating and integrating department-recommended budgets, and public involvement in the budget process. The class explores key elements in longer-term county financial planning and management. The class is a must for everyone involved in the budget process.

#### INSTRUCTORS:

Robert Bendorf, retired Yuba County CAO and Leanne Link, Assistant CAO at Sutter County.

## February.

#### 151 Financing California Counties: The History

#### Thursday, February 9th / 10am-3:30pm {Humboldt}

Have you found yourself overwhelmed trying to understand the county revenue sources and funding streams? And how we ended up with this complex system? This course provides an in-depth examination of the history of county revenue sources and how they have evolved over decades. Exploring the context of county funding decisions by the legislature and administration over the last 40 years is critical in understanding the current state-county funding and revenue relationships. The class examines the history and consequences of major elements in county revenues including: Proposition 13, 172, 1A, Vehicle License Fees, Realignment, ERAF, property tax allocations, current year State budget and more.

#### INSTRUCTOR:

Diane Cummins served as a Special Assistant to the Governor for state and local finances and has worked in both the executive and legislative branches on the budget.

#### **115 Adaptive Leadership**

#### Friday, February 10th / 10am-3:30pm {Ventura}

Adaptive leadership is a practical approach to solving business issues throughout organizations. The process guides leaders at all levels on how to identify and focus on the what's important when facing changes or challenges in their business environment. The Adaptive Leadership theory was introduced by Harvard professors Marty Linksy and Ronald Heifetz, with the belief that businesses are constantly changing and adapting to these changes involves diagnosing, interrupting, and innovating as a means of creating capabilities that align with the aspirations of an organization. The model allows leaders to go beyond simply addressing issues by finding creative ways to solve them utilizing the skills and talents of all employees throughout all levels of an organization. This course is a combination of pre-work, live content delivery, and workshops.

#### **INSTRUCTOR:**

BJ Snowden is the Dean of the West Sacramento Center at the Sacramento City College, and is part of the 2021 Board of Director sat the American Leadership Forum.

### 135 Finding the Blind Spots: Personal & Organizational Best Practices & Strategies for Countering Implicit Bias

#### Friday, February 17th / 9am-1:30pm {Virtual}

Hard won gains of the civil rights movement stand as one of the defining aspects of the United States as a nation. Despite these gains, significant gaps remain when we look at outcomes in education, health, employment and wealth on the basis of race, gender, sexual orientation, disability and other demographics. So, what's going on?

In this session we will look at how implicit bias, the way we unconsciously exhibit judgements towards other individuals and

2

groups, may also impact organizations, institutions and systems where fairness is critical. This session will focus on finding these blind spots and identifying both individual and organizational best practices and strategies that support an equitable approach to service provision.

#### INSTRUCTOR:

Adèle James, M.A., Certified Professional Coach and has over 20 years of experience in the nonprofit and philanthropy sectors, and has commissioned and/or facilitated grant programs totaling \$173 million throughout California.

#### 116 County Budgeting and Financial Planning

#### Friday, February 17th / 10am-3:30pm {Fresno}

Counties have complex systems for budgeting and financial management. This course provides a comprehensive overview of the ins and outs of county budgeting and the budget process. Discussion includes a review of the County Budget Act, a year in the county budget cycle, key elements of a budget, and the integration of strategic plans into the annual budget. Participants also examine county revenue sources, sales and property tax allocation, General Fund and special funds, creating and integrating department-recommended budgets, and public involvement in the budget process. The class explores key elements in longer-term county financial planning and management. The class is a must for everyone involved in the budget process.

#### **INSTRUCTORS:**

Robert Bendorf, retired Yuba County CAO and Leanne Link, Assistant CAO at Sutter County.

#### 120 The Art and Practice of Organizational Leadership

#### Friday, February 24th / 9am-1:30pm {Virtual}

This interactive course designed for both experienced and new senior county managers explores the practical applications of leadership in creating a high performing county organization – especially in the difficult environments counties operate. Participants engage in discussions of key practices in formal and informal leadership, particularly in achieving sustainable change; employee engagement and team-building strategies; leadership when you're not in charge; and techniques for developing a vital workplace culture which supports organizational members.

#### INSTRUCTOR:

Dr. Frank Benest is former city manager of Palo Alto and a noted expert in organizational leadership and management.

## March..

#### 130 Navigating Difficult Conversations

#### Friday, March 3rd / 9am-1:30pm {Virtual}

The ability to handle difficult conversations and behavior tactfully and professionally is an important skill for success in any workplace. This interactive virtual session will focus on how to apply effective techniques that will help produce desired results.Participants will learn how to use a proactive and straightforward communication approach to deal with a variety of awkward, challenging, and difficult situations. The objectives are to reduce frustration, anxiety and avoidance tendencies to enable stronger, more honest and less toxic relationships.

Topics will include: importance of timing and preparation; managing emotions; how to keep communication "open"; active listening; avoiding trigger language; finding hard to find solutions; and overall best practices.

#### INSTRUCTOR:

Jim Delia is a Principal Consultant with Delia and Associates consulting organization.



#### 137 Initiating, Navigating, and Negotiating the Dynamics of Change in County Government Thursday, March 9th / 9am-1:30pm {Virtual}

This course focuses on changing policy and administrative approaches in county government. The course discussion explores a six-part framework developed from change processes in children's services, health services, homelessness, and other issues for underserved or vulnerable communities challenging county governments in California. The class experience is highly interactive, with participants applying to change model steps to their specific challenges. The discussion specifically addresses moving from current path dependencies and problem identification, with processes for redesigning institutions, policies, and organizational structures. The course is applied not theoretical; county focused, not general.

The course has two parts: one, individually, prior to class, watching a one-hour documentary that was broadcast on PBS on the career of a county supervisor which will be discussed in part two, as a group, meeting for a three-hour class. The material includes worksheets for participants. The course intends to help participants to initiate, as well as navigate and negotiate the dynamics of change in county government.

#### INSTRUCTOR:

Dr. Rich Callahan is associate professor of management at the University of San Francisco.

#### 358 How to Speak Confidently and Compellingly Anywhere, Anytime

#### Friday, March 17th / 9am-1:30pm {Virtual}

"All speaking is public speaking, whether it's to one person or a thousand." And whether you are speaking in front of a large audience, or one-on-one at the office, the situation can often be nerve-wracking, intimidating and too often unfulfilling. Do you often walk away wishing you had said something differently? Or that you had presented your position more effectively? This course will provide insight into the world of public speaking -- both in-person and virtually. Participants will learn how to prepare properly; calm their nerves; present clearly, concisely and effectively; and walk away confident their message was well presented – whether it's for an audience of one or a thousand.

#### **INSTRUCTOR:**

David Liebler is the retired Director of Public Affairs and Member Services, a position he held for more than two decades. His career also included serving as a journalist and media relations director in the field of public relations. The recipient of dozens of state and national awards for his overall work, David has trained and prepared hundreds of individuals in the art of public speaking, from public presentations to media interviews.

#### **115 Adaptive Leadership**

#### Friday, March 17th / 10am-3:30pm {Fresno}

Adaptive leadership is a practical approach to solving business issues throughout organizations. The process guides leaders at all levels on how to identify and focus on the what's important when facing changes or challenges in their business environment. The Adaptive Leadership theory was introduced by Harvard professors Marty Linksy and Ronald Heifetz, with the belief that businesses are constantly changing and adapting to these changes involves diagnosing, interrupting, and innovating as a means of creating capabilities that align with the aspirations of an organization. The model allows leaders to go beyond simply addressing issues by finding creative ways to solve them utilizing the skills and talents of all employees throughout all levels of an organization. This course is a combination of pre-work, live content delivery, and workshops.

#### **INSTRUCTOR:**

BJ Snowden is the Dean of the West Sacramento Center at the Sacramento City College, and is part of the 2021 Board of Director sat the American Leadership Forum.

#### 327 Coaching for Success

#### Thursday, March 23rd / 9am-1:30pm {Virtual}

This workshop is for the manager that wants to bring 21st century leadership skills to their team. During our time together we will cover: coaching 101; using coaching to set team vision and culture; coaching staff to accomplish their goals; and coaching through challenges. This session will be interactive and will allow participants will leave with a coaching action plan.

#### **INSTRUCTOR:**

Kelli King-Jackson is an Associate Certified Coach (ACC) with the International Coaching Federation (ICF).

## Apri

#### 307b Realignment 301: Public Safety Funds and Realignment Funding

#### Thursday, April 6th / 9:30am-3pm {Virtual}

This course covers the law enforcement accounts from the 2011 Realignment. It includes a review of: statutory changes; actual revenue results; the "base" calculations for each account; how base and growth amounts are distributed to each state level account; and how amounts are distributed to counties. Important lessons about the dynamics of realignment from Health and Social Services Realignment 1991 and 2011 are shared. The course includes discussions on the risks and opportunities of realignment for law enforcement and the strategic investments counties have undertaken.

#### INSTRUCTORS:

County & State Experts on 2011 Realignment.

#### 338 IT Organizational Culture

#### Thursday, April 13th / 9am-2:30pm {Virtual}

Despite all the expertise, training and consulting developed over the last 20 years, we continue to struggle to implement IT initiatives, adopt activities and processes to achieve business needs. We have challenges creating buy-in, overcoming resistance and embedding changes in organizational behavior and culture. This is due to the ABC's (Attitude, Behavior and Culture) of IT. 'ABC is like an Iceberg, much of it hidden beneath the surface yet capable of causing enormous damage'. In this session we will discuss how to recognize and address BC issues within your organization.

#### INSTRUCTOR:

Roger Root, Information Technology Director for Tuolumne County

#### 371 Building and Maintaining a Team Environment

#### Thursday, April 13th / 10am-3:30pm {Humboldt}

Counties use teams as a method to get work done. It takes a certain organizational culture to support teams. This course examines the culture and attributes of high-performing teams in the public sector. Hands on simulations demonstrate team strategies. Strategies, tools and resources are shared along with team leadership practices, and how to transition to a team culture. Participants examine the group dynamics required for team success, define team responsibilities and accountability, how to evaluate team performance against mission, and the leadership practices to lead and sponsor teams.

#### INSTRUCTOR:

Audrey Sloofman, MSOD, Founder/Leadership & Team Specialist for Create Exceptional Leaders.

#### 313 Performance and Accountability in a Virtual World

#### Friday, April 14th / 10am-3:30pm {Ventura}

With so many employees working remotely, how can managers and leaders monitor performance? What does accountability look like in a socially distanced work environment? Are we monitoring people or outcomes? And what if virtual work becomes the norm? The pandemic has created challenges and tremendous opportunities for rethinking these topics. This course examines how to adjust our understanding of accountability and performance to meet the new normal.

#### INSTRUCTOR:

Mischelle Causey-Drake, JD is the General Counsel for After School Matters®.





#### 153 Labor Relations and Negotiations in Local Government

#### Friday, April 21st / 9am-1:30pm {Virtual}

The class examines the basics of labor relations in the county environment. Laws and regulations affecting public-sector employment and labor relations in California are examined along with techniques to build and maintain effective and productive relationships with employee groups. The class explores the various roles in labor relations and labor negotiations along with pitfalls to avoid in working with labor representatives. Techniques are examined for maintaining productive relationships with employee organizations during difficult times. Eligible for MCLE credits for members of the Bar.

#### INSTRUCTORS:

Richard Whitmore and Richard Bolanos are partners with Liebert Cassidy Whitmore and work extensively with local governments on labor relations.

#### 150 Local Governance in California: All Those Agencies!

#### Friday, April 21st / 10am-3:30pm {Fresno}

California local governments manage and deliver a vast and complex assortment of public services throughout the state. There are 58 counties, 482 cities, and thousands of special districts that all play a role in public policy and service delivery! Cities, counties, special districts, LAFCo, COG's, JPA's what do they all do? What is the difference between county and city authority and services? It can be difficult to understand or explain the broad responsibilities counties have in providing services to constituents. During this interactive course, you will learn the history, structure, and responsibility of local governments and how the various agencies relate to counties. The use of case studies will provide participants an opportunity to demonstrate understanding of the various local agencies and their relationship to counties.

#### INSTRUCTOR:

Jason Britt is the County Administrative Officer for Tulare County.

#### 356 Negotiations and Collaboration in Complex Environments

#### Friday, April 28th / 9am-1:30pm {Virtual}

Negotiation is "a back and forth interaction among two or more people who wish to arrive at a mutually agreeable outcome where the parties have some interests in common and some that are opposed." This definition from Fisher and Ury's book Getting to Yes describes most "Public Good" negotiations. Solution-Based Negotiation teaches participants how to achieve the most beneficial outcomes for all negotiating parties while ensuring the outcomes are in the best interest of the public while the negotiating parties' relationships end positively. This course covers the most current tried and tested behaviors in the field of negotiation and gives you tools that will be immediately useful in your work. Best of all, it can help you serve your constituents in the best possible ways without needless compromise.

#### INSTRUCTOR:

Laree Kiely, Ph.D., is president and CEO of We Will, Inc. and professor at the USC Marshall School of Business.

#### 150 Local Governance in California: All Those Agencies!

#### Friday, May 5th / 9am-1:30pm {Virtual}

California local governments manage and deliver a vast and complex assortment of public services throughout the state. There are 58 counties, 482 cities, and thousands of special districts that all play a role in public policy and service delivery! Cities, counties, special districts, LAFCo, COG's, JPA's what do they all do? What is the difference between county and city authority and services? It can be difficult to understand or explain the broad responsibilities counties have in providing services to constituents. During this interactive course, you will learn the history, structure, and responsibility of local governments and how the various agencies relate to counties. The use of case studies will provide participants an opportunity to demonstrate understanding of the various local agencies and their relationship to counties.

#### INSTRUCTOR:

Jason Britt is the County Administrative Officer for Tulare County.

#### 120 The Art and Practice of Organizational Leadership

#### Thursday, May 11th / 10am-3:30pm {Humboldt}

[This interactive course designed for both experienced and new senior county managers explores the practical applications of leadership in creating a high performing county organization – especially in the difficult environments counties operate. Participants engage in discussions of key practices in formal and informal leadership, particularly in achieving sustainable change; employee engagement and team-building strategies; leadership when you're not in charge; and techniques for developing a vital workplace culture which supports organizational members.

#### INSTRUCTOR:

Jim Delia is a Principal Consultant with Delia and Associates consulting organization.

#### 371 Building and Maintaining a Team Environment

#### Friday, May 12th / 10am-3:30pm {Ventura}

Counties use teams as a method to get work done. It takes a certain organizational culture to support teams. This course examines the culture and attributes of high-performing teams in the public sector. Hands on simulations demonstrate team strategies. Strategies, tools and resources are shared along with team leadership practices, and how to transition to a team culture. Participants examine the group dynamics required for team success, define team responsibilities and accountability, how to evaluate team performance against mission, and the leadership practices to lead and sponsor teams.

#### INSTRUCTOR:

Audrey Sloofman, MSOD, Founder/Leadership & Team Specialist for Create Exceptional Leaders.

#### 380 Talent Development and Succession Planning

#### Friday, May 12th / 10am-3:30pm {Humboldt}

This interactive course will address the urgent need to attract, retain and develop talent, especially as counties transition from the pandemic. The course will explore strategies and best practices to create effective leadership development and succession planning programs in county government. The course includes case examples, small group discussions as well as presentations. Discussion highlights: workforce demographic challenges facing county government; why talent development, employee engagement and succession planning are key to building organizational capacity, especially in the post-pandemic era; the need to enhance the employee experience in county government even in time of constrained resources; steps to get started; and best practices and lessons learned from leadership development and talent development programs.

#### **INSTRUCTORS:**

Jim Delia is a Principal Consultant with Delia and Associates consulting organization; Donna Vaillancourt is former San Mateo County Human Resources Director.







#### 380 Talent Development and Succession Planning

#### Friday, May 19th / 9am-1:30pm {Virtual}

This interactive course will address the urgent need to attract, retain and develop talent, especially as counties transition from the pandemic. The course will explore strategies and best practices to create effective leadership development and succession planning programs in county government. The course includes case examples, small group discussions as well as presentations. Discussion highlights: workforce demographic challenges facing county government; why talent development, employee engagement and succession planning are key to building organizational capacity, especially in the post-pandemic era; the need to enhance the employee experience in county government even in time of constrained resources; steps to get started; and best practices and lessons learned from leadership development and talent development programs.

#### **INSTRUCTORS:**

Dr. Frank Benest is former city manager of Palo Alto and a noted expert in organizational leadership; Donna Vaillancourt is former San Mateo County Human Resources Director.

#### 371 Building and Maintaining a Team Environment

#### Friday, May 18th / 10am-3:30pm {Fresno}

Counties use teams as a method to get work done. It takes a certain organizational culture to support teams. This course examines the culture and attributes of high-performing teams in the public sector. Hands on simulations demonstrate team strategies. Strategies, tools and resources are shared along with team leadership practices, and how to transition to a team culture. Participants examine the group dynamics required for team success, define team responsibilities and accountability, how to evaluate team performance against mission, and the leadership practices to lead and sponsor teams.

#### **INSTRUCTOR:**

Audrey Sloofman, MSOD, Founder/Leadership & Team Specialist for Create Exceptional Leaders.

#### 114a Public Engagement - Involving the Community in Decisions

#### Thursday, May 25th / 9am-1:30pm {Virtual}

Community involvement is a key to idea generation, effective decision-making and public acceptance of decisions. But how can you engage the fullest participation and encourage a clear, civil and informed exchange of views? This course explores practical tips to maximize effectiveness of public forums, hearings, town halls and other forms of community engagement. Participants examine techniques to help the public take into account the hard choices and trade-offs in decisions, and how to demonstrate that public ideas and recommendations are taken seriously.

#### INSTRUCTOR:

Robert Bendorf, retired Yuba County CAO.

#### 123 Strategic Planning: Crafting and Leading Planning Processes

#### Thursday, June 1st / 9am-1:30pm {Virtual}

Thinking strategically and determining priorities are essential skills in organizations, especially during times of uncertainty. This course examines how to make a strategic plan a living document and have it mean something to those affected. Participants examine: Developing a methodology for thinking strategically using the "STEP" model; Crafting strategic goals and plans (including with the Board of Supervisors or other governing board), including during times of uncertainty; Engaging stakeholders in the process; Determining priorities and desired outcomes Tips to prepare an actionable plan; Best practices and case examples are explore to support integration of the plan into agency operations and decision making. Discussion highlights tips for supporting strategic thinking during times of change and uncertainty.

#### INSTRUCTOR:

Angela Antenore, M.Ed. is an experienced strategic facilitator, coach, and university instructor.

#### 348 IT Extend the Service Desk

#### Thursday, June 8th / 9am-2:30pm {Virtual}

All parts of an organization provide services, not just the IT department. HR performs onboarding of new employees, Facilities repairs the air conditioning, and the payroll department processes request to change tax deductions. A service is simply a means of delivering value to the customer by facilitating the desired outcome. IT Service Management practices can be applied to other lines-of-business to improve service delivery across the entire organization. This course provides an approach to ESM (Enterprise Service Management), to improve your service capability, request handling, and your tooling capabilities.

#### INSTRUCTOR:

Trevor Gregg is a supervisor within Tuolumne County's IT Department.

#### 389 Communicating and Presenting Complex Issues and Data

#### Thursday, June 8th / 9am-1:30pm {Humboldt}

Counties present complex and detailed information to decision makers and the public, and may fall into the trap of overwhelming the audience with too much content or complexity. This course provides strategies and techniques for presenting data, complex issues and analytical information in a way an audience can understand and apply. Participants explore balancing content with clarity, effective use of tools such as PowerPoint, and determining what evidence to present. Using their own examples, participants examine how to present statistical data, key elements of visual design, and creation of presentations which communicate multifaceted ideas in a clear manner.

#### **INSTRUCTOR:**

Deb Hunt, Ph.D. is the Chief Deputy Director for CSU-Sacramento's College of Continuing Education.

#### 128b Emotional and Social Intelligence: The Really Hard Skills

#### Friday, June 9th / 9am-1:30pm {Virtual}

You have often heard that learning sorts into two types of skill: The hard skills and the soft skills. But, if you really think about it, there is nothing "soft" about how we see ourselves and others and how we interact as humans. We are now calling the soft skills of emotional intelligence and social intelligence the "really hard skills." In this program we learn to access our own emotional and social intelligence and how to interact more effectively with others—while still being authentically our "self." We explore what makes us human, how our emotions impact our work lives, practical advice for managing difficult people and situations, empathy and its role in the workplace, and what it means to tend to our personal well-being. Workshop exercises, assessments, and tools provide new ways of thriving at work and helping others do the same.

#### **INSTRUCTOR:**

Laree Kiely, Ph.D. is president, and CEO of We Will, Inc. and professor at the USC Marshall School of Business.

#### 356 Negotiations and Collaboration in Complex Environments

#### Friday, June 9th / 9am-1:30pm {Ventura}

Negotiation is "a back and forth interaction among two or more people who wish to arrive at a mutually agreeable outcome where the parties have some interests in common and some that are opposed." This definition from Fisher and Ury's book Getting to Yes describes most "Public Good" negotiations. Solution-Based Negotiation teaches participants how to achieve the most beneficial outcomes for all negotiating parties while ensuring the outcomes are in the best interest of the public while the negotiating parties' relationships end positively. This course covers the most current tried and tested behaviors in the field of negotiation and gives you tools that will be immediately useful in your work. Best of all, it can help you serve your constituents in the best possible ways without needless compromise.

#### INSTRUCTOR:

Mischelle Causey-Drake, JD is the General Counsel for After School Matters®.





9

#### **367 Communicating for Results: A Best Practices for 21 Century Leadership** Friday, June 16th / 9am-1:30pm {Virtual}

How do you communicate to six generations and their unique forms of speaking, interpreting, and expressing themselves? How do you confront "device chaos" and "irrelevance overload"? What are the foundational and necessary skills for meaningful and productive communication both virtually and in-person? These are just a few of the searing questions leaders are faced with in a post-Covid era.

If we have learned anything over the last couple of years, we have learned that 'communication' is a foundational leadership quality. We have more questions about how to lead and how to use communications as a core competency as never before. There are any number of leadership best practices that must be learned. Mastering 'communicating for results' is foremost amongst them. This course will focus upon the necessary skills for meaningful and productive communications, including how to manage email overload and engage in difficult conversations. County leaders will engage in discussions and activities that encourage participants to speak with themselves and others with compassion, caring, and empowerment.

#### INSTRUCTOR:

Larry Liberty, Ph.D., works with Fortune 500 companies and teaches in MBA programs across the globe, and is the author of The Maturity Factor – Solving the Mystery of Great Leadership.

#### 120 The Art and Practice of Organizational Leadership

#### Friday, June 16th / 10am-3:30pm {Fresno}

This interactive course designed for both experienced and new senior county managers explores the practical applications of leadership in creating a high performing county organization – especially in the difficult environments counties operate. Participants engage in discussions of key practices in formal and informal leadership, particularly in achieving sustainable change; employee engagement and team-building strategies; leadership when you're not in charge; and techniques for developing a vital workplace culture which supports organizational members.

#### INSTRUCTOR:

Dr. Frank Benest is former city manager of Palo Alto and a noted expert in organizational leadership and management.

# RN , GROW , ACHIEVE CSAC William "Bill" Chiat Institute for Excellence in County Government

#### About CSAC William "Bill" Chiat Institute

CSAC William "Bill" Chiat Institute for Excellence in County Government is a professional, practical continuing education program for senior county staff and elected officials. Its goal is to expand capacity and capability of county elected officials and senior staff to provide extraordinary services to their communities. The Institute was established in 2008 and is a component of the California Counties Foundation, Inc. and the California State Association of Counties (CSAC). Over 6,000 county staff and elected officials have taken courses. The Institute is supported by the California Counties Foundation (a 501(c)(3) charity), CSAC, grants from organizations and foundations, and course registration fees.

#### **Course Registration and Fees**

REGISTRATION - Course registration may be completed on-line. Advance registration is required. To register for a class please visit www.csacinstitute.org.

FEES - Course tuition includes instruction, materials, and certificate. All county staff and officials are eligible for the special county rate of \$175/class day. Staff from county-partnered CBOs, CSAC Partners and Premier Members, and CSAC Affiliate Members are also eligible for this special reduced rate. Regular registration fee is \$351/class day.

REGISTRATION FEES INCLUDE PROFESSIONAL INSTRUCTION, COURSE MATERIALS, AND CERTIFICATE.

#### **Cancellations and Substitutions**

Substitutions may be made at no charge. Registrations may be cancelled by logging into your account, e-mail or calling up to seven days in advance of the class. Refunds are subject to a \$20 handling fee. There are no refunds or credits for cancellations within seven days of a class or no-show the day of the class.

#### Contact Us

Director of Operations and Educational Programs Chastity Benson / cbenson@counties.org

Training Program Coordinator Matthew Brooks-Pritchard / mbrooks-pritchard@counties.org

Administrative Assistant Chase Palm / cpalm@counties.org (916) 327-7500 or info@csacinstitute.org



#### www.csacinstitute.org

Visit the Institute website for updated information, course schedules and resource materials, including materials from many of the Institute's most popular classes.



#### Course Schedule Index / Courses by Topic

LEADERSHIP COURSES		
114a	Public Engagement	1
114a Public Engagement 8		
115	Adaptive Leadership	2
115	Adaptive Leadership	4
	The Art & Practice of Organizational Leadership	7
120	The Art & Practice of Organizational Leadership	10
123	Strategic Planning	8
128t	Emotional & Social Intelligence	9
130	Navigating Difficult Conversations	3
135	Finding the Blind Spots	2
137	Initiating, Navigating, & Negotiating Change	4
313	Performance & Accountability in a Virtual World	5
327	Coaching for Success	4
356	Negotiations & Collaboration in Complex Environm	ı. 7
356	Negotiations & Collaboration in Complex Environm	ı. 9
358	How to Speak Confidently & Compellingly	4
356	Negotiations & Collaboration in Complex Environm	ı. 9
363	Thinking & Acting Strategically in Uncertainty	1
367	Communicating for Results: Best Practices	10
371	Building & Maintaining a Team Environment	5
371	Building & Maintaining a Team Environment	7
371	Building & Maintaining a Team Environment	8
380	Talent Development & Succession Planning	7
380	Talent Development & Succession Planning	8
385	Sustainable Self Care for Leaders	1
POLICY & GOVERNANCE COURSES Page		
116	County Budgeting & Financial Planning	2
116	County Budgeting & Financial Planning	3
150	Local Governance in California: All Tose Agencies!	6
150	Local Governance in California: All Tose Agencies!	7
151	Financing California Counties: The History	2
153	Labor Relations & Negotiations in Local Covernme	nt 6

- 5
- 307b Realignment 301: Public Safety Funding 338 IT Organizational Culture
- 348 IT Extend the Service Desk
- 369 County Financial Reporting & Budgeting
- 389 Communicating & Presenting Complex Issues & Data 9

#### **Campus Locations**

Humboldt-Del Norte Campus Eureka Veterans Memorial Hall 1018 H Street | Eureka, CA 95501

Fresno Campus Fresno County DSS - Hope Plaza Center 380 W Ashlan Avenue | Clovis, CA 93612

Ventura Campus Ventura County Human Services Agency [Peppertree Room] 855 Patridge Drive | Ventura, CA 93003



5

9

1

**BOARD OF DIRECTORS** 

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Nat Rojanasathira Deputy City Manager Monterey

Hilary Straus General Manager Citrus Heights Water District Page 75



Promoting Good Government at the Local Level

# Update on Activities April 2023

Local government plays an integral part in shaping a thriving community. That's why ensuring that local government leaders have the best resources, connections, and knowledge available is essential for their success. With a 65-year+ history of serving the needs of local governments in California, the Institute for Local Government (ILG) supports officials at special districts, counties, and cities in tackling the state's most pressing and evolving issues.

Close alignment with our three affiliates – CSAC, the League of California Cities, and the California Special Districts Association -- is critical to our success. Together with these local government partners, ILG maintains continued engagement with local leaders that affords us the opportunity to empower and educate them with real-world expertise.

We are a mission-driven nonprofit organization that is also non-partisan. And -- since ILG is not focused on advocacy -- we have the flexibility to serve as an objective third-party convener that helps cities, counties, and special districts navigate complex issues crossing multiple local and state agencies.

To learn more about our programs and resources visit <u>www.ca-ilg.org</u>, or connect with us through our <u>newsletter</u> or social media through <u>Facebook</u>, <u>Twitter</u> or <u>LinkedIn</u>.

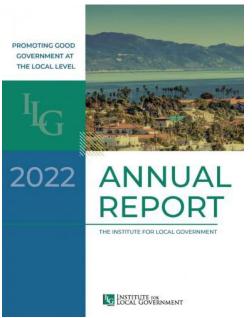
#### **ILG Welcomes New County Board Members**

ILG recently welcomed two new board members representing counties – Supervisor Rhonda Duggan of Mono County and Supervisor Jaron Brandon from Tuolumne County. Their board service was unanimously approved at the March 17 ILG Board Meeting.





1400 K Street, Sacramento CA 95814-3916 www.ca-ilg.org



# **ILG Releases Annual Report!**

ILG just released our 2022 Annual Report. <u>You can find</u> <u>the report here</u>, which details some of the activities, trainings and resources we brought forward in 2022.

# 2023 Webinars & Trainings

The ILG team kicked off our 2023 webinars in February. Please see below for information on recent and upcoming webinars. We are currently identifying additional topics of interest to continue our robust training offerings for 2023 and look forward to bringing our county partners unique content related to workforce development, virtual engagement, budgeting and finance, housing, local government basics and climate resilience. Contact Erica Manuel (<u>emanuel@ca-ilg.org</u>) or Melissa Kuehne (<u>mkuehne@ca-ilg.org</u>) for more information or if you have a topic you would like us to consider.

#### **Recent Webinars**



#### Advancing Climate Equity: State Regulations and Strategies for Local Governments

This webinar discussed how local agencies are leading the way on how to develop and implement environmental justice. Additionally, the Governor's Office of Planning and Research talked about local government's requirement to develop an Environmental Justice Element as part of their General Plan updates under California Senate Bill 1000 (Leyva, 2016). <u>Access the slide deck and</u> <u>materials here.</u>

# LEADING LOCAL: Local Government Women in Leadership Virtual Panel

Leadership isn't easy, but California local governments are blessed with many phenomenal women leaders. This virtual panel highlighted some prominent women leaders across the state, including **Mono County Supervisor Rhonda Duggan**, and other experts from a range of local government jurisdictions who shared insights about their journeys through leadership.

Topics included some of the most critical issues for women in these dynamic and demanding times, including:

- Leading through crisis
- Communication strategies
- Creating work/life balance
- Building a strong network
- Making graceful transitions
- How local government employers can support women in the workplace and in elected office

Access the slide deck and recording here.

#### **Upcoming Webinars**

In April, the ILG team is planning to host webinars on budgeting and forecasting as well as the Beacon Program and innovative sustainability programs and practices. Registration for both of those will open soon!



# Award Opportunities for Counties

Counties are <u>invited to apply</u> for ILG's Beacon Vanguard, Spotlight, and Leadership & Innovation awards from April 7 through July 7, 2023.

ILG's Beacon program helps local agencies understand the actions they can take - from clean energy to efficient transportation, adaptation planning, community engagement, and more - that



are aimed at reducing emissions, saving energy, and building resilience. Through Beacon, local agencies gain access to best practices, resources, technical assistance, and peer support, and are eligible to earn annual award recognition.

The Beacon Vanguard and Spotlight awards recognize voluntary actions to undertake climate and sustainability programming. Learn more about each category and what data to submit for award consideration.

The Beacon Leadership and Innovation awards celebrate your county's efforts to implement collaborative, inclusive, and equitable climate resilience and adaptation programming in your communities.

Whether your county is a Beacon participant or not, you are also invited to submit an innovative project, program, plan, or policy your agency has implemented for Leadership and Innovation award consideration in the following categories:

- Leadership in Climate Resilience and Adaptation
- Equity and Engagement in Climate Resilience and Adaptation
- Cross-Agency Collaboration in Climate Resilience and Adaptation
- Innovation in Energy
- Innovation in Clean Transportation

Award winners will be celebrated in front of a statewide audience at the annual Beacon Awards Ceremony and the CSAC Annual Meeting. Learn more and apply at <u>www.ca-ilg.org/beacon-</u> <u>program</u>. For questions, contact Nikita Sinha at <u>nsinha@ca-ilg.org</u>.

### **Public Engagement Training for Local Governments**



ILG just completed the first TIERS Public Engagement Training of 2023! Dozens of local government staffers joined this twoday virtual training designed to help practitioners master equitable public engagement and build trust in their communities. We will be hosting additional public engagement trainings later this year!

# ILG Wrapping Up Training Sessions for Planning Commissioners

ILG is wrapping up our year-long outreach effort hosting regional training sessions for planning commissioners. The sessions are based on content from the newly updated ILG Planning Commissioners Handbook and have taken place in-person at various locations throughout the state. Workshop topics are wide-ranging and include the role of a planning commission, how to collaborate effectively with staff and the governing board, effective community engagement, CEQA basics, required planning documents, and local and regional planning challenges and opportunities. Each session gives attendees the opportunity to engage with experts in the field and fellow planning commissioners to hear best practices, emerging trends, and lessons learned. All sessions are FREE, but space is limited and registration is required.

# The Planning Commissioner Handbook



The final sessions include:

- Tehama, Glenn, Butte, Colusa, Yuba and Sutter Counties, April 14, 2023
- <u>Shasta, Trinity, Siskiyou, Lassen, Plumas, Modoc and Del Norte Counties,</u> <u>POSTPONED</u>
- Virtual Training: TBD

Past sessions included:

- Sacramento and Yolo Counties, April 22, 2022
- El Dorado, Placer and Sierra Counties, April 29, 2022
- Calaveras, Tuolumne, Mariposa, Nevada and Amador Counties, May 13, 2022
- San Joaquin, Stanislas, Merced and Madera Counties, May 20, 2022
- Imperial County, June 16, 2022
- San Diego County, June 17, 2022
- Santa Cruz, San Benito and Monterey Counties, July 22, 2022
- Sonoma, Napa, Solano and Marin Counties, July 29, 2022
- Alpine, Mono and Inyo Counties, August 12, 2022
- San Bernardino and Riverside Counties, August 26, 2022
- Los Angeles County, September 12, 2022
- San Mateo and Santa Clara, October 7, 2022
- Humboldt, Mendocino and Lake Counties, October 14, 2022
- Alameda, Contra Costa and San Francisco Counties, October 21, 2022
- Orange County, November 18, 2022
- San Luis Obispo, Santa Barbara and Ventura Counties, February 17, 2023
- Kern, Tulare, Kings and Fresno Counties, March 3, 2023

These trainings are hosted by ILG in partnership with PlaceWorks and the California Department of Housing & Community Development.

Contact Melissa Kuehne (<u>mkuehne@ca-ilg.org</u>) or Karalee Browne (<u>kbrowne@ca-ilg.org</u>) for more information about ILG's housing work.

# ILG is Helping Local Governments Build Easier Onramps Into Public Service

#### **Innovative Pathways to Public Service**

ILG continues to administer Innovative Pathways to Public Service (IPPS), a regional collaborative in the Greater Sacramento area (6 counties) that pairs local governments with partners from K12, community colleges, state agencies, workforce leaders and community-based organizations. ILG remains a key member of the IPPS Leadership Team, which is reimagining the cohort in light of the myriad of funding opportunities connected to workforce development, youth, and the great resignation.

#### Workforce Accelerator Fund Grant (WAF)

ILG recently secured grant funding for "IDEA: Improving Diversity, Equity and Access in Local Government Jobs." With IDEA, ILG will help public sector employers develop solutions to hiring and retention issues by providing resources, a community of practice and a forum for planning collaborative actions that will make it easier for underrepresented communities to learn about, compete for, and thrive in local government careers.

ILG will mobilize the Innovative Pathways to Public Service (IPPS) workforce collaborative and engage our statewide network of county, city and special district employers to produce the following deliverables:

- Produce a centralized, free digital **RESOURCE HUB** of existing workforce development resources that address barriers facing LG employers, focusing on practices and lessons learned to solve recruiting and retention challenges in a post-COVID era.
- Procure a PUBLIC SECTOR NEEDS ASSESSMENT to provide local government sector workforce data that informs the project's strategic direction and enables regional and statewide scalability.
- Develop new data-driven BEST PRACTICES DIGITAL TOOLKITS for local government employers seeking to improve hiring and retention, particularly for diverse and underrepresented populations.
- Execute two WORKFORCE PILOT PROGRAMS to increase access to quality local government careers for historically under-represented individuals and communities. Pilot activities will help formalize an employee-informed framework for an integrated, scalable and replicable workforce development model for other local government employers and regions statewide.
  - HIGH ROAD PUBLIC SECTOR JOBS COMMUNITY OUTREACH PILOT: A coordinated community outreach, engagement, and capacity building pilot for Sacramento area local governments to assess a framework to expand individuals' understanding of quality public sector careers and economic mobility opportunities.
  - **WORKFORCE SYSTEMS CHANGE PILOT:** A data-driven program framework that provides guidance, a community of practice and incentives for local government employers to revise their internal recruitment, retention and promotional practices.

The grant term begins in June 2023.

#### **Apprenticeships**

ILG s actively engaged in the local government apprenticeships dialogue statewide. Erica Manuel is the Chair of the Interagency Council on Apprenticeships Public Sector Subcommittee

and is actively representing local government interests in many statewide and national conversations about apprenticeships.

ILG is pursuing funding from the High Road Training Partnerships program and other philanthropic sources like ECMC and Irvine Foundations to advance the work.

# **Supporting Effective Local Leadership In Challenging Times**

ILG's Leadership & Governance team now customizes in-person Leadership & Governance workshops for local government jurisdictions statewide. These sessions are available upon request and include intensive training for government bodies looking to expand their leadership skills. The offerings are specifically tailored for local agency councils and boards as well as their staff and cover a wide range of topics including the following:

- Effective Councils and Boards
- Goal Setting/Strategic Planning
- Civility in Public Meetings
- Governance Tools: Policy Handbooks and Codes of Conduct, Ethics and/or Civility Policies
- Building Trust through Public Engagement
- Roles and Responsibilities
- Team Building
- Communicating for Success

For questions or to schedule a briefing please email Taylor Buck at <u>tbuck@ca-ilg.org</u>.

## Nominate a Local Government Champion



After the successful launch in 2022, the ILG team is continuing its Local Government Champions program for recognizing outstanding daily efforts of leaders in public service. We'll be celebrating champions of local government throughout the year and nominations can include anyone working in one of California's cities, counties, or special districts – from staff to elected or appointed officials. Self-nominations are encouraged!

Help us celebrate the important work local leaders are doing in the areas of:

- Leadership & Governance;
- Public Engagement;
- Sustainable & Resilient Communities; and
- Workforce & Civics Education

We are highlighting nominees in social media posts, future newsletters and on our website. Check out our latest features on our <u>website</u>.

Visit the ILG website to nominate someone you know. <u>www.ca-ilg.org/post/local-government-champions</u>.

# **Cross-promoting CSAC**

ILG is proud of our affiliation with CSAC, and we highlight it as often as possible through all our communication channels. In additional to monthly CSAC content in our e-newsletter, we actively promote CSAC programs and activities on social media.

We continue to work with the CSAC communications team to explore opportunities to share content in the blog and on other platforms.

# **ILG Board Meetings**

ILG's Board of Directors met March 17 to discuss program plans and fundraising efforts for the year. We are in the process of finalizing all our 2023 dates, but the following meetings are confirmed:

- Friday, June 16
- Summer Board Retreat, TBD
- Monday, November 8
- Tuesday, December 19

### California State Association of Counties 2023 Calendar of Events

JANUARY			
2	New Year's Day (observed)		
16	Martin Luther King, Jr. Day		
26	CSAC Executive Committee Meeting   Sacramento		
FEBRUARY			
1 - 3	Executive Committee Leadership Forum   Torrey Pines, San Diego County		
11 - 14	NACo Legislative Conference   Washington DC		
20	Presidents Day		
MARCH			
2	CSAC Board of Directors Meeting   Sacramento		
23	CSAC Executive Committee Meeting   Los Angeles		
31	Cesar Chavez Day		
APRIL			
12 – 13	CSAC Legislative Conference   Sacramento		
13	CSAC Board of Directors Meeting   Sacramento		
ΜΑΥ			
3 – 5	CSAC Finance Corp. Spring Meeting   Half Moon Bay, San Mateo County		
17 – 19	Western Interstate Region (WIR) Conference   St. George, Utah		
29	Memorial Day		
JUNE			
19	Juneteenth		
TBD	CSAC Regional Meeting   TBD		
JULY			
4	Independence Day		
21 - 24	NACo Annual Conference   Travis County – Austin, Texas		
AUGUST			
10	CSAC Executive Committee Meeting   Sacramento		
31	CSAC Board of Directors Meeting   Sacramento		
SEPTEMBER			
4	Labor Day		
TBD	CSAC Finance Corp. Fall Meeting		
TBD	CSAC Regional Meeting   TBD		
OCTOBER			
4 - 6	Executive Committee Retreat   TBD		
9	Indigenous Peoples Day		
NOVEMBER			
10	Veterans Day		
13 - 17	CSAC 129 <sup>th</sup> Annual Meeting   Alameda County		
16	CSAC Board of Directors Meeting   Alameda County		
23 - 24	Thanksgiving Holiday		
DECEMBER			
6 - 8	CSAC Officers Retreat   TBD		
25	Christmas Day		