

CSAC BOARD OF DIRECTORS

BRIEFING MATERIALS

Thursday, April 21, 2022

1:00 pm - 4:00pm



SAFE Credit Union Convention Center | Ballroom B05/07/09

Zoom: <https://us02web.zoom.us/j/88561362956?pwd=Q0lncjZRFg3V32mbE83Ty9iYUVwQT09>

Conference Line: (669) 900-6833 | Meeting ID: 885 6136 2956 | Password: 748349

California State
Association of Counties



CALIFORNIA STATE ASSOCIATION OF COUNTIES
BOARD OF DIRECTORS
Thursday, April 21, 2022 | 1:00 pm – 4:00 pm
SAFE Credit Union Convention Center | Ballroom B05/07/09
1400 J Street, Sacramento

Zoom: <https://us02web.zoom.us/j/88561362956?pwd=Q0lncjlZRFg3V3ZmbE83Ty9iYUVwQT09>
Conference Line: (669) 900-6833 | Meeting ID: 885 6136 2956 | Password: 748349

AGENDA

Presiding: Ed Valenzuela, President

THURSDAY, APRIL 21

1:00 PM **PROCEDURAL ITEMS**

1. Pledge of Allegiance *Page 1*
2. Roll Call *Page 2-3*

SPECIAL ITEMS

3. Executive Director's Report *Pages 4-8*
 - *Graham Knaus | Executive Director*
4. CARE Court Proposal & Homelessness *Pages 9-12*
 - *Graham Knaus | Executive Director*
 - *Jacqueline Wong-Hernandez | Deputy Executive Director, Legislative Affairs*
 - *Manuel Rivas, Jr. | Deputy Executive Director, Operations & Member Services*

ACTION ITEMS

5. Approval of Minutes from March 3, 2022 *Pages 13-17*
6. Approval of IRS Form 990 – Tax Year 2020 *Pages 18-19*
 - *Supervisor Ed Scofield | Treasurer, Nevada County*
 - *Manuel Rivas, Jr. | Deputy Executive Director, Operations & Member Services*
7. Consideration of 2022-23 Budget & Salary Schedule *Pages 20-29*
 - *Supervisor Ed Scofield | Treasurer, Nevada County*
 - *Manuel Rivas, Jr. | Deputy Executive Director, Operations & Members Services*

INFORMATION AND DISCUSSION ITEMS

8. Legislative Update & Policy Committee Reports *Pages 30-37*
 - *Jacqueline Wong-Hernandez | Deputy Executive Director, Legislative Affairs*
 - CSAC Letter Opposing Kaiser Statewide Contract
 - State Budget Priorities for Counties

Administration of Justice

- *Supervisor Kelly Long | Chair, Ventura County*
- *Ryan Morimune | Legislative Representative*

Agriculture, Environment & Natural Resources

- *Supervisor Chris Howard | Chair, Del Norte County*
- *Catherine Freeman | Legislative Representative*

Government, Finance & Administration

- *Supervisor Amy Shuklian | Chair, Tulare County*
- *Geoff Neill | Legislative Representative*
- *Ryan Souza | Legislative Representative*

Health & Human Services

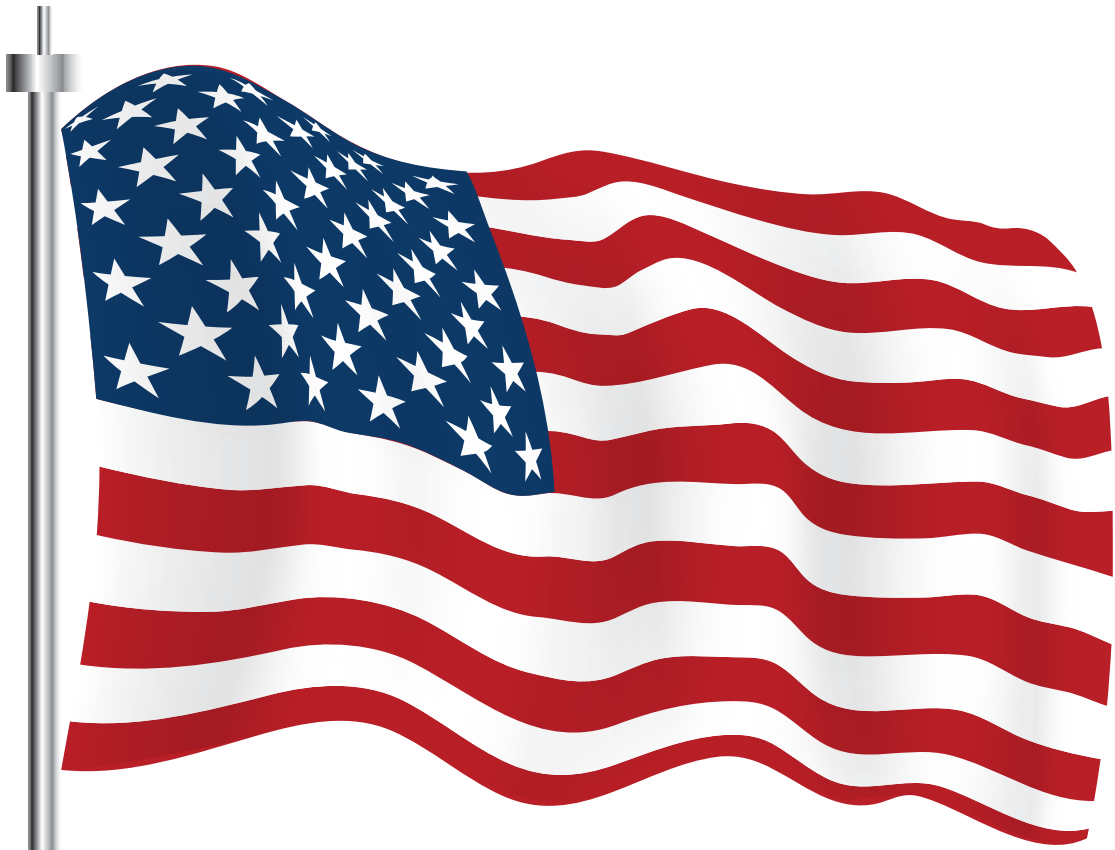
- *Supervisor Carole Groom | Chair, San Mateo County*
- *Farrah McDaid Ting | Legislative Representative*
- *Justin Garrett | Legislative Representative*
- *Roshena Duree | Associate Legislative Representative*

Housing, Land Use & Transportation

- *Supervisor Jennifer Kreitz | Chair, Mono County*
- *Chris Lee | Legislative Representative*

9. Federal Priorities Issues Update
 - *Joe Krahn, Tom Joseph & Hasan Sarsour | Paragon Government Relations*
10. Minute Mics: Board of Directors Roundtable
 - *What's going on in your county? – in one minute*
11. CSAC Finance Corporation Report *Pages 38-49*
 - *Alan Fernandes | Chief Executive Officer, CSAC FC*
 - *Corporate Partner Presentation: Brandon Tate | Rescue Agency*
 - *Richard Abrusci | Chairman of the Board, California 211**Pages 50-53*
12. Operations and Member Services Report
 - *Manuel Rivas Jr. | Deputy Executive Director, Operations & Member Services*
 - *Farrah McDaid Ting | Director, Public Affairs & Member Services*
13. California Counties Foundation Report *Pages 54-56*
 - *Manuel Rivas Jr. | Chief Executive Officer*
 - *Chastity Benson | Director, Operations & Educational Programs*
 - *Ryan Souza | Program Director, CSAC Support Hub for Criminal Justice Programming*
14. Informational Items without Presentation *Pages 57-59*
 - *CSAC Litigation Coordination Program* *Pages 60-68*
 - *CSAC Institute Course Guide* *Pages 69-74*
 - *Institute for Local Government (ILG) Reports* *Page 75*
 - *2022 Calendar of Events*
15. Public Comment

4:00 PM **ADJOURN**



United States of America
Pledge of Allegiance



California State Association of Counties®

CALIFORNIA STATE ASSOCIATION OF COUNTIES

Board of Directors

2021-2022

SECTION

U=Urban

S=Suburban

R=Rural

President:

First Vice President:

Second Vice President:

Immediate Past President:

Ed Valenzuela, Siskiyou

Chuck Washington, Riverside

Bruce Gibson, San Luis Obispo

James Gore, Sonoma

SECTION	COUNTY	DIRECTOR
U	Alameda County	Keith Carson
R	Alpine County	Terry Woodrow
R	Amador County	Richard Forster
S	Butte County	Debra Lucero
R	Calaveras County	Merita Callaway
R	Colusa County	Kent Boes
U	Contra Costa County	John Gioia
R	Del Norte County	Chris Howard
R	El Dorado County	Sue Novasel
U	Fresno County	Buddy Mendes
R	Glenn County	Keith Corum
R	Humboldt County	Virginia Bass
S	Imperial County	Raymond Castillo
R	Inyo County	Jeff Griffiths
S	Kern County	Zack Scrivner
R	Kings County	Craig Pedersen
R	Lake County	Bruno Sabatier
R	Lassen County	Chris Gallagher
U	Los Angeles County	Kathryn Barger
R	Madera County	Leticia Gonzalez
S	Marin County	Damon Connolly
R	Mariposa County	Miles Menetrey
R	Mendocino County	John Haschak
S	Merced County	Scott Silveira
R	Modoc County	Ned Coe
R	Mono County	John Peters
S	Monterey County	Luis Alejo
S	Napa County	Diane Dillon
R	Nevada County	Heidi Hall

U	Orange County	Lisa Bartlett
S	Placer County	Bonnie Gore
R	Plumas County	Greg Hagwood
U	Riverside County	Chuck Washington
U	Sacramento County	Sue Frost
R	San Benito County	Bea Gonzalez
U	San Bernardino County	Janice Rutherford
U	San Diego County	Nora Vargas
U	San Francisco City & County	Rafael Mandelman
U	San Joaquin County	Chuck Winn
S	San Luis Obispo County	Bruce Gibson
U	San Mateo County	Carole Groom
S	Santa Barbara County	Das Williams
U	Santa Clara County	Susan Ellenberg
S	Santa Cruz County	Bruce McPherson
S	Shasta County	Tim Garman
R	Sierra County	Lee Adams
R	Siskiyou County	Ed Valenzuela
S	Solano County	Erin Hannigan
S	Sonoma County	Lynda Hopkins
S	Stanislaus County	Vito Chiesa
R	Sutter County	Dan Flores
R	Tehama County	Robert Williams
R	Trinity County	Keith Groves
S	Tulare County	Amy Shuklian
R	Tuolumne County	Ryan Campbell
U	Ventura County	Kelly Long
S	Yolo County	Jim Provenza
R	Yuba County	Gary Bradford

ADVISORS

Rita Neal, County Counsel, San Luis Obispo

Minh Tran, Napa County CEO, California Association of County Executives, President

**The Executive Committee is highlighted for your reference*



OFFICERS

President

Ed Valenzuela
Siskiyou County

1st Vice President

Chuck Washington
Riverside County

2nd Vice President

Bruce Gibson
San Luis Obispo County

Past President

James Gore
Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

April 21, 2022

TO: CSAC Board of Directors

FROM: Graham Knaus | Executive Director

SUBJECT: Executive Director's Report

This item provides an opportunity to discuss the state of the Association and core priorities as well as refine the strategic approach to advocacy and communications through Board of Directors input.



Advocacy Priorities for 2022

California State Association of Counties

Response. Recovery. Resilience.

California counties continue to work on the front line as we approach the two-year mark since the start of the deadly COVID-19 pandemic. While this pandemic brought unprecedented community challenges – in public health, discourse, social service delivery, and economic disparities – counties have a long history of stepping up and adapting to new and unimaginable challenges. Counties serve all Californians. From massive annual firestorms to crippling economic downturns, counties are the boots on the ground delivering their communities’ most vital services. For 2022, CSAC will continue to advocate for the resources necessary to respond to the immediate and changing needs of all 58 counties.

CSAC’s 2022 priorities focus on Response, Recovery, and Resilience. Counties applaud the recent monumental investments made by state and federal partners to assist in ongoing COVID-19 response efforts and delivering needed services. CSAC is dedicated to working with the Administration and Legislature to ensure the county voice is heard as those investments are implemented in the most effective manner in each of our communities. We also recognize that while the state is experiencing a record-breaking budget surplus, millions of families and residents continue to struggle. The COVID-19 pandemic further exacerbated this issue, placing greater challenges on counties tasked with providing services to those in need. CSAC will advocate for targeted investments and programmatic changes to combat growing socioeconomic disparities and to strengthen communities for *all* Californians.

Building on unprecedented local, state, and federal investments in healthcare, broadband, housing, homelessness, infrastructure, and the forest management, CSAC will advocate for implementation of programs that advance community recovery and resilience. Investing in workforce development, particularly in public and behavioral health fields, proactive fire suppression, and supporting community safety are all examples of such investments.

CSAC’s 2022 Advocacy Priorities reflect an ongoing focus on ensuring counties have the resources necessary to respond to an ever-changing environment, promote equitable recovery, and invest in a resilient future. They also reflect the necessity of each community having the tools, flexibility, and authority to deliver services most effectively in our communities.

STATE ADVOCACY PRIORITIES

County COVID-19 Response and Recovery. CSAC will work to secure the resources, flexibility, and workforce necessary to maintain local ongoing coronavirus response efforts, including outreach to underserved populations and collaboration with schools and businesses. This includes negotiating a sustainable state investment in local public health activities while obtaining short-term funding and/or statutory flexibility for urgent needs. CSAC will partner with county affiliates to increase awareness of county public health activities while protecting the public health workforce and fostering a new generation of public health workers.

Behavioral Health Funding. The state is making historic investments in behavioral health housing, children’s behavioral health services, and CalAIM. To successfully harness these investments to make transformative change requires addressing underlying county mental health plan funding shortfalls and an ever-expanding set of roles and responsibilities threaten this progress. CSAC will advocate for behavioral health workforce assistance and adequate funding to match new responsibilities.

Addressing Wildfire in the Modern Age. CSAC will focus on seeking proactive, sustained investments from state and federal sources to match fire suppression funding and bring about investments in every community that builds lasting change to address wildfire. These investments should improve each county’s professional capital to match the challenge. A proactive policy and regulatory strategy is critical to developing a long-term, successful statewide wildfire prevention program.

Homelessness Funding Implementation. CSAC’s homelessness advocacy has focused on direct county funding to combat factors that contribute to homelessness, including the cost of housing and the need for additional support systems. In 2021, the state made significant multi-year investments in homelessness and housing programs and services. These investments highlight the state, county, and city roles in ending homelessness in California. CSAC will continue to advocate for resources and for the flexibility in the use of current and future homelessness funding. CSAC will also closely monitor and engage with our state partners on program guidelines and implementation efforts to ensure the successful completion and sustainability of county homelessness projects and services.

Illegal Cannabis. CSAC will continue to advocate for counties to secure resources and assistance as they deal with increasing levels and sophistication of illegal cannabis grows. Highlighting successes and replicating these throughout the state, from targeted enforcement to emphasizing the impacts of illegal cannabis, will be part of the CSAC strategy.

Felony Incompetent to Stand Trial (IST). CSAC continues to actively engage with the Newsom Administration in seeking solutions to address the wait list of individuals waiting for a state hospital bed, who have been charged with a felony and deemed incompetent to stand trial. The Governor’s January Budget proposal adds onto last year’s threat to suspend county LPS patient intake at state hospitals and return existing LPS patients back to counties, if sufficient progress is not made on reducing the wait list, with a new proposal to create an IST cap on each county and implement cost sharing if a county exceeds the cap. CSAC strongly opposes the state utilizing an LPS “trigger/backstop” and any cap and new county costs for those deemed IST by local judges.

Modernize the Brown Act and Promote Safe, Welcoming Public Meetings. The Brown Act ensures that public decisions are deliberated on and made in public, at noticed meetings in which the public can participate; however, some of its out-of-date provisions make it difficult for members of boards, commissions, and advisory bodies to participate. Without safe harbor limits on subject matter or participation, the same statutes that guarantee the public be heard lead to public meetings that are hours-long airings of vitriol, hate speech, and direct threats of violence directed at public officials and other members of the public. CSAC will pursue solutions to modernize the Brown Act and to foster public meetings that are safe and welcoming for all members of the community.

Affordable Housing. CSAC will continue to advocate for locally driven planning to implement statewide housing goals. CSAC will also advocate for flexibility and housing element reforms that recognize the unique characteristics and infrastructure limitations of unincorporated areas. Finally, CSAC will continue

to support affordable housing funding for all types of communities, with a focus on housing-supportive infrastructure in unincorporated areas.

Broadband. Last year's historic investments in last-mile and middle-mile broadband infrastructure lay the foundation for community resilience, economic, and educational opportunity; CSAC will focus its advocacy on successful implementation of those investments. CSAC will also lead the charge for affordability, digital literacy, and other efforts to ensure Californians can access, adopt, and meaningfully use broadband service.

Drought Preparedness. CSAC has built a strong connection with state and federal agencies to create ongoing funding streams, disaster aid, and planning funding for counties as they continue to grapple with a multi-year drought. CSAC will continue these efforts by advocating for increased local support for the Sustainable Groundwater Management Program, water storage infrastructure, continued health and safety disaster funding, and streamlining the processes that counties use to secure state and federal aid.

Organic Waste Recycling Implementation Counties are moving into the implementation phase of SB 1383's organic waste regulations. CSAC will continue to advocate for ongoing funding and implementation support, regulatory streamlining, and common-sense approaches to waste reduction. CSAC will advocate to make implementation of this mandate manageable, while reducing the impacts to customers. CSAC will also advocate to include funding for organic waste diversion infrastructure as a necessary component of any bond measure.

Aging Programs Initiative. The Department of Aging is leading an initiative to revisit the local leadership structure for Area Agencies on Aging (AAA). CSAC will advocate to ensure that counties maintain the flexibility and decision-making authority to determine locally how best to administer these critical aging services. In addition, CSAC will work with partner organizations to support additional funding for these services to meet the diverse and growing needs of this population.

FEDERAL ADVOCACY PRIORITIES

Infrastructure and Build Back Better. On November 15, President Biden signed the long-awaited *Infrastructure Investment and Jobs Act (IIJA)* in law. The Act (P.L. 117-58), which represents a major portion of the president's economic agenda, will provide historic, multi-year investments in local roads and bridges, public transit, broadband, aviation, and water infrastructure. As the Biden Administration begins the process of implementing new programs and funding authorized by the law, CSAC will work closely with federal departments and agencies to ensure that California's counties are best positioned to capitalize on the programmatic reforms and investments of the IIJA.

Congress will continue to consider the *Build Back Better Act (BBBA)*, a \$1.75 trillion social program and climate resiliency investment package, after progress stalled in late 2021. Passage of the legislation (H.R. 5376) will ultimately depend upon securing the support of all 50 Democratic senators. CSAC will continue to engage on key issues and county priorities within the BBBA.

Strengthening the Social Safety Net. While the BBBA would provide significant funding for housing, child care, adult protective services, health care and other key program areas, it is also expected that there will be opportunities in 2022 to further strengthen programs that support indigent families,

children, disabled, the elderly, persons experiencing homelessness, and other vulnerable populations. CSAC will continue to focus on prioritizing investments in programs that support these populations.

Climate Resilience. Both the IIJA and the BBBA include much-needed investments designed to address the ongoing impacts of climate change and extreme weather events. In addition to working with federal agencies on key issues stemming from the implementation of the IIJA, CSAC will continue to work closely with members of the California congressional delegation who are pursuing additional investments and reforms to various disaster preparedness, mitigation, and response programs.

American Rescue Plan Act Funding. The federal response to COVID-19 and the associated economic consequences included significant flexible fiscal relief for counties. CSAC will coordinate information and advocacy with NACo and relevant federal and state agencies to ensure California counties can not only use ARPA funding to support recovery in their communities, but also leverage additional dollars to maximize local investments.



OFFICERS

President

Ed Valenzuela
Siskiyou County

1st Vice President

Chuck Washington
Riverside County

2nd Vice President

Bruce Gibson
San Luis Obispo County

Past President

James Gore
Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

April 21, 2022

TO: CSAC Board of Directors

FROM: Graham Knaus | Executive Director
Jacqueline Wong-Hernandez | Deputy Executive Director, Legislative Affairs
Manuel Rivas, Jr. | Deputy Executive Director, Operations & Member Services

SUBJECT: CARE Court Update

This item provides an opportunity for the Board of Directors to discuss the Governor's CARE Court framework.



OFFICERS

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Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

March 26, 2022

Secretary Mark Ghaly, M.D.
California Health and Human Services Agency
1215 O Street Sacramento, CA 95814

RE: Comments Regarding Governor Newsom’s CARE Court Framework

Dear Secretary Ghaly,

The California State Association of Counties (CSAC) is a membership organization led by the elected county supervisors in each of the state’s 58 counties. County Supervisors are elected by and responsible to the same constituents as our honorable state partners and are tasked with administering key health and human services programs on the state’s behalf.

Counties are distressed and concerned about the homelessness crisis, which has not abated despite significant state investments and massive local effort. In response, counties seek an “all hands on deck” response with clearly defined roles, responsibilities, and resources among all levels of government to solve the greatest humanitarian problem of our time. Governor Newsom’s Community Assistance, Recovery, and Empowerment (CARE) Court proposal is but one spoke of a much larger wheel of services and interventions that are needed to safely shelter vulnerable Californians. The CARE Court concept does align with the work that counties perform every day: reaching and helping people before they are caught in the unforgiving cycle of homelessness, the criminal justice system, and/or severe mental illness.

Notwithstanding the Herculean efforts by all levels of government and many state-level and community stakeholders, California does not yet have an integrated response to homelessness. Rather, the current system to address homelessness is a patchwork of programs and funding that lacks clear responsibilities, accountability and sustainable funding needed for each level of government and our partners to meet the need. Ultimately, profound progress on homelessness is only achievable through development of a comprehensive system from shelter and housing through services and rehabilitation that recognizes the integral role of the state, counties, and cities and aligns it to clear authority, responsibilities, accountability, and funding. Counties are fully prepared to engage in the development of such a system and invite our state and local partners to work through the many difficult issues to get there.

As the state’s closest partners, counties appreciate the opportunity to provide input on the CARE Court framework. Counties are committed to working with the Newsom Administration and the Legislature on the technical and funding components required for implementation and ultimately, success. For CARE courts specifically, CSAC offers the following initial recommendations:

Population: Consult with behavioral health experts, including county behavioral health, to clearly and carefully define eligibility for CARE Court services. Statute must be carefully crafted to avoid severe unintended consequences: first, sweeping underserved and oppressed individuals into the court system and possibly conservatorship, or allowing a flood of petitions for individuals

who are not in crisis and who have access to housing and treatment resources, thereby preventing the people who might truly benefit from access to the program.

Presumptions and Process: Significant details on the entire process - from petition to investigation to clinical evaluation to participation, as well as how an individual might leave or "graduate" from CARE court - remain unknown. Designing a process that is fair, just, and successful requires extensive judicial, clinical, and civil rights expertise. Additionally, the factors for noncompliance have deep implications for the overall program and county systems. Counties are especially concerned about creating any legal presumption that might automatically refer and declare a noncompliant participant into a Lanterman-Petris-Short Act conservatorship. Placing a person into an LPS conservatorship unfortunately does not result in more housing and service options for that individual. Also, county public guardians and conservators, who are funded entirely with county general fund, are struggling to keep up with current caseloads of more than 60 clients per worker, double the recommended caseload for this type of intensive casework. Any new presumption to increase the number of new LPS conservatorships would require sustainable funding to implement.

Funding: Provide adequate and sustainable funding for all new CARE Court duties and obligations imposed on direct stakeholders, including the court system, public defenders, county behavioral health, public guardians and conservators, local law enforcement, and county social services. More details are required to determine whether new CARE Court duties represent reimbursable mandates, or new or higher levels of service under Proposition 30 - or both. Regardless, ignoring the funding needs of CARE Court partners simply ensures a single outcome for the CARE Court concept: failure.

Sanctions: The CARE Court concept is inherently a legal process, but the proposed plan to give courts the authority to sanction counties that "do not meet their specified responsibilities under the court-ordered Care Plans" is puzzling. Diverting funding from the very workers and programs designed to help individuals in crisis will needlessly exacerbate the problem. It also fails to acknowledge the fact that counties provide behavioral health and access to social services on behalf of the state and may only perform these critical services at the level that matches available funding and authority.

Housing: Housing is the linchpin for any strategy to reduce homelessness. The CARE Court framework includes a "housing plan" and the Governor has proposed \$1.5 billion in one-time funding to help vulnerable clients obtain housing. Written plans and one-time funding, while necessary, do not meet the urgent need for long-term solutions and the wraparound and intensive services required to help Californians remain safely housed.

Thank you for the opportunity to provide input on the Governor's CARE Court framework. Given that counties provide services to all Californians - some funded entirely by counties, others in partnership with the state and federal governments as well as community organizations - our members are uniquely positioned to engage on the urgent systematic issue of homelessness. Counties are committed to building upon the state's investments and innovations, such as Project Roomkey and Homekey, the Behavioral Health Continuum Infrastructure Program, and the proposed Behavioral Health Bridge Housing funding to make CARE Courts successful. We also look forward to beginning the larger conversation regarding systematic change and the flexible funding needed to create a housing services continuum that ensures access to safe, healthy, and self-sufficient housing for all Californians.

Thank You,

As signed by

Graham Knaus
Executive Director
California State Association of Counties

cc. Ana Matosantos, Cabinet Secretary, Office of Governor Newsom
Jason Elliott, Senior Counselor, Office of Governor Newsom
Kim McCoy Wade, Senior Advisor, Office of Governor Newsom
Jessica Devencenzi, Deputy Legislative Secretary, Office of Governor Newsom
Richard Figueroa, Deputy Legislative Secretary, Office of Governor Newsom
Tam Ma, Deputy Legislative Secretary, Office of Governor Newsom
Marko Mijic, Undersecretary, California Health and Human Services Agency
Stephanie Welch, Deputy Secretary for Behavioral Health, California Health and Human Services Agency
Corrin Buchannan, Deputy Secretary for Policy and Strategic Planning, California Health and Human Services Agency

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CALIFORNIA STATE ASSOCIATION OF COUNTIES
BOARD OF DIRECTORS
March 3, 2022

Zoom: <https://us02web.zoom.us/j/84428380865?pwd=dnBOenpyOWJnaFo1QnJ3Zm8xU1hPQT09>

Phone: (669) 900-6833 | Meeting ID: 844 2838 0865 | Password: 288450

MINUTES

1. Roll Call

OFFICERS

Ed Valenzuela | President
Chuck Washington | 1st Vice President
Bruce Gibson | 2nd Vice President
James Gore | Immediate Past President

CSAC STAFF

Graham Knaus | Executive Director
Manuel Rivas, Jr. | Deputy Executive Director,
Operations & Member Services
Jacqueline Wong-Hernandez | Deputy
Executive Director, Legislative Affairs

ADVISORS

Rita Neal, County Counsels, San Luis Obispo
Minh Tran, California Association of County
Executives President, Napa County

Alameda	– Keith Carson	Orange	– Lisa Bartlett
Alpine	– Terry Woodrow	Placer	– Bonnie Gore
Amador	– Jeff Brown (alternate)	Plumas	– <i>Absent</i>
Butte	– Debra Lucero	Riverside	– Chuck Washington
Calaveras	– Merita Callaway	Sacramento	– Sue Frost
Colusa	– Kent Boes	San Benito	– Bea Gonzalez
Contra Costa	– John Gioia	San Bernardino	– <i>Absent</i>
Del Norte	– Chris Howard	San Diego	– Nora Vargas
El Dorado	– Sue Novasel	San Francisco	– Rafael Mandelman
Fresno	– Buddy Mendes	San Joaquin	– Chuck Winn
Glenn	– Keith Corum	San Luis Obispo	– Bruce Gibson
Humboldt	– Virginia Bass	San Mateo	– Carole Groom
Imperial	– <i>Absent</i>	Santa Barbara	– Das Williams
Inyo	– Jeff Griffiths	Santa Clara	– Susan Ellenberg
Kern	– Zack Scrivner	Santa Cruz	– Bruce McPherson
Kings	– Craig Pedersen	Shasta	– <i>Absent</i>
Lake	– Bruno Sabatier	Sierra	– Lee Adams
Lassen	– Chris Gallagher	Siskiyou	– Ed Valenzuela
Los Angeles	– <i>Absent</i>	Solano	– Erin Hannigan
Madera	– <i>Absent</i>	Sonoma	– Lynda Hopkins
Marin	– <i>Absent</i>	Stanislaus	– Vito Chiesa
Mariposa	– Miles Menetrey	Sutter	– Dan Flores
Mendocino	– John Haschak	Tehama	– Robert Williams
Merced	– Scott Silveira	Trinity	– Keith Groves
Modoc	– Ned Coe	Tulare	– Amy Shuklian
Mono	– John Peters	Tuolumne	– Ryan Campbell
Monterey	– Luis Alejo	Ventura	– Kelly Long
Napa	– Diane Dillon	Yolo	– Oscar Villegas (alternate)
Nevada	– Heidi Hall	Yuba	– Gary Bradford

2. Executive Director's Report

Graham Knaus, CSAC Executive Director, provided a brief update on the state of the Association and introduced new CSAC staff members:

- Kanisha Golden, Communications Manager
- Madison Burton, Administrative Assistant
- Glenda Higgins, Administrative Assistant

3. Distinguished Service Award Presentation

President Valenzuela presented Senator Lena Gonzalez with the 2021 CSAC Distinguished Service Award for her work surrounding Broadband.

4. Budget and Legislative Landscape

Gabe Petek, Legislative Analyst, presented on the Governor's budget and the legislative landscape.

5. Approval of Minutes from December 2nd, 2021

A motion to approve the minutes from December 2nd, 2021, was made by Supervisor Long; second by Supervisor Coe. Motion carried unanimously.

6. The Taxpayer Protection & Government Accountability Act (Rec: Oppose)

A motion to support the GF&A Policy Committee's recommendation to oppose the Taxpayer Protection & Government Accountability Act was made by Supervisor Adams, second by Supervisor Ellenberg. The Board voted 39/2 in favor to support the Executive Committee's recommendation; Supervisors Frost and Williams abstained.

7. Appointment of CSAC Treasurer, NACo & WIR Board Representatives, California Counties Foundation Board, ILG Board and Policy Committee Chairs/Vice Chairs

President Valenzuela noted CSAC's 2022 appointments, as approved by the Executive Committee on January 27th, 2022.

8. Federal Priorities Issues Update

Joe Krahn and Tom Joseph, of Paragon Government Relations, provided a federal update to the Board.

9. Legislative Update

Jacqueline Wong-Hernandez provided a legislative update to the board.

10. Minute Mics: Board of Directors Roundtable

Alpine County / Terry Woodrow – Alpine County is still working on Tamarack Fire recovery. The county is dealing with many employees who want to work remote.

Amador County / Jeff Brown – Supervisor Brown reported that Amador County is still recovering from their December storm and they are trying to determine how to dispose of all the materials.

Butte County / Debra Lucero – Butte County is still recovering from the many fires that have occurred over the past few years, which their assessor said amounts to 17,500 homes. This tremendously effects their tax base and housing stock. They recently partnered with the City of Chico to shelter their unhoused and they are providing behavioral and public health services. They are also looking at an arts component.

Calaveras County / Merita Callaway – Supervisor Callaway reported that they are using the historic investment of ARPA funds on infrastructure and that one of their unions is taking the county to mediation.

Colusa County / Kent Boes – Supervisor Boes reported that Colusa County’s number one issue is lack of water. Many residents are getting only a 0-30% allocations of water.

Del Norte / Chris Howard – Del Norte County has measure to recall Measure R on the ballot. Yesterday they lost their fellow supervisor, Bob Berkowitz.

El Dorado / Sue Novasek – El Dorado County is still cleaning up from the Caldor Fire. During this fire, they lost over 250 cabins that were on forest service land. FEMA will not clean them up and there is no guarantee that the owners will be able to rebuild. Their Board recently discovered that they do not have power over the Opportunity Knocks group.

Glenn County / Keith Corum – Glenn County is still dealing with dry wells from the drought. They are working with the state water board and received a grant to put in water tanks near residents’ homes. They also recently received a grant from the state water board to extend the water lines from the city of Orland.

Humboldt County / Virginia Bass – Humboldt County had their first in-person meeting this week. Humboldt State University is now Cal Poly Technic. The county is still experiencing issues with their auditor. Their cannabis community is struggling, and the county is giving back taxes and/or not charging for the future tax year.

Inyo County / Jeff Griffiths – Supervisor Griffiths reported that Inyo County had a large fire several weeks ago but luckily it didn’t destroy any structures. They are expecting another big drought year. Inyo County is building a small business development center.

Kings County / Craig Pedersen – Kings County is experiencing major water issues with 0% allocations and some of the highest subsidence rates in the nation. Supervisor Pedersen reported that SB 1340 provides preferential treatment to large solar facilities, which will impact the county’s ability to re-assess them. Kings County is home to a 26,000-acre solar facility.

Lake County / Bruno Sabatier – Lake County is struggling to attract housing development. They are still struggling with the public reaction to COVID rules and mandates. They are trying to figure out what to do at the local level for cannabis taxes. Drought and drinking water are a major concern.

Lassen County / Chris Gallagher – Lassen County is trying to recover from the four fires they’ve had in the last three years. They would like to see more replanting done on land that’s not private. They are also struggling with lack of water and lots of fires.

Mariposa County / Miles Menetrey – Supervisor Menetrey reported that Mariposa County is being overrun with aggressive work by PG&E contractors removing trees. Yosemite National Park will be implementing a reservation system again this year. Self Help Enterprises is scheduled to complete their 42-unit housing complex, the first one in 28 years for their county.

Modoc County / Ned Coe – Supervisor Coe reported that the state continues to push to conserve land and they continue to overlook the Williamson Act. This is an excellent opportunity for counties to help the state with their budget surplus.

Mono County / John Peters – Supervisor Peters reported that Mono County completed their Civic Center and is now embarking on their jail project. The Yosemite reservation system will impact their county as well.

Monterey County / Luis Alejo – Supervisor Alejo thanked former supervisor Leonard Moty for his many years of service to CSAC and Shasta county. Supervisor Alejo is trying to bring another veteran’s home to his county. Last Friday their county suffered the tragic loss of a young officer.

Napa County / Diane Dillon – Supervisor Dillon reported that Napa County is looking to expand their worker proximity program with the use of ARPA funds to build ADUs.

Nevada County / Heidi Hall – Supervisor Hall reported that their county is excited to add a new priority objective: recreation and trail building. They are also dealing with massive amounts of green waste from their January snow storm before it becomes fuel for the next fire. There is a recall effort against their entire board of supervisors.

Orange County / Lisa Bartlett – San Diego and Orange County have formed a coalition along with other stakeholders to get the spent fuel from the SONGS Nuclear Power Plant moved offsite. Orange County has put together a plan for Afghan refugees resettling in their county.

Placer County / Bonnie Gore – Supervisor Gore reminded counties to advocate for bond dollars to be used for water storage. The Placer County board went through a long process on their short-term rental ordinance, which allows for more people to come into the county and mitigated an initiative from residents to stop short term rentals. They are moving forward with a biomass facility in North Lake Tahoe.

Riverside County / Chuck Washington – Supervisor Washington reported that they have an amazing director of behavioral health, Dr. Matt Chang. He has opened up recovery villages and brought counselors to school campuses. Their new challenge for counties is addressing behavioral health.

San Benito County / Bea Gonzalez – Supervisor Gonzalez thanked the county board for their support over the last several months. San Benito County is losing employees at a rapid pace and looking for qualified staff. San Diego County / Nora Vargas – Supervisor Vargas reported that San Diego County is advancing implementation of their department of sustainability plans. The county unanimously passed their employment engagement board letter.

San Mateo County / Carole Groom – San Mateo County sometimes turns their hall of justice into an art gallery and just introduced a show featuring women artists.

Santa Clara County / Susan Ellenberg – Santa Clara County has been busy settling Afghan refugees and is thinking Ukrainian refugees may be the next to arrive. They have passed a children's roadmap to recovery. The county is also working hard with partners to build up their workforce.

Santa Cruz / Bruce McPherson – Watsonville Hospital Corporation filed chapter 11 bankruptcy. The county has commitments to keep it open but needs additional funds. Fire recovery is huge as they lost almost 1,000 structures in their recent fires. Supervisor McPherson thanked everyone for their work on Broadband. Sierra County / Lee Adams – The threat of wildfire and forest health remains the greatest concern for Sierra County. Broadband and short-term rentals are also high on their priority list.

Siskiyou County / Brandon Criss – Water is a huge issue in Siskiyou County, particularly for the agricultural community.

Tehama County / Bob Williams – Supervisor Williams reported that they hired a new county administrator. Tehama County currently has 200 job openings.

Tuolumne County / Ryan Campbell – Supervisor Campbell reported that Tuolumne is ranked last in the latest local roads and needs assessment, and they are working to increase advocacy for local jurisdictions that need funding in this area.

Yuba County / Gary Bradford – Yuba County is also struggling to fill county positions. They worked with Sutter County and all the cities in both counties to pass a no camping ordinance that was consistent between all the jurisdictions. There is a lot of residential construction occurring in their county.

12. CSAC Finance Corporation Report

Alan Fernandes, Finance Corporation CEO, reported on behalf of the CSAC Finance Corporation.

Jim Manker, Director of Business Development, introduced CSAC Platinum Partner, Jeff Snow, CA Regional Manager for DRC Emergency Services. Jeff provided an update on the services that DRC offers to counties.

13. Communications & Member Services Report

Manuel Rivas, Deputy Executive Director, Operations & Member Services, and Jenny Tan, Senior Manager of Public Affairs and Member Services reported on CSAC communications.

14. California Counties Foundation Report

Manuel Rivas and Chastity Benson, Director of Operations and Educational Services, reported on the Foundation. Ryan Souza, Program Director for the CSAC Support Hub for Criminal Justice Programming, reported on the Support Hub.

The next Board of Directors Meeting will be held on April 21st, 2022, in Sacramento.



OFFICERS

President

Ed Valenzuela
Siskiyou County

1st Vice President

Chuck Washington
Riverside County

2nd Vice President

Bruce Gibson
San Luis Obispo County

Past President

James Gore
Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

April 21, 2022

TO: CSAC Board of Directors

FROM: Supervisor Ed Scofield, CSAC Treasurer
Graham Knaus, Executive Director
Manuel Rivas, Jr., Deputy Executive Director of Operations & Member Services

SUBJECT: Approval of Internal Revenue Service Form 990 – Tax Year 2020

This memorandum is to recommend approval of Internal Revenue Service (IRS) Form 990 for Tax Year 2020. The IRS requires form 990 to be filed annually by nonprofit mutual benefit corporations such as CSAC. The purpose of the submission is for the IRS to collect information pertaining to revenues, expenses, and qualified activities to ensure continued status as a tax-exempt entity.

Form 990 is completed annually and the IRS recommends its review and approval as a good governance action. In particular, the IRS considers Board of Directors review as a proactive, informed and engaged act to ensure that the organization continues to be structured and operated exclusively for tax-exempt purposes.

CSAC has no net tax liability for Tax Year 2020. The California Counties Foundation, as a 501(c)(3) non-profit organization, will file separate tax returns and submit its own Form 990 reflecting corresponding revenue, expenses, and tax-exempt activities. The Foundation Board is scheduled to consider approval of its Form 990 on April 20, 2022.

In addition to the tax components included in Form 990, CSAC is required to declare the number of hours that the President, Officers, Executive Committee, and the Board devote to the organization. The estimated number of weekly hours reported is:

President: 8.0 hours
Officers: 8.0 hours
Executive Committee: 1.5 hours
Board: 0.5 hours

Recommendation: Approve the CSAC IRS Form 990 for Tax Year 2020

The complete Form 990 is available upon request.

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2020

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2020 calendar year, or tax year beginning **JUL 1, 2020** and ending **JUN 30, 2021**

B Check if applicable: Address change Name change Initial return Final return/terminated Amended return Application pending	C Name of organization COUNTY SUPERVISORS ASSOCIATION OF CALIF.		D Employer identification number 94-6000551
	Doing business as CALIFORNIA STATE ASSOC OF COUNTI		
	Number and street (or P.O. box if mail is not delivered to street address) Room/suite 1100 K STREET, SUITE 101		E Telephone number 916 327-7500
	City or town, state or province, country, and ZIP or foreign postal code SACRAMENTO, CA 95814		G Gross receipts \$ 10,129,990.
F Name and address of principal officer: GRAHAM KNAUS SAME AS C ABOVE		H(a) Is this a group return for subordinates? Yes <input checked="" type="checkbox"/> No	
I Tax-exempt status: 501(c)(3) <input checked="" type="checkbox"/> 501(c) (4) ◀ (insert no.) 4947(a)(1) or 527		H(b) Are all subordinates included? Yes No	
J Website: ▶ WWW.CSAC.COUNTIES.ORG		If "No," attach a list. See instructions	
K Form of organization: <input checked="" type="checkbox"/> Corporation Trust Association Other ▶		H(c) Group exemption number ▶	
L Year of formation: 1911		M State of legal domicile: CA	

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TO REPRESENT COUNTY GOVERNMENT BEFORE THE CALIFORNIA LEGISLATURE, ADMINISTRATIVE AGENCIES AND		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	59
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	59
	5 Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5	127
	6 Total number of volunteers (estimate if necessary)	6	60
	7 a Total unrelated business revenue from Part VIII, column (C), line 12	7a	11,860.
b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	5,300,000.	5,200,000.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	4,988,571.	4,671,038.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	228,171.	39,404.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	23,572.	25,759.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	10,540,314.	9,936,201.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	592,032.	403,000.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	0.	0.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	5,831,040.	5,727,487.
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 0.	0.	0.
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	2,733,016.	1,438,150.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	9,156,088.	7,568,637.
19 Revenue less expenses. Subtract line 18 from line 12	1,384,226.	2,367,564.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	11,371,337.	13,363,882.
	22 Net assets or fund balances. Subtract line 21 from line 20	2,171,764.	1,809,018.
		9,199,573.	11,554,864.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	GRAHAM KNAUS, EXECUTIVE DIRECTOR Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check if self-employed	PTIN
	LAUREN A. HAVERLOCK	LAUREN A. HAVERLOCK	03/31/22	<input type="checkbox"/>	P00545829
Firm's name ▶ MOSS ADAMS LLP			Firm's EIN ▶ 91-0189318		
Firm's address ▶ 2882 PROSPECT PARK DR, STE 300 RANCHO CORDOVA, CA 95670			Phone no. 916-503-8100		

May the IRS discuss this return with the preparer shown above? See instructions Yes No



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Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

April 21, 2022

TO: CSAC Board of Directors

FROM: Supervisor Ed Scofield, CSAC Treasurer
Graham Knaus, Executive Director
Manuel Rivas, Jr., Deputy Executive Director, Operations & Member Services
Kelsey Nolan, Financial Controller

SUBJECT: Adoption of the CSAC Proposed Budget and Salary Schedule for FY 2022-23

Recommendation

On March 23, 2022, the Executive Committee approved the Proposed Budget and Salary Schedule for FY 2022-23, and it is hereby presented to the CSAC Board for consideration and final adoption.

The Proposed Budget reflects the necessary revenue and expenditure appropriations to advance the Association’s mission to serve California’s 58 Counties by effectively advocating and partnering with State and Federal agencies to protect counties interests and pursue, develop, and implement appropriate policies, laws, and secure suitable resources; develop and equip county leaders to better serve their communities; and communicate the value of the critical work and services provided by counties.

The recommended Salary Schedule reflects no changes from the Board-adopted schedule for FY 2021-22. The CalPERS retirement system requires the formal adoption of the CSAC Salary Schedule to allow eligible retiring employees to receive earned benefits from CalPERS or from other public retirement systems. CSAC employees participate in the San Bernardino County Employee Retirement System (SBCERA) which has a reciprocal agreement with CalPERS to honor retirement benefits for participating employees. Approval of the recommended schedule is consistent with the CSAC Board of Directors action of September 6, 2018 and will allow the Association to be in compliance with CalPERS requirements.

In addition, on April 7, 2022, the Finance Corporation Board met and authorized an additional \$450,000 contribution to CSAC over two years. The increased contribution is the direct result of the remarkable leadership and administration of the Finance Corporation and the sound performance by its programs. The additional funding will be allocated in FY 2021-22 (\$250,000 in one-time funds) and FY 2022-23 (\$200,000 ongoing). The approval of the increased allocation took place after the Executive Committee approved the CSAC Proposed Budget on March 23, 2022, and therefore as noted below, we are recommending that the Board authorizes the acceptance of the funds and directs CSAC staff, in consultation with Treasurer Ed Scofield, to amend the budget to recognize the additional funding as approved.

Therefore, it is recommended that the Board of Directors:

- 1. Adopt the CSAC Proposed Budget and Salary Schedule for FY 2022-23 as approved by the Executive Committee on March 23, 2022.**

- 2. Authorize the acceptance of an additional \$450,000 as approved by the CSAC Finance Corporation on April 7, 2022, as follows:**
 - a. \$250,000 in one-time funds to be recognized in the current fiscal year (FY 2021-22)**
 - b. \$200,000 in ongoing funds to be included in the CSAC Budget starting in FY 2022-23**
- 3. Direct CSAC staff, in consultation with the Treasurer, to amend the FY 2022-23 Proposed Budget to recognize the additional contribution by the Finance Corporation.**

Budget Overview

Over the past two years, CSAC developed prudent budget plans that derived from conservative revenue and expenditure projections as a safeguard from the impact of the COVID-19 pandemic, increasing costs, and risk concerns from rising inflation and potential economic downturns. The current year spending plan included essential budget adjustments to address revenue fluctuations and to adequately fund operational expenses and unavoidable cost increases. This approach has proven to be key since FY 2019-20 because despite the statewide shutdown, ups and downs from the pandemic, and concerns over the economy, CSAC has effectively managed its resources resulting in a solid financial footing. This was accomplished by taking a prudent budget approach through closely monitoring day-to-day expenditures and addressing revenue reductions through savings from operational efficiencies and by proactively implementing cost containing measures.

In consultation with newly appointed Treasurer, Supervisor Ed Scofield from Nevada County, CSAC staff used a similar approach in the development of the FY 2022-23 Proposed Budget by recommending a spending plan based on prudent budgeting to support operational needs, address rising costs, high inflation rates and to be prepared for unexpected emergencies or potential impacts from an economic downturn.

The Proposed Budget continues to build on policy initiatives implemented over the past couple of years with the overall goal to ensure that the Association's fiscal condition is further strengthened. As reflected in the projections for CSAC Operational Reserves and the Capital Improvement Fund (attached), the adherence and execution of these fiscal policies has enabled the organization to be better prepared and support the needs of all 58 counties.

The budget plan is prepared to meet the following organizational priorities:

- After preserving membership dues at the same level since FY 2013-14, a 3% Cost of Doing Business (CODB) adjustment will be implemented on July 1, 2022, as approved by the Board of Directors on December 2, 2021. The CODB will be allocated to help offset operational cost increases and CSAC will assist counties that request financial support or need flexibility to make payments;
- Align the Association's expenditures with projected revenues while meeting critical objectives across all areas including advocacy, communications, member services and the CA Counties Foundation;
- Support organizational needs, advocacy priorities, conferences, county visits and regional meetings, the Challenge Awards program, and provide financial support to the California Counties Foundation to continue the success of the CSAC Institute and its satellite campuses;

- Establishment of a 5% budget appropriation to allow for an operating margin to address the impact of rising costs, higher inflation and/or unforeseen impacts from an economic downturn;
- Continue to adhere to the policy of utilizing one-time funding for one-time purposes to support counties priorities and organizational objectives such as pursuing a strategic communications initiative to renew the Drive to Serve campaign, and the establishment of a grant program to support counties secure and leverage funding opportunities at the State and Federal level; and
- Plan for a \$250,000 contribution to the Capital Improvement Fund in the current year (FY 2021-22) for maintenance, improvements, and support of the CSAC building.

CSAC staff will closely analyze budget expenditures and revenues to identify and address concerns as they arise. In close coordination with the Treasurer and the Executive Director, we will make sure to keep CSAC Officers and the Executive Committee apprised of any significant developments.

FY 2022-23 Proposed Budget Highlights

Revenues

- After preserving membership dues at the same level for 8 years, as noted above, a 3% Cost of Doing Business (\$103,000) adjustment is included in the Proposed Budget to be effective July 1, 2022. Membership dues represent approximately 31.6% of total revenues to support CSAC operations.
- The Finance Corporation contribution to CSAC is budgeted at the same level of \$4.5 million.
- Corporate Associates Program is projected to generate \$400,000 in net revenue.
- Appropriates \$628,000 in one-time funding to support county priority initiatives for FY 2022-23.
- Establishes a 5% contingency appropriation (\$510,000) to allow for an operating margin to address unanticipated operational needs during the budget year.

Expenses

- Appropriates a net 6.6% increase to Salaries & Employee Benefits to fund cost of living adjustments, retirement contribution rates and unavoidable employee benefit costs (health, dental, vision, unemployment, workers comp., etc.). Authorizes the Executive Director to approve salary increases as merited.
- Reflects \$150,000 to the California Counties Foundation for the establishment of a grant program to support counties secure and leverage funding opportunities at the State and Federal level.
- Reflects \$150,000 for strategic communications to restart the Driven to Serve campaign.
- Allocates \$146,000 for the CSAC Employee Professional Development Program to invest in staff retention efforts, training, continuing education, and professional growth opportunities.
- Includes a \$42,000 to fund cost of living increases to support the continued growth of the CSAC Institute and its satellite campuses across the State.

Reserves

- The Operating Reserve at the end of FY 2021-22 is projected to be \$8.6 million. The projected year-end balance for FY 2021-22 is \$8.0 million.
- The Capital Improvement Fund (CIF) balance at the end of FY 2021-22 will be \$1.75 million.
- Operating and CIF reserve projections meet and exceed CSAC's 6-month reserve policy target.

Salary Schedule

The Salary Schedule provides a list of all the CSAC Board-approved staff positions and the corresponding salary range for each one of those job classifications. On April 22, 2021, CSAC Board considered and formally adopted the Salary Schedule for FY 2021-22 for compliance with CalPERS requirements to enable eligible retiring CSAC employees to receive earned benefits from CalPERS, or from other participating public retirement systems. CSAC employees are members of the San Bernardino County Employee Retirement System (SBCERA) which has a reciprocal retirement system agreement with CalPERS. The proposed Salary Schedule FY 2022-23 reflects no changes from the current year CSAC Board-adopted schedule.

Attachments

1. FY 2022-23 Proposed Budget
2. Year-end Reserves and Capital Improvement Fund Chart
3. FY 2021-22 Budget Status Report (current year)
4. FY 2022-23 Salary Schedule
5. Definitions and explanation of budget accounts

California State Association of Counties®
FY 2022-23 Proposed Budget

	FY 2020-21 Adopted Budget	FY 2021-22 Adopted Budget	FY 2021-22 Projected Year End	FY 2022-23 Proposed Budget
Revenues:				
Membership Dues	\$ 3,430,000	\$ 3,430,000	\$ 3,430,000	\$ 3,533,000
Finance Corp Participation	4,500,000	4,500,000	4,500,000	4,500,000
Finance Corp Corporate Associates	400,000	400,000	400,000	400,000
Rental Income	203,000	189,000	189,000	189,000
Administrative Miscellaneous	887,000	820,000	790,000	836,000
CSAC Conferences	500,000	500,000	525,000	581,000
Domestic Violence Grant Program ⁽¹⁾	150,000	135,000	135,000	135,000
County Engineers Association of California	209,000	0	0	0 ⁽²⁾
Litigation Program	470,000	478,000	478,000	508,000
Appropriation for County Priority Initiatives	0	0	0	628,000 ⁽³⁾
Operating Margin Carryover	487,000	515,000	515,000	510,000 ⁽⁴⁾
Total Revenues	\$ 11,236,000	\$ 10,967,000	\$ 10,962,000	\$ 11,820,000
Expenditures:				
Salaries & Employee Benefits	\$ 6,172,000	\$ 6,357,000	\$ 6,357,000	\$ 6,780,000
County Visits & Outreach	182,000	182,000	100,000	182,000
Leadership Outreach	160,000	160,000	125,000	160,000
NACo Meetings & Travel	155,000	155,000	120,000	155,000
Public Affairs/Communications	57,000	57,000	135,000	242,000
Conferences & Regional Meetings	799,000	620,000	550,000	808,000
Facilities	408,000	344,000	300,000	295,000
Office Operations	313,000	298,000	300,000	573,000
Organizational Partnerships	93,000	93,000	98,000	130,000
Outside Contracts	795,000	845,000	800,000	806,000
Domestic Violence Grant Program ⁽¹⁾	150,000	135,000	135,000	135,000
County Engineers Association of California	209,000	0	0	0 ⁽²⁾
Litigation Program	470,000	478,000	478,000	508,000
California Counties Foundation/Institute	323,000	344,000	444,000	536,000
Operating Margin Carryover	496,000	515,000	515,000	510,000 ⁽⁴⁾
Total Expenditures	\$ 10,782,000	\$ 10,583,000	\$ 10,457,000	\$ 11,820,000
YEAR END FUND BALANCE	\$ 454,000	\$ 384,000	\$ 505,000	\$ -
Capital Improvement Fund	\$ -	\$ 250,000	\$ 250,000	\$ -
Contribution to the Operating Reserve	\$ 454,000	\$ 134,000	\$ 255,000	\$ -

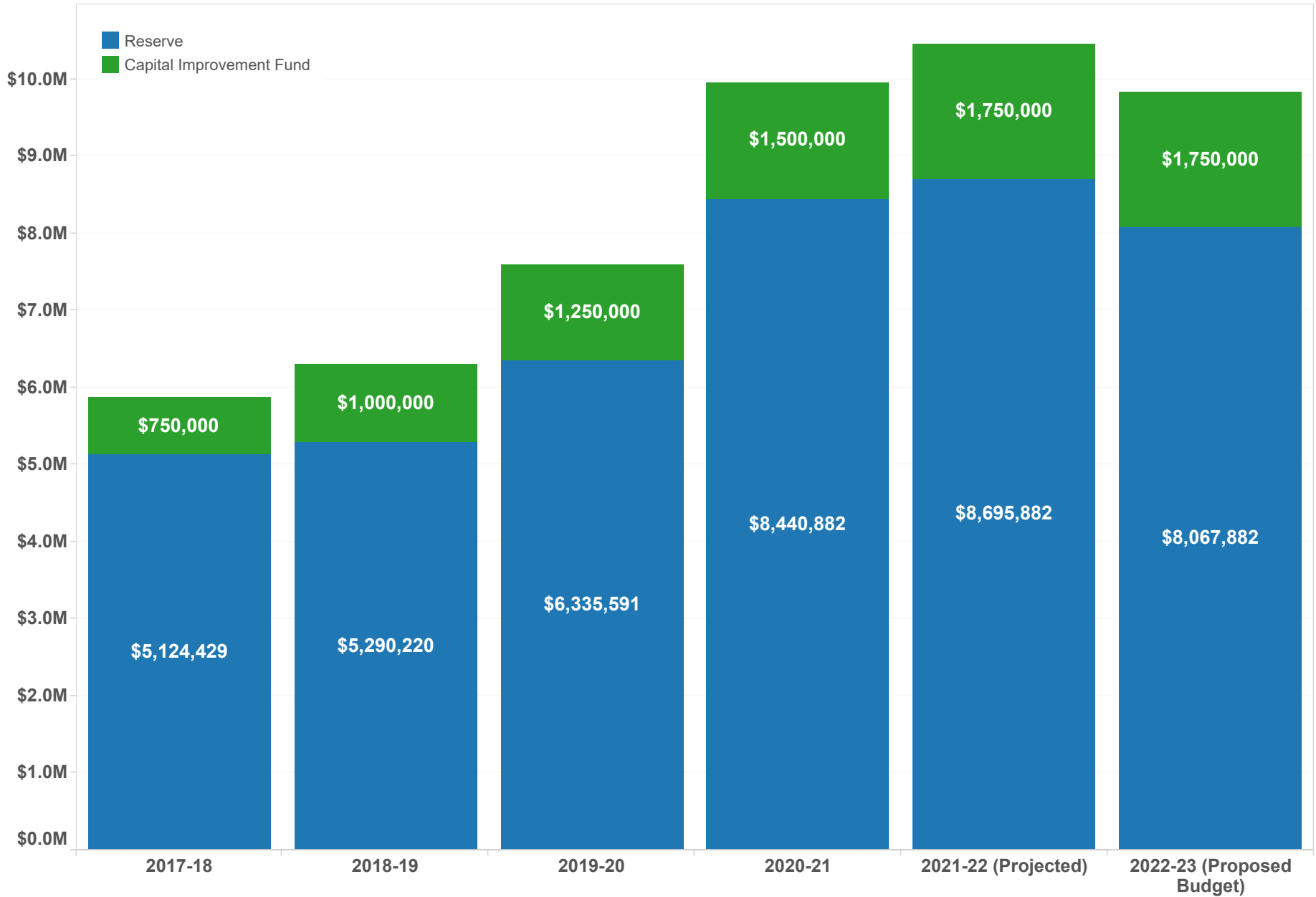
(1) Domestic Violence Program is fully-funded by grants from Blue Shield of CA.

(2) Since FY 2021-22 the CEAC Program has been budgeted separately consistent with auditing guidelines. Program remains unchanged.

(3) Reflects appropriation from CSAC reserves to fund key priorities to establish counties grant support program and strategic communications initiatives.

(4) Appropriation of 5% of revenues for an operating margin to address unanticipated impacts from an economic downturn.

CSAC Year-End Reserves FY 2017-18 through FY 2022-23



California State Association of Counties Budget Status Report

July 2021 thru February 2022

	<u>FY 2021-22 Adopted Budget</u>	<u>Year to Date Actual Through 2/28/22</u>	<u>YTD % of Budget (Feb = 67%)</u>
Revenues:			
Membership Dues	3,430,000	3,128,887	91%
Finance Corp Participation	4,500,000	3,000,000	67%
Finance Corp - Corporate Associates	400,000	-	0% ⁽¹⁾
Rental Income	189,000	126,812	67%
Administrative Miscellaneous	820,000	507,821	62%
CSAC Conferences	500,000	422,000	84%
Domestic Violence Grant Program	135,000	54,808	41% ⁽²⁾
Litigation Program	478,000	443,421	93%
Operating Margin Carryover	515,000	515,000	100%
Total Revenue	\$ 10,967,000	\$ 8,198,750	75%
Expenditures:			
Salaries & Employee Benefits	6,357,000	3,699,418	58%
County Visits & Outreach	182,000	31,400	17%
Leadership Outreach	160,000	93,390	58%
NACo Meetings & Travel	155,000	135,933	88%
Public Affairs/Communications	57,000	16,649	29%
Conferences & Regional Meetings	620,000	594,592	96%
Facilities	344,000	194,924	57%
Office Operations	298,000	271,914	91%
Organizational Partnerships	93,000	95,000	102%
Outside Contracts	845,000	514,184	61%
Domestic Violence Grant Program	135,000	54,808	41% ⁽²⁾
Litigation Program	478,000	329,929	69%
California Counties Foundation/Institute	344,000	344,000	100%
Operating Margin Carryover	515,000	-	0%
Total Expenditures	10,583,000	6,376,140	60%
YTD Net Income	\$ 384,000	\$ 1,822,609	

(1) Revenue from the Corporate Associates Program is reconciled and posted at the end of the fiscal year.

(2) Reflects Blue Shield of CA grant funding received and expended for the DV Program. No impact on CSAC General Fund.

CALIFORNIA STATE ASSOCIATION OF COUNTIES
FY 2022-23 Proposed Budget
Salary Schedule



1100 K Street
 Suite 101
 Sacramento
 California
 95814
 Telephone
 916.327.7500
 Facsimile
 916.441.5507

Position Title ⁽³⁾	Current Salary Range ⁽¹⁾	
	Minimum	Maximum
Executive Director	\$ 275,000	\$ 400,000
Deputy Executive Director	\$ 175,000	\$ 275,000
Director of Public Affairs and Member Services	\$ 150,000	\$ 200,000
Senior Legislative Representative	\$ 150,000	\$ 200,000
Legislative Representative	\$ 100,000	\$ 150,000
Principal Policy & Fiscal Analyst	\$ 80,000	\$ 120,000
Member Affairs Manager	\$ 80,000	\$ 120,000
Financial Controller	\$ 80,000	\$ 120,000
Foundation Director of Operations & Educ. Programs	\$ 80,000	\$ 120,000
Senior Legislative Analyst	\$ 70,000	\$ 105,000
Program Manager	\$ 70,000	\$ 105,000
Project Manager	\$ 70,000	\$ 105,000
Communications Manager	\$ 70,000	\$ 105,000
Print Services Manager	\$ 70,000	\$ 105,000
Legislative Analyst	\$ 60,000	\$ 90,000
Training Program Coordinator	\$ 60,000	\$ 90,000
Video Production Supervisor	\$ 60,000	\$ 90,000
Accountant	\$ 60,000	\$ 90,000
Executive Assistant	\$ 60,000	\$ 90,000
Meeting Planner	\$ 60,000	\$ 90,000
Administrative Assistant	\$ 45,000	\$ 70,000
Legislative Assistant	\$ 45,000	\$ 70,000
Marketing & Technology Program Specialist	\$ 45,000	\$ 70,000
Video Production Specialist	\$ 45,000	\$ 70,000
Accounting Technician	\$ 45,000	\$ 70,000
Administrative and Meetings Assistant	\$ 45,000	\$ 70,000
Office Assistant/Database Specialist	\$ 45,000	\$ 70,000
Facilities Specialist/Maintenance Manager (P/T) ⁽²⁾	\$ 45,000	\$ 70,000
Print Services Assistant	\$ 30,000	\$ 45,000

CSAC Litigation Coordination Program - County Counsels' Association

Executive Director/Litigation Counsel	\$ 175,000	\$ 275,000
Membership Director/Associate Counsel	\$ 80,000	\$ 120,000
Membership Services Coordinator	\$ 60,000	\$ 90,000
Administrative Assistant	\$ 45,000	\$ 70,000

(1) Salary ranges reflect no change from the CSAC Board-approved FY 2021-22 Salary Schedule as adopted on April 22, 2021.

(2) Part-Time position that works 50% of Full-Time Equivalent position. Recommended salary range reflects full-time position.

(3) Salary schedule based on 2021 Compensation Benchmark Study conducted by CSAC Audit Firm - Moss Adams.

**California State Association of Counties®
FY 2022-23 Proposed Budget**

ACCOUNT	EXPLANATIONS
REVENUE:	
MEMBERSHIP DUES	ANNUAL DUES FROM COUNTIES. AS APPROVED BY THE CSAC BOARD, A 3% COST OF DOING BUSINESS ADJUSTMENT WILL BE APPLIED ANNUALLY.
FINANCE CORPORATION PARTICIPATION	CSAC FINANCE CORPORATION CONTRIBUTIONS TO CSAC.
CORPORATE ASSOCIATES PROGRAM	CORPPORATE ASSOCIATES PROGRAM NET REVENUE.
RENTAL INCOME	RENTAL INCOME FOR LEASED SPACE AT THE CSAC BUILDING - 1100 K STREET.
ADMINISTRATIVE MISCELLANEOUS	1) ADMINISTRATION FEES COLLECTED FROM CSAC AFFILIATES FOR PAYROLL AND BENEFIT SERVICES; 2) SALES FOR CSAC ROSTERS, MAILING LIST AND LABELS; 3) PRINTING AND COPYING REVENUE GENERATED FROM THE CSAC PRINTSHOP; 4) INTEREST INCOME FROM BANK AND CALTRUST ACCOUNTS; 5) CONTRACT FOR COMPUTER SERVICES WITH LA COUNTY; 6) FEES FROM JOB ADVERTISING ON CSAC WEBSITE; 7) ADVOCACY SERVICES; 8) CHALLENGE AWARDS.
CSAC CONFERENCES	REGISTRATION FEES FOR CSAC ANNUAL CONFERENCE AND LEGISLATIVE CONFERENCE.
DOMESTIC VIOLENCE GRANT PROGRAM	PURSUANT TO AB 372 CSAC SECURED A GRANT FROM BLUE SHIELD OF CALIFORNIA.
COUNTY ENGINEERS ASSOC. OF CALIFORNIA⁽¹⁾	COUNTY ENGINEERS ASSOCIATION OF CALIFORNIA (CEAC) CONTRACT.
LITIGATION PROGRAM	FUNDED BY A SEPARATE FEE TO SUPPORT CSAC'S ADVOCACY IN STATE AND FEDERAL COURTS, AND TO COORDINATE LITIGATION INVOLVING MULTIPLE COUNTIES. INCLUDES A \$60,000 TRANSFER FROM CSAC GENERAL FUND FOR IN-HOUSE GENERAL COUNSEL LEGAL SERVICES.
EXPENDITURES:	
SALARIES/BENEFITS	1) SALARIES REFLECT A COLA AND AUTHORITY FOR POTENTIAL MERIT INCREASE; 2) EMPLOYEES THAT ARE TIER 1 PAY ABOUT 20% OF THE EMPLOYEE PORTION OF SBCERA; TIER 2 EMPLOYEES PAY 100% OF THE EMPLOYEE PORTION; 3) BENEFITS TO INCLUDE HEALTH, DENTAL, VISION, LIFE INSURANCE EAP AND WORKERS COMP; 4) PAYROLL TAX; 5) AUTO ALLOWANCE; 6) PARKING; 7) 50% OF WELLNESS PROGRAM.
COUNTY VISITS & OUTREACH	INCLUDES ALL IN AND OUT-OF-TOWN BUSINESS EXPENSES FOR LEGISLATIVE AND ADMINISTRATIVE STAFF.
LEADERSHIP OUTREACH	ALL BUSINESS EXPENSES FOR CSAC BOARD OF DIRECTORS, OFFICERS AND EXECUTIVE COMMITTEE.
NACO MEETINGS & TRAVEL	COSTS ASSOCIATED FOR ALL LEGISLATIVE, ADMINISTRATIVE STAFF AND BOARD MEMBERS TO ATTEND NACO SUPPORTED EVENTS.
PUBLIC AFFAIRS/COMMUNICATIONS	1) ALL COSTS ASSOCIATED WITH PRODUCING & DISTRIBUTING THE ROSTER; 2) CHALLENGE AWARDS; 3) LEGISLATIVE BULLETIN; 4) WEBSITE; 5) WRITTEN, AUDIO AND VIDEO COMMUNICATIONS.

**California State Association of Counties®
FY 2022-23 Proposed Budget**

ACCOUNT	EXPLANATIONS
CSAC CONFERENCES & REGIONAL MEETINGS	ALL COSTS ASSOCIATED WITH ANNUAL AND LEGISLATIVE CONFERENCES AND REGIONAL MEETINGS.
FACILITIES	ALL COSTS ASSOCIATED WITH THE MAINTENANCE OF 1100 K STREET. COSTS INCLUDE REPAIRS, UTILITIES, INSURANCE, JANITORIAL, AND PROPERTY TAXES.
OFFICE OPERATIONS	ALL COSTS ASSOCIATED WITH OPERATIONS SUCH AS 1) INTERNET; 2) PHONE SYSTEM 3) CELL PHONES; 4) MEMBERSHIP FEES; 5) OFFICE SUPPLIES; 6) POSTAGE/DELIVERY; 7) R&M AND PURCHASES OF COMPUTERS AND EQUIPMENT; 8) COPIERS AND BUSINESS EQUIPMENT; 9) ANNUAL EMPLOYEE WORKSHOP; 10) PROFESSIONAL DEVELOPMENT INITIATIVE.
ORGANIZATIONAL PARTNERSHIPS	CONTRIBUTIONS TO INSTITUTE FOR LOCAL GOVERNMENT (ILG), CSAC RESEARCH AFFILIATE. ALSO INCLUDES CONTRIBUTIONS IN SUPPORT OF COUNTY GOVERNMENT.
COUNTY ENGINEERS ASSOC. OF CALIFORNIA⁽¹⁾	COUNTY ENGINEERS ASSOCIATION OF CALIFORNIA EXPENDITURES.
OUTSIDE CONTRACTS	LEGAL, CONSULTING , ACCOUNTING SERVICES AND PROFESSIONAL SERVICES SUCH AS FEDERAL ADVOCACY AND IT SERVICES.
DOMESTIC VIOLENCE GRANT PROGRAM	PURSUANT TO AB 372 CSAC SECURED A GRANT FROM BLUE SHIELD OF CALIFORNIA.
LITIGATION PROGRAM	ALL COSTS ASSOCIATED WITH THE LITIGATION COORDINATION PROGRAM, AND IN-HOUSE GENERAL COUNSEL LEGAL SERVICES.
CALIFORNIA COUNTIES FOUNDATION - INSTITUTE	CONTRIBUTION TO CALIFORNIA COUNTIES FOUNDATION INSTITUTE TO ASSIST IN THE FACILITATION OF THE PROGRAM.
<u>ADDITIONAL INFORMATION</u>	
CAPITOL IMPROVEMENT FUND	RESERVE FUND CREATED SPECIFIC FOR CSAC'S FACILITY CAPITAL IMPROVEMENTS TO BE PREPARED FOR MAJOR RENOVATIONS, MAINTENANCE REPAIRS AND/OR UNEXPECTED FACILITY COSTS DURING THE YEAR.
OPERATING RESERVES	CSAC GENERAL RESERVE FUND POLICY REQUIRES A MINIMUM OF 6-MONTHS OF THE OPERATING BUDGET.
SALARY SCHEDULE	CSAC SALARY SCHEDULE REFLECTS SALARY RANGES FOR APPROVED BUDGETED STAFF POSITIONS. APPROVAL OF THE SALARY SCHEDULE IS REQUIRED FOR COMPLIANCE WITH RECIPROCAL RETIREMENT AGREEMENTS BETWEEN PARTICIPATING RETIREMENT SYSTEMS.
	(1) Starting in FY 2021-22 the CEAC Program will be budgeted separately consistent with auditing guidelines. Program remains unchanged.



OFFICERS

President

Ed Valenzuela
Siskiyou County

1st Vice President

Chuck Washington
Riverside County

2nd Vice President

Bruce Gibson
San Luis Obispo County

Past President

James Gore
Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

April 21, 2022

TO: CSAC Board of Directors

FROM: Jacqueline Wong-Hernandez | Deputy Executive Director, Legislative Affairs

SUBJECT: Legislative Update

This item provides an opportunity to share information on CSAC's communication with the Legislature and Administration regarding the Kaiser statewide contract and state budget asks on behalf of counties.



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Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

April 11, 2022

The Honorable Jim Wood
Chair, Assembly Health Committee
1020 N Street, Suite 390
Sacramento, CA 95814

RE: **Assembly Bill 2724 (Arambula): Medi-Cal: Alternate Health Care Service Plan
As Amended on April 7, 2022 – OPPOSE**
Set for Hearing April 19, 2022 – Assembly Health Committee

Dear Assembly Member Wood,

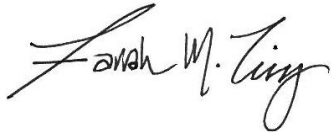
The California State Association of Counties (CSAC) regrettably must OPPOSE AB 2724 as amended on April 7 by Assembly Member Arambula. Our counties are concerned about the erosion of our local responsibility to ensure a health care safety net under the Governor’s proposal to offer a no-bid statewide contract to Kaiser Permanente for the care of certain Medi-Cal beneficiaries.

Our counties historically provided health care to low-income and medically indigent residents, and this century-long experience has evolved into today’s current and diverse county-led system of health care service delivery. Counties developed multiple structures for ensuring health care access, including County Organized Health Systems (COHS) and participation in two-plan or other models. Each model is led by the county or a county subsidiary tasked with ensuring access to quality health care for all low-income residents.

AB 2724 would exempt Kaiser from this model of local planning and oversight by allowing the company to directly contract with the state for the provision of Medi-Cal managed care services. Our counties oppose AB 2724 because it would effectively cleave Kaiser from the locally organized health care safety net and terminate county input and/or oversight for Kaiser operations within each county.

Counties are committed to ensuring access to quality care for every person in our communities. Kaiser plays a key role in providing quality care, but we remain concerned that AB 2724 would undermine our local safety net responsibilities by exempting Kaiser from local health care planning and oversight. It is for these reasons that CSAC respectfully opposes AB 2724.

Sincerely,



Farrah McDaid Ting
Senior Legislative Representative for Health and Behavioral Health
California State Association of Counties
fmcting@counties.org

- cc. Honorable Members, Assembly Health Committee
 Marko Mijic, Undersecretary, California Health and Human Services Agency
 Michelle Baass, Director, Department of Health Care Services
 Marjorie Swartz, Policy Consultant, Office of Senate pro Tempore Atkins
 Agnes Lee, Policy Consultant, Office of Assembly Speaker Rendon
 Rosielyn Pulmano, Principal Consultant, Assembly Health Committee
 Joe Parra, Senate Republican Caucus
 Anthony Archie, Assembly Republican Caucus
 Linnea Koopmans, Executive Director, Local Health Plans of California
 County Caucus



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San Luis Obispo County

Past President

James Gore
Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

March 31, 2022

The Honorable Gavin Newsom
Governor, State of California
1021 O Street, Suite 9000
Sacramento, CA 95814

Re: State Budget Priorities for Counties

Dear Governor Newsom,

The last two years have highlighted just how abruptly change can occur. Yet as we consider the ongoing fiscal and programmatic relationship between counties and the state, we are also struck by transitions that have been taking place more gradually.

People now expect more from their government. Although opinions diverge as to the best policies for addressing the significant issues that face California and its residents, there is little debate that government has an important role to play. The good news is that the state's revenues, driven by personal and corporate income taxes, are increasing quickly.

It is often to counties that people, businesses, and even the state itself turn for solutions to our most pressing problems, including the health response to COVID-19, the economic response to the pandemic's effects, persistent homelessness, struggles with behavioral health, transportation infrastructure, public safety and criminal justice reforms, election security, and alleviating drought impacts. But revenues in most counties, unlike the state, are not increasing quickly.

In fact, general revenues per capita in most counties have still not recovered from the Great Recession, in real dollars. The simple fact is that, overall, the taxes that fund local agencies in California do not keep up with population or economic growth, while those that fund the state do. The increased expectations of counties, both from our residents and from the state, are not matched by increased resources.

Therefore, as we consider how the state can best deploy its resources to deal with the most pressing needs in California communities, we look to adjust the fiscal relationship between the state and counties in a way that acknowledges these changes.

We also acknowledge that, partly because of the revenue factors above, the state is facing a significant constitutional spending limitation. The State Appropriations Limit allows spending on capital outlay to be excluded from the calculation and allows subventions to local agencies to be moved from the state's limit to those of the recipient local agencies. This presents a unique opportunity to provide funding for shared priorities and longstanding debts in a way that benefits joint state-county programs and helps solve the state's appropriation limit problem.

Toward that end, we request that the state provide funding for the following:

- Reimbursement for mandated programs – These longstanding debts, totaling approximately **\$900 million**, are owed for services already provided with expectation of payment from the state. Since use of the funds would not be limited, they can be classified as subventions to local agencies.
- Forgiveness for Medi-Cal recoupments and OIG audit – Totalling approximately **\$200 million**, as detailed below. Forgiving local debts owed to the state can also be classified as subventions to local agencies.
- Assistance for juvenile justice facility redesign and construction to achieve the purposes of recent reforms and the realignment of services to counties – Given the scale and speed of the changes, necessary costs could easily reach or exceed **\$1 billion**, classified as capital outlay.
- Retrofits and upgrades for dam infrastructure – CSAC requests **\$750 million** to improve water supply, decrease flood risk, and improve downstream public safety, classified as capital outlay.
- Grants for housing-supportive infill infrastructure – CSAC supports the Administration’s proposal to allocate an additional **\$500 million** for the Infill Infrastructure Grant program, detailed below, which can be classified as capital outlay.
- In addition to the specific items listed above, and considering the significant challenges common to all counties, such as workforce planning, homelessness, emergency response costs, cybersecurity, among many others—the state could provide general subventions to counties, especially to counties that lack economies of scale or that face challenges disproportionate to their tax base. Services counties provide on behalf of the state can only be improved when the overall county fiscal structure is more stable, resilient, and robust.

Given the deep partnership between counties and the state, many other state budget issues directly affect counties. The topics below represent some of the most significant issues in this year’s budget.

Homelessness

While counties are tirelessly engaging in comprehensive discussions around significant homelessness policies and proposals, progress will require partnership among all levels of government. That partnership will require the development of clearly articulated goals; defined roles and responsibilities among state, county, and city governments; ongoing and flexible funding to fulfill responsibilities and achieve goals; and transparent accountability measures which hold each level of government responsible for the prudent use of state resources. Counties have demonstrated the will and commitment to support unhoused individuals and families in our communities and look forward to expanding on current and future efforts.

Health and Behavioral Health

Rebuilding Public Health

Counties are grateful for the inclusion of \$200 million in ongoing funding for local public health jurisdictions included in the January Budget proposal. CSAC, along with county affiliates, strongly support the proposal to rebuild our decimated public health systems in the wake of COVID-19. Additionally, CSAC supports the related proposal for \$100 million for the state Department of Public Health to increase data collection and collaboration with local jurisdictions.

In a separate budget request, CSAC again joins public health affiliates and advocates seeking roughly \$186 million for our Public Health Equity and Readiness Opportunity (HERO) Initiative. The funding would bolster existing public health professional retention programs and create several new initiatives, including temporarily waiving public health nurse certification costs and decreasing the wait for public health-related licenses.

Public Guardian and Conservator Funding

CSAC joins the California Association of Public Administrators, Public Guardians, and Public Conservators in requesting \$200 million in ongoing funding to address critical staffing shortages and improve the lives of people living with severe mental illness, severe cognitive deficits, or who are gravely disabled and homeless, as well as adults who have been victimized and exploited.

County Public Guardians and Public Conservators are critically underfunded, resulting from drastic increases in the number of vulnerable older adults, the impact of the housing crisis on homelessness, and unfunded criminal justice diversion efforts. The ongoing funding would reduce current caseloads and increase training and skills among the work force. Additional clients resulting from the intersection between the CARE Court proposal and conservatorships may require additional funding.

Medi-Cal Recoupments

CSAC is requesting forgiveness for a variety of recoupments proposed by the Department of Health Care Services (DHCS) in the Medi-Cal program. At this time, DHCS is unable to provide an accurate estimate of the proposed recoupments, but CSAC anticipates about \$200 million in recoupment requests for state payments made from the General Fund in previous years. The recoupments touch upon county specialty mental health services and public health services provided to individuals with Unsatisfactory Immigration Status dating back to 2010, and inpatient psychiatric costs that DHCS failed to reconcile since 2011. CSAC also requests forgiveness of the remaining \$134.5 million counties incurred due to a 2018 federal audit into behavioral health claims submitted in federal fiscal year 2014. All of these forgiveness requests qualify as State Appropriations Limit exclusions for the state.

Human Services

CalFresh County Administration

CSAC is requesting \$60 million for CalFresh county administration each year until the work to develop a new budgeting methodology is complete. This funding will help counties respond to increased caseload and expanded eligibility to ensure that individuals and families can quickly gain access to vital nutrition assistance benefits.

Resource Family Approval

CSAC is requesting \$100 million for county workload associated with the Resource Family Approval (RFA) process, which will help ensure that counties can continue this vital work and meet other child welfare mandates. Counties have been fronting these RFA costs for years, but the state is required to pay as the RFA process is a new child welfare mandate enacted after 2011.

Local Child Support Agencies Funding

CSAC is advocating for \$29.9 million for Local Child Support Agencies (LCSAs) above the amount proposed by the Governor. The additional \$14.2 million to fully fund the new budgeting methodology and \$15.7 million to help counties effectively implement a new federal child support rule will help ensure that children and families are supported and have financial resources to help reduce poverty.

Housing and Transportation Infrastructure

Housing-Supportive Infill Infrastructure

CSAC supports the Administration's proposal to allocate an additional \$500 million for the Infill Infrastructure Grant program to make improvements necessary to facilitate housing development. This program funds projects not just in urban areas, but also in small, rural jurisdictions where infrastructure needs are acute, and financing and development impact fee options are limited or infeasible based on housing market conditions.

We are pleased the Administration's proposed trailer bill will ensure ongoing flexibility to allocate funding to small jurisdictions, defined as counties below 250,000 population and the cities within those counties, via an over-the-counter process with a flexible definition of infill. Consistent with prior General Fund allocations to the Infill Infrastructure Grant program, however, at least 20% of the proposed funding should be allocated to projects in small jurisdictions.

Federal Transportation Funding for Local Bridge Projects

Cities, counties, and regional agencies have identified more than \$7.2 billion in projects needed to repair or replace over 4,400 local bridges. Federal funding for "fix-it-first" local bridge projects has been stagnant at approximately \$300 million annually for over a decade. Without additional funding, over half of our local bridges, weighted by size, will be in a "poor" condition by 2035 under federal regulations. An annual budget of at least \$800 million is required simply to keep the percentage of "poor" condition local bridges at the current level of 11.5%.

CSAC supports an allocation of at least \$800 million annually from federal funds for local bridges, with a mix of federal funding from the National Highway Performance Program, the Surface Transportation Block Grant Program off-system bridge set-aside, and the new five-year federal general fund bridge formula program created by the Infrastructure Investment and Jobs Act. For the latter program, CSAC requests a 55% allocation to local bridge projects consistent with the formula California used to allocate funding when federal law last had a dedicated bridge program (the former Highway Bridge Replacement and Rehabilitation Program).

Responding to and Preparing for Changing Climate

Wildfire, Prescribed Fire and Smoke

CSAC continues to support the Governor's proposal to invest \$1.2 billion over the next two years for the Wildfire and Forest Resilience package to build the programs and infrastructure necessary to address the scale of California's increasingly destructive wildfires. In addition to this package, CSAC requests an additional \$500 million for community hardening, prescribed fire infrastructure and training, wildfire smoke health impacts, and support for local wildfire prevention projects.

Dam Safety and Flood Prevention

As California counties continue to grapple with severe periods of droughts and floods, CSAC requests \$750 million in funding to provide for retrofits and upgrades to existing dam infrastructure in order to improve water supply, decrease flood risk, and improve downstream public safety. Additionally, counties request an extension of the Proposition 1E Flood funding to allow projects to continue to utilize critical flood infrastructure bond funds for these complex and multi-year flood prevention projects.

Organic Waste Mandates

CSAC requests \$180 million to assist local governments to develop and implement recycling waste collection and recycling programs necessary to achieve the SB 1383 organic waste diversion goals. This request builds on \$60 million allocated last year to help local governments to achieve the state's organic waste recycling targets. While counties appreciate previous investments made to assist local governments in meeting these obligations, additional funding is critical to offset dramatic rate increases that would otherwise be necessary to fund new infrastructure.

County Operations

Reimbursement for Special Election Costs

CSAC requests reimbursement for the costs of conducting the many recent and upcoming special elections for legislative and congressional vacancies, which is estimated to reach \$46 million. Already in 2022, the Governor has declared five special elections for Assembly vacancies and one special election for a congressional vacancy, affecting eight counties across California. In 2021, three California counties administered special elections for four legislative vacancies. For many years, even in times of significant deficits, the state reimbursed special elections for legislative vacancies. However, those payments stopped in 2007 and have yet to resume, leaving counties to foot the bill for millions of dollars' worth of state elections.

Unpaid Claims and Deficiencies for State-Mandated Programs

CSAC requests the approximately \$900 million owed to counties, cities, and special districts for unpaid mandate claims. The California Constitution requires the state to pay local agencies for the cost of mandated programs and services, yet obtaining reimbursement for mandated services is a timely and costly process. Full repayment of unpaid claims will clear the existing backlog and wipe out the state's accrued interest, as well as qualify as a subvention to local governments and reduce state revenue subject to the State Appropriations Limit.

Respectfully,



Jacqueline Wong-Hernandez
Deputy Executive Director, Legislative Affairs

Cc: Keely Martin Bosler, Director, Department of Finance
Jim DeBoo, Executive Secretary, Office of the Governor
Ana Matosantos, Cabinet Secretary, Office of the Governor
Christy Bouma, Legislative Affairs Secretary, Office of the Governor



April 21, 2022

To: CSAC Officers

From: Leonard Moty, President
Alan Fernandes, Chief Executive Officer

RE: **CSAC Finance Corporation Overview**

CSAC Finance Corporation Financial Position

The CSAC Finance Corporation Board of Directors met in early April in Napa County to conduct its annual meeting. The Board reviewed its annual budget for the purpose of determining the financial priorities of the organization while ensuring a consistent revenue stream to CSAC. The CSAC FC Board approved an additional contribution to CSAC in the amount of \$250,000 bringing the total FY 2021-22 actual contribution to over \$5 million, which includes a contribution from the Corporate Associate Program. The financial position of the CSAC Finance Corporation remains strong. CSCDA continues to exceed budget year over year. In addition, the outstanding gains with the new Workforce Housing program have contributed to the increase.

Business Program Updates

As you know, the Easy Smart Pay program has completed its pilot phase and now the platform is available to all counties that wish to allow its taxpayers to pay property taxes in monthly installments. We are excited and optimistic about its growth and ability to provide a great benefit to the taxpayer. Please consider having your county onboard into the platform to enable taxpayers to make monthly property tax payments.

Additionally, the California Cannabis Authority continues to assist county governments with cannabis regulation. Recently, Santa Barbara County joined the CCA and the work of providing effective and timely data concerning the cannabis industry in your county continues.

Finally, the California Statewide Communities Development Authority (CSCDA) remains a sustained and successful provider of financing for affordable housing and other community improvements. Recently, CSCDA renewed its program management relationship and is on pace to remain a leading finance corporation program. Because of its diverse offerings, CSCDA is poised to serve communities during varied economic conditions

Corporate Associates Program

The Corporate Associates program for FY 21-22 is finishing the fiscal year strong with 72 partners across the three levels. Added to the Platinum level this year are the following partners: Procure America (Todd Main), OpenGov (Robbie Bendorf), SiteLogIQ (John Burdette), Alight (Keith Rahn), GX Broadband (Ben Korman), Election Systems & Software (Chelsea Machado), IBM (Todd Bacon), IEM (David Andrews), Invoice Cloud (Patty Melton), Library Systems and Software (Michael Posey), Rescue Agency (Brandon Tate), DRC (Jeff Snow), T-Mobile (Lloyd Levine), and Qlik (Scott Morris). 42 Platinum partners make this the largest group of Platinum partners ever assembled in the Corporate Associates program.

At the Gold Level, CGL (Jami Godkin) and AirBnB (Matt Middlebrook), and Lockheed Martin Sikorsky (Kim Lowry/Robert Head) have upgraded from the Silver Level. At the Silver Level, Sixth Dimension (Teri

Cruz), Precision Civil Engineering (Ed Dunkel), and Schneider Electric (Jennifer Jackson) have all now joined.

The Corporate Associates program has gained attention within the National Association of Counties (NACo) as a formidable way for county associations to raise revenue. CSAC FC staff has subsequently led discussions and meetings at NACo events over the past several years. Currently, CSAC FC staff is consulting with the Utah Association of Counties on the Corporate Associates Program and as a result, has helped their program almost double in size and anticipated revenue. Staff is also in conversation with the Oregon, Missouri, Idaho, and Nevada Association of Counties.

Lastly, many of our partners have been with us here at the CSAC Legislative Conference, both exhibiting and in meaningful dialogue with you. Thank you again for your willingness to engage our partners in conversation at this important CSAC event.

For more information on CSAC Finance Corporation please visit our website at: (www.csacfc.org) call us at (916) 650-8137 or email Alan Fernandes (alan@csacfc.org), or Jim Manker (jim@csacfc.org)



PLATINUM Partners (as of 4.1.2022)

1. Alliant Insurance Services, Inc.

Nazi Arshi, Senior Vice President
1301 Dove St. Suite 200
Newport Beach, CA 92660
(949) 660-8110
narshi@alliant.com
www.alliant.com

2. Anthem Blue Cross

Michael Pro시오, Regional Vice President, State Affairs
1121 L Street, Suite 500
Sacramento, CA 95814
(916) 403-0527
Michael.prosio@anthem.com
www.anthem.com

3. Alight

Keith Rahn, Regional Market Leader
4 Overlook Point
Lincolnshire, IL 60069
(303) 502-6308
Keith.rah@alight.com
www.alight.com

4. AT&T

Mike Silacci, Regional Vice President
External Affairs – Greater Los Angeles Region
2250 E. Imperial Hwy, Room 54
El Segundo, CA 90245
(213) 445-6817
Michael.Silacci@att.com
www.att.com

5. Baron & Budd

John Fiske, Shareholder
11440 W. Bernardo Court
San Diego, CA 92127
(858) 251-7424
jfiske@baronbudd.com
www.baronandbudd.com

6. Blue Shield

Andrew Kiefer, VP, State Government Affairs
1215 K St. Suite 2010
Sacramento, CA 95815
(916) 552-2960
Andrew.keifer@blueshieldca.com
www.blueshieldca.com

7. California Statewide Communities Development Authority

Catherine Barna, Executive Director
1700 North Broadway, Suite 405
Walnut Creek, CA 94596
(800) 531-7476
cbarna@cscda.org
www.cscda.org

8. CalTRUST

Laura Labanieh, CEO
1100 K Street, Suite 101
Sacramento, CA 95814
(916) 745-6701
laura@caltrust.org
www.caltrust.org

9. CCHI

Mark Diel, Executive Director
1107 9th Street, STE 601
Sacramento, CA 95814
(916) 404-9442
mdiel@cchi4families.org
www.cchi4families.org

10. CGI

Monica Cardiel Cortez, Partner, Consultant
621 Capitol Mall, Suite 1525
Sacramento, CA 95814
(916) 830-1100
monica.cardielcortez@cgi.com
www.CGI.com

11. Coast2Coast Rx

John C. Stephens III, Executive Vice President
Financial Marketing Concepts
Dba Coast2CoastRx
1102 A1A North, Suite 202
Ponte Vedra Beach, FL 32082
(904) 543-4905
john.stephens@finmarkco.com
www.coast2coastrx.com

12. DLR Group

Dan Sandall, Business Development
1050 20th Street, Suite 250
Sacramento, CA 95811
(310) 804-7997
dsandall@dlrgroup.com
www.dlrgroup.com

13. Dominion Voting Systems

Steve Bennett, Regional Sales Manager
26561 Amhurst Court
Loma Linda, CA 92354
(909) 362-1715
steven.bennett@dominionvoting.com
www.dominionvoting.com

14. DRC Emergency Services

Kristy Fuentes, Vice President Business Development
110 Veterans Memorial Blvd.
Metairie, LA 7005
(504) 220-7682
kfuentes@drcusa.com
www.drcusa.com

15. Election Systems & Software

Chelsea Machado, Regional Sales Manager
11208 John Galt Blvd.
Omaha, NE 68137
(209) 277-6674
chelsea.machado@essvote.com
www.essvote.com

16. Enterprise Fleet Management

Lisa Holmes, State of CA Contract Manager
150 N. Sunrise Ave
Roseville, CA 95661
(916) 240-1169
Lisa.m.holmes@ehi.com
www.enterprise.com

17. GX Broadband

Ben Korman, Founder
P.O. Box 1869
Morrow Bay, CA 93433
(805) 748-6824
ben@gxbroadband.com
www.gxbroadband.com

18. Hanson Bridgett LLP

Paul Mello, Partner
Samantha Wolff, Partner
425 Market Street, 26th Floor
San Francisco, CA 94105
(415) 777-3200
swolff@hansonbridgett.com
pmello@hansonbridgett.com
www.hansonbridgett.com

19. Healthnet

Allison Barnett, Senior Director Government Affairs
1201 K Street, Suite 1815
Sacramento, CA 95814
(916) 548-2989
allison.barnett@healthnet.com
www.healthnet.com

20. IBM

Todd W. Bacon, VP / Managing Director
425 Market St. 21st floor
San Francisco, CA 94105
(310) 890-9535
tbacon@us.ibm.com
www.ibm.com

21. IEM

David Andrews, Director
Concourse Lakeside 1
2801 Slater Road, Suite 200
Morrisville, NC 27560
(206) 708-3775
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www.iem.com

22. Invoice Cloud

Patty Melton, Regional Sales Director
30 Braintree Hill Office Park
Braintree, MA 02184
(248) 330-4339
pmelton@invoicecloud.com
www.invoicecloud.net

23. Kaiser Permanente

Kirk Kleinschmidt, Director, Government Relations
1950 Franklin St, 3rd Floor
Oakland, CA 94612
(510) 987-1247
kirk.p.kleinschmidt@kp.org
www.kp.org

24. Library Systems & Software

Michael Posey, Government Affairs
2600 Tower Oaks Blvd., Suite 510,
Rockville, MD 20852
(714) 412-0174
michael.posey@lsslibraries.com
www.lsslibraries.com

25. Nationwide

Rob Bilo, VP of Business Development
4962 Robert J Mathews Parkway, Suite 100
El Dorado Hills, CA 95762
(866) 677-5008
bilor@nationwide.com
www.nrsforu.com

26. NextEra Energy

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www.nexteraenergy.com

27. OMNIA Partners

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840 Crescent Center Drive, Suite 600
Franklin, TN 37067
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rob.fiorilli@omiapartners.com
www.omniapartners.com/publicsector

28. OpenGov

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Regional Sales Manager, US - West
955 Charter St
Redwood City, CA 94063
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29. Pacific Gas & Electric Company

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Sacramento, CA 95814
(916) 584-1885
JB1F@pge.com
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30. Peraton

Cathy Varner, Vice President
4045 Hancock Street Suite 210
San Diego, CA 92110
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31. PRISM

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32. Procure America

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33. Qlik

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34. Rescue Agency

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Los Angeles, CA 90028
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35. SiteLogIQ

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36. Southern California Edison

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37. Synoptek

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38. T-Mobile for Government

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www.t-mobile.com/business/government/state-local-government

39. UnitedHealthcare/Optum

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40. Vanir Construction Management, Inc.

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41. Wellpath

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San Diego, CA 92130
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42. Western States Petroleum Association

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GOLD Partners

1. Airbnb

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2. CGL Companies

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3. HdL Companies

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4. KPMG

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5. Lockheed Martin Sikorsky

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6. Paragon Government Relations

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7. Recology

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SILVER Partners

1. Aumentum Technologies

(a Harris Computer Company)
Ann Kurz – VP Sales & Marketing
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2. Comcast

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3. Deckard Technologies, Inc.

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4. GEO Group

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5. Hospital Council of Northern & Central California

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6. Kofile

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Eugene Sisneros, Western Division
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7. Konica Minolta

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8. Kosmont Companies

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9. LECET Southwest

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10. Liebert Cassidy Whitmore

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11. MuniServices

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12. Northrop Grumman Aerospace Systems

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13. PARS

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14. Precision Civil Engineering

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15. Rapid Covid Labs

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Beach Boulevard #101
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16. RBC Capital Markets, LLC

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19. Schneider Electric

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20. Sierra Pacific Industries

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21. Sixth Dimension

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22. Telecare Corporation

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23. Ygrene Energy Fund

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Jim Manker
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The CSAC Finance Corporation offers value-added products and services to California’s counties, their employees and retirees as well as other forms of local government. Our programs are designed to assist county governments in reducing costs, improving services, and increasing efficiency. Our offerings provide the best overall local government pricing and the revenue generated by the CSAC Finance Corporation supports CSAC’s advocacy efforts on behalf of California’s counties.

Business Program Summary

Financing

CSCDA

Cathy Bando

www.cscda.org



The California Statewide Communities Development Authority (CSCDA) was created in 1988, under California’s Joint Exercise of Powers Act, to provide California’s local governments with an effective tool for the timely financing of community-based public benefit projects. Currently, more than 500 cities, counties and special districts have become Program Participants to CSCDA – which serves as their conduit issuer and provides access to an efficient mechanism to finance locally-approved projects. CSCDA helps local governments build community infrastructure, provide affordable housing, create jobs, make access available to quality healthcare and education, and more.

Deferred Compensation

Nationwide

Rob Bilo

www.nrsforu.com



The Nationwide Retirement Solutions program is the largest deferred compensation program in the country for county employees. In California, over 65,000 county employees save for their retirement using this flexible, cost-effective employee benefit program. This program is the only one with a national oversight committee consisting of elected and appointed county officials who are plan participants. Additionally, an advisory committee comprised of California county officials provides additional feedback and oversight for this supplemental retirement program. Currently 32 counties in California have chosen Nationwide to help their employees save for retirement.

Investing

CalTRUST

Laura Labanieh

www.caltrust.org



The Investment Trust of California (CalTRUST) is a JPA established by public agencies in California for the purpose of pooling and investing local agency funds - operating reserves as well as bond proceeds. CalTRUST offers the option of five accounts to provide participating agencies with a convenient method of pooling funds - a liquidity fund, a government fund, a short-term, and a medium-term, and a new ESG compliant money market fund. Each account seeks to attain as high a level of current income as is consistent with the preservation of principle. This program is a great option to diversify investments!

Property Tax Payment Portal

Easy Smart Pay

Alan Fernandes

www.easysmartpay.net



Easy Smart Pay is a product of Smart Easy Pay, a corporation formed by the CSAC Finance Corporation to help residents throughout California streamline their property tax payments. Through the Easy Smart Pay platform residents can pay their property taxes in installments via ACH or credit card with preferred processing fees. This program is currently being used in San Luis Obispo County, Kings County, Solano County and Yolo County.

Cyber Security and Technology



Synoptek

Eric Westrom

www.synoptek.com

The CSAC FC and Synoptek have partnered to offer a human firewall training program and fraud assessment. The human firewall program is a training program whereby a comprehensive approach is initiated that integrates baseline testing, using mock attacks, engaging interactive web-based training, and continuous assessment through simulated phishing attacks to build a more resilient and secure organization. Synoptek offers a wide range of security technology offerings to aid your county in remaining vigilant and secure.

Revenue Collection

CalTRECS

Jim Manker

www.csacfc.org

The CSAC FC has joined with NACo FSC to develop the California Tax Recovery and Compliance System (CalTRECS) program to help counties collect outstanding debts in a timely, cost-effective manner. The debt offset service allows counties and other local government to compile and submit their delinquencies for offset against pending state personal income tax refunds and lottery winnings



Cannabis Compliance

CCA

Greg Turner

www.cca.ca.gov

The California Cannabis Authority is a Joint Powers Authority established by county governments to develop and manage a statewide data platform. The platform will assist local governments that are regulating commercial cannabis activity by consolidating data from different channels into one resource to help local governments ensure maximum regulatory and tax compliance. In addition, the platform can help to facilitate financial services to the cannabis industry by linking willing financial institutions with interested businesses, and by providing critical data to ensure that all transactions and deposits are from legal transactions.



Information & Referral Services

211 California

Christy Stutzman

www.211california.org

The CSAC FC manages 211 California which is a network of the 211 systems throughout California. These critical agencies serve county residents by providing trusted connectivity to community, health, and social services. During times of disaster and recovery, 211 organizations are vital to assist residents find critical services and information.



Discounted Prescription Drugs

Coast2CoastRx

Jim Manker

www.coast2coastrx.com

The Coast2Coast Discount Prescription Card is available at no-cost to the county or taxpayers and will save county residents up to 75% on brand name and generic prescription drugs. The Coast2Coast program is already being used by over 35 counties in California. Not only does it offer savings to users, your county will receive \$1.25 from Coast2Coast for every prescription filled by a cardholder



Agenda Management System

CSBA GAMUT

Andrea Johnson

<https://www.csba.org/gamut>

CSAC FC has partnered with the California School Board Association (CSBA) to bring the GAMUT platform to California Counties and other public agencies that allows for a virtual meeting minutes record keeping that conforms with the Brown Act. Agencies are able to use this simple yet robust software for meetings and policies as well as provide immediate public access and translates in more than 100 languages. The platform incorporates the needs of a virtual meeting environment with online voting and remote board access. Agencies can purchase the entire suite or select the module that best suits their governance team's needs.



Business Intelligence Services

Procure America

Todd Main

www.procureamerica.org

Procure America provides its clients with analytics and strategies that result in greater performance at lower costs. By leveraging decades of industry experience, Procure America generates an average savings of 34%, all while increasing operational efficiency, vendor accountability, and service levels. Procure America's experts have deep, industry-specific experience and will analyze all aspects of the supplier relationship-contractual, operational and invoice compliance. Knowledge, information and focus delivers results

Employee Health and Wellness Solutions

Optum Rally

Jennifer Schlecht

www.optum.com

Optum aspires to improve experiences and outcomes for everyone we serve while reducing the total cost of care. For individuals and families, Optum provides health care services, pharmacy services and health care financial services. For organizations, Optum provides business services and technology to health plans, providers, employers, life sciences and government.

Liquidity Management Services

CashVest by Three + One

Garrett MacDonald

www.threepusone.us

CashVest® provides liquidity analysis and FinTech data services for counties and other public entities. This program is a new opportunity to help manage your organization's funds as a revenue-generating asset, identify the current marketplace value of your cash, and use time horizon data to maximize the value of all your financial resources.

Financial Management Services

Treasury Curve

Chase Broffman

www.treasurycurve.com

Treasury Curve was founded by a team of financial and technology innovators all-too-familiar with the pain treasury professionals face each day: How to efficiently manage both cash and investments, maximize idle cash and ensure compliance within strict company guidelines. The result is a total solution designed to help you optimize your treasury, while giving you precious time back to optimize other areas in your finance and treasury areas.

Surplus Auction System

Public Surplus

Chase Broffman

www.publicsurplus.com

Public Surplus is the best government surplus auction system available. Find great deals on heavy equipment, cars, buses and even airplanes. This system was created with unique capabilities specifically for public agencies, making it much more than an auction site. The services we offer to both buyers and sellers is of the highest quality with a strong focus on customer care.



CSAC Finance Corporation

Board of Directors

- Leonard Moty** – President
- Graham Knaus**, CSAC – Vice President
- Ryan Alsop**, Kern County – Treasurer
- Lisa Bartlett**, Orange County
- Richard Forster**, Amador County
- Elba Gonzalez-Mares**, Public Member
- Matt Jennings**, Riverside County
- Susan Muranishi**, Alameda County
- Billy Rutland**, Public Member
- Mary Zeeb** - Monterey County
- Oscar Villegas** - Yolo County

Staff

- Alan Fernandes**, Chief Executive Officer
- Jim Manker**, Director of Business Development
- Christy Stutzman**, Operations Manager
- Sendy Young**, Executive Assistant
- Chase Broffman**, Member Services Associate



OFFICERS

President

Ed Valenzuela
Siskiyou County

1st Vice President

Chuck Washington
Riverside County

2nd Vice President

Bruce Gibson
San Luis Obispo County

Past President

James Gore
Sonoma County



EXECUTIVE DIRECTOR

Graham Knaus

April 21, 2022

TO: CSAC Board of Directors

FROM: Manuel Rivas, Jr., Deputy Executive Director of Operations and Member Services

SUBJECT: Operations & Member Services Report

Through the first quarter of the 2022 calendar year, the CSAC communications unit has been working to promote county stories, collaborating with the legislative unit and messaging CSAC’s priorities. Particular focus has been on supporting ongoing advocacy efforts, conducting proactive and reactive work with the media, and planning the Spring Legislative Conference,

CSAC has announced our new Director of Public Affairs and Member Services, and it is an individual who is very familiar to all of you: Farrah McDaid Ting. Farrah first joined CSAC as a member of our communications unit before she switched over to legislative side of the house. Her knowledge of communications, combined with her nearly two decades of experience in advocacy and working with county members, puts her in an excellent position to take CSAC communications and member services to the next level. Jenny Tan, who previously served as the unit supervisor, recently left, and is back working at the local level in city government. Farrah will be switching full-time from her current position as a health and human services Senior Legislative Representative in the near future. A recruitment to replace Farrah is underway. David Liebler, who retired from CSAC last July, has come back to assist the unit during this transitional period.

EARNED MEDIA

News Releases: Since the beginning of the year, CSAC has written and distributed six news releases and three letters to the editor. The most recent press releases include [supporting the Governor’s decision to retain core COVID-19 related executive order provisions](#) and [CSAC's response to the Governor's CARE Court proposal](#).

Media Inquiries and Media Mentions: The communications unit continues to build relationships with reporters and facilitate interviews on behalf of CSAC. Since January 1, 2022, the communications unit has fielded more than 25 media inquiries from major outlets such as the LA Times, San Francisco Chronicle, and Associated Press. CSAC logged a record-number of media mentions – more than 85 for the year. Media mentions for the last two years were 46 and 24, respectively. This increase can be attributed to the subject matter expertise of CSAC staff, the speed media statements are released, the accessibility given to reporters, and the improved rapport with media. Many of these Media mentions included prominent newspaper quotes about CARE Court, homelessness, and infrastructure spending.

Bulletin: CSAC’s weekly e-newsletter, the Bulletin, is a great source of legislative information and items of interest. A dozen Bulletins were produced in the first quarter, including nearly 100 articles spanning topics like the Housing for All Act of 2022, ARPA’s one year anniversary, broadband, and legislative hearing updates. The Bulletin currently has more than 5,600 subscribers and each newsletter is viewed an average of 1,500 times, up 200 from the last quarter.

Blog: The Communications Unit continues to share local, national, and organizational stories through the Blog. Since January 1, 2022, CSAC has produced seven Blogs, including [CSAC President Ed Valenzuela attending U.S. Senator Padilla’s press conference addressing the Housing for All Act](#), [ARPA’s one year anniversary](#) and [International Women’s Day](#), which was written by the Co-Chairs of the Women’s Leadership Forum.

SOCIAL MEDIA

In the last nine months, CSAC has tested different frequencies and posts on social media and has been gaining ground on different platforms by sharing more county stories, achievements, and programs. Recently, CSAC shared San Diego’s mobile crisis response teams, Modoc County Supervisor Geri Byrne testifying in front of the U.S. House of Natural Resources Subcommittee, and Santa Clara’s Assisted Outpatient Treatment Program, among others. From January - March, CSAC has shared 599 posts on Twitter, 553 posts on Facebook, and 505 posts on Instagram. CSAC continues to post a variety of content of interest to our members and other targeted audiences on different platforms.

Twitter: During the first quarter, CSAC’s Twitter account received just under 225,000 views. CSAC’s Twitter account garnered 5,070 engagements, 18,550 profile visits, and a total of 11,992 followers – an increase of 7.5 percent during the past 12 months.

Facebook: In the first three months of 2022, CSAC’s Facebook account received 31,317 views, as well as 2,104 engagements – an increase of 700 from the same period last year -- and 538 profile visits. CSAC’s Facebook page has a total of 3,565 followers and 3,017 likes.

Instagram: CSAC continues to see a significant increase in viewers to our Instagram account, where we have made more than 500 posts since the beginning of the year. This has resulted in 40,000 views and nearly 1,400 engagements. Visits to CSAC’s Instagram increased by 72 percent over the previous three-month period.

ADVOCACY SUPPORT

The communications unit continues to work closely with the legislative unit on major issues facing counties, such as the allocation of Federal Infrastructure funding, civility in county board rooms, and the Governor’s CARE Court proposal. The communications unit has brainstormed with the legislative unit on ways to complement and enhance advocacy efforts to address these issues including response statements, marketing campaigns, and toolkits. More details will be forthcoming regarding strategies and tactics for these topics.

MEMBER SERVICES


CSAC highlights the Association’s membership in [Membership Monday](#), which focuses on the role of county staff. Membership Monday has been showcasing staff from county programs that recently received a 2021 Challenge Award. For example, on March 7, Madera County’s [Library Director Krista Riggs](#), whose Backpack Literacy Program won an Innovation Award, shared what motivates her to work hard.

CSAC undertook a comprehensive effort to plan and roll out the 2022 Legislative Conference. More than 300 individuals pre-registered for the two-day conference – the first to be held in person since 2019.

Membership Monday

Krista Riggs, Library Director
Madera County

"My glass overflows with gratitude for having a great job in a wonderful county. I'm definitely an optimist. I look for possibilities in every situation. There's usually at least one, if not several, solutions to every problem."



CSAC
WWW.COUNTIES.ORG

CSAC
2022
Legislative
Conference



Now that the Association is back to its increasingly busy schedule of developing in-person meetings, CSAC has filled its administrative and meeting planning assistant position, which had been vacant for the past 18 months due to impacts from the pandemic. Please join us in welcoming Kate Plobete to the membership team.

The 2022 Roster is being sent out to county leaders this month. CSAC is exploring and working with its Association Management System, iMIS, to house roster information in the member portal for information to be updated and available in real-time.

CALIFORNIA STATE ASSOCIATION OF COUNTIES[®]

OPERATIONS & MEMBER SERVICES/CALIFORNIA COUNTIES FOUNDATION
 JANUARY 1, 2021 - DECEMBER 31, 2021: BY THE NUMBERS



COMMUNICATIONS

Supporting our advocacy and keeping members informed

20

Blogs

584

Bulletin Articles

176

Videos Produced

435,930

Website Views
www.counties.org

164

Media Mentions

85


Media Inquiries

+55,000

Bulletin Views

28,096

Video Views



SOCIAL MEDIA

14,945

Video Views
on Social Media


48,113

Engagements
on Social Media

+22K Views on Instagram

+72K Views on Facebook

+2.9M Views on Twitter



FOUNDATION

Professional Development, Education & Special Initiatives

2,222

CSAC INSTITUTE PARTICIPANTS

89 Executive Credential Graduates

65 Registrants for New Supervisor's Institute

31 IT Executive Credential Graduates

50 Courses & Special Programs Offered

CAMPUSES

Fresno County
 Lake County/
 Mendocino County
 Sacramento County
 Solano County



MEETINGS

Featured Speaker:
U.S. Senator Alex Padilla

285

Attendees at the virtual 2021 Legislative Conference

95

Attendees at the virtual Regional Meeting on Homelessness

593

Attendees at the 2021 Annual Meeting

Featured Speakers:
Jackie Freiberg,
Steve Pemberton,
& Jose Hernandez

1,106

Registrants for 5 webinars on: Broadband, Local Streets & Roads, IHSS, Afghan Arrivals, and Tenant Protections

CSAC SUPPORT HUB

Four active grants totaling \$2.2M to support technical assistance for the Hub's Strategic Framework Development and Domestic Violence Initiatives in 17 counties.

10

Support Hub Webinars

850+

Registrants across all 10 webinars



CHALLENGE AWARDS

The CSAC Challenge Awards recognize county innovation and best practices!

3

INNOVATION Awards

21

CHALLENGE Awards

28

MERIT Awards

52 total awards were given to 22 different counties. There were +430 entries!

CSAC Mission Statement:

To serve California Counties by: developing and equipping county leaders to better serve their communities; effectively advocating and partnering with state and federal governments for appropriate policies, laws and funding; and communicating the value of critical work being accomplished by county government.

WWW.COUNTIES.ORG

California State Association of Counties



April 21, 2022

TO: CSAC Board of Directors

FROM: Manuel Rivas, Jr., Chief Executive Officer
Chastity Benson, Director of Operations & Educational Services
Ryan Souza, Program Director, CSAC Support Hub for Criminal Justice Programming

SUBJECT: California Counties Foundation Report

The California Counties Foundation (Foundation) is the non-profit foundation of CSAC that houses the CSAC William “Bill” Chiat Institute for Excellence in County Government, the CSAC Support Hub for Criminal Justice Programming, and manages charitable contributions and grants to improve educational opportunities for county supervisors, county executives, administrators, and senior staff. The update below provides a brief overview of current Foundation activities.

Winter-Spring 2022 Program. The Institute held its first in-person class on April 7, 2022 since the pandemic began, in Mendocino County. The class, *County Financial Reporting and Budgeting for Nonfinancial Professionals*, was attended by 40 participants. We will continue in-person classes through June 30, 2022. Space is still available in many of the classes being offered in Sacramento, including *Leading for Diversity, Equity and Inclusion*, *Communicating for Results: Best Practices for 21st Century Leadership*, and *Policy Analysis for Everyone*, please visit www.csacstitute.org for additional information. The July-December 2022 schedule will be available in late May and will offer both in-person and virtual course offerings.

We are pleased to announce that 24 participants recently completed their CSAC Institute Executive Credential, including Mono County Supervisor Rhonda Duggan, Madera County Supervisor Leticia Gonzalez, and Nevada County Supervisor Susan Hoek. You can find a complete list of graduates [here](#).

County Campuses. The Mendocino/Lake County cohort participants have nearly completed their 10-class series. This county campus has also enjoyed an average enrolment of 55 participants per class. As stated above, all the county campuses (Mendocino/Lake, Fresno, Solano, and Sacramento) are operating in-person. The second Alameda County cohort will begin in September 2023. Foundation staff is also working with Napa County to open a Napa County campus in January 2023. We are also actively engaging in conversation with counties who are interested in hosting the next northern California satellite campus.

So, you want to be the CAO Executive Leadership Program. We are expecting 23 county leaders to participate in the *So you want to be the CAO* seminar. The cohort will include participants from 16 different counties throughout the state of California. The first in-person session will take place May 11-13, 2022, in Napa County. We will have 90-minute virtual sessions on June 16, July 14, and August 18. The final in-person session will be held in Sacramento County from August 31 – September 1, 2022. The seminar will feature a range of speakers and will be facilitated by Dr. Rich Callahan, who is a full-time faculty member at University of San Francisco and is a Principal Consultant at Tap International. Dr. Callahan is also one of the Institute’s most popular faculty members.

NACo Professional Development Academy Partnership. In 2021, the Foundation partnered with the National Association of Counties (NACo) Professional Development Academy (PDA) to enhance our educational programming and allow us to offer their High-Performance Leadership Academy (HPLA).

This partnership has been a huge success. There have been 111 graduates this fiscal year and 62 participants expected to complete the program later this month (including eight County Supervisors and one CAO). HPLA will offer another California cohort in August 2022. This program will allow county leaders the opportunity to become better leaders while building a statewide network of colleagues. You can learn more at www.naco.org/skills.

CSAC Support Hub for Criminal Justice Programming

CSAC Support Hub Overview

There are four primary grant agreements under the CSAC Support Hub for Criminal Justice Programming. These grants are provided by:

1. The Laura and John Arnold Foundation,
2. The Pew Charitable Trusts, and
3. The Blue Shield of California Foundation (two grants).

Both the Laura and John Arnold Foundation and the Pew Charitable Trusts grants focus on continuing, expanding, and sustaining previous work between the Support Hub for Criminal Justice Programming and local counties to improve data-driven and evidence-based practices through the Support Hub's [Strategic Framework](#). Originally slated to end in 2021, these grants now end on June 30, 2022.

The final two grants provided by The Blue Shield of California Foundation have helped create and fund the CSAC Initiative on Improving Domestic Programs and Systems. An initial grant helped support the local implementation of [AB 372](#). CSAC co-sponsored this legislation, which allowed six counties to pilot alternative interventions, creating an opportunity for change to stop future incidents of domestic violence.

As that Domestic Violence initiative work continued and essential policy questions arose, the Blue Shield of California Foundation provided an expansion grant to help continue to understand and drive positive change in the field of domestic violence programming. Expansion pieces include additional in-depth analysis related to batterer intervention programming, assessments of participants' non-domestic violence criminogenic needs, additional recidivism analysis on pilot programming, and the development of a multi-faceted curriculum that intends to address more than just intimate partner violence.

Strategic Framework Grant Operations

In addition to ongoing technical assistance, the Support Hub continues engagement on several fronts within counties. As part of the Support Hub's longer-term strategic plan, a dual seminar series was developed that covered each component with its [Strategic Framework](#). A total of ten virtual workshops covered individual (1) programming and (2) data and evaluation topics. Information on each seminar, including recordings and supplemental documentation, is included on the Support Hub [Seminar Series Webpage](#).

Planned for late June 2022, all partner counties will be invited to attend an in-person convening to celebrate and champion the hard work, successes, and ongoing challenges of local county criminal justice programs. This convening intends to be an opportunity for counties to collaborate and get informed on other potential opportunities to engage and move criminal justice efforts forward.

Initiative on Improving Domestic Violence Programs and Systems Operations

Following the AB 372 Legislation implementation, the Support Hub began collaborating with local counties and stakeholders on the development and implementation of the pilot counties' batterer intervention programming. As part of this ongoing work happening in pilot counties, the Support Hub has released the following briefs/reports:

- [Legislative Report - Year 1 covering pilot county batterer intervention programming development and implementation within the fiscal year 2019-20.](#)
- [Legislative Report - Year 2 covering pilot county batterer intervention programming in 2020-21.](#)
- [A brief on Incorporating Behavioral Health Responses to Reduce Intimate Partner Violence which describes information and opportunities for the state and local counties to discuss the important intersection of behavioral health and domestic violence.](#)

Additional analyses, reports, and briefs are expected in 2022-2024 covering several topics, including other programming needs for those engaged in intimate partner violence, recidivism, and the California "Offender Pay" policy related to batterer intervention programming.

A Look Ahead

The Support Hub is exclusively funded through grants and, because of that, is provided as a free resource to county partners. Additional funding opportunities are being explored as we move toward grant end dates. To aid in these future opportunities and continue solidifying the assistance provided to counties, the Support Hub has partnered with the California Policy Lab located at the University of California, Berkeley. The California Policy Lab pairs trusted experts from the University of California with policymakers to solve the most urgent social issues, including homelessness, poverty, criminal justice reform, and education inequality. This partnership is designed to continue direct technical assistance while expanding data and research opportunities to counties.

The Support Hub remains incredibly proud to partner with California Counties on these criminal justice initiatives and looks forward to continuing this critical work in the months and years to come.



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MEMORANDUM

To: Supervisor Ed Valenzuela, President, and
Members of the CSAC Board of Directors

From: Jennifer Bacon Henning, Litigation Coordinator

Date: April 21, 2022

Re: Litigation Coordination Program Update

This memorandum will provide you with information on the Litigation Coordination Program's new case activities since the Board's last meeting in March 2022. Briefs filed on CSAC's behalf are available at: <http://www.counties.org/csac-litigation-coordination-program>.

The following jurisdictions are receiving amicus support in the new cases described in this report:

COUNTIES	CITIES	OTHER AGENCIES
Marin Orange Sacramento	San Diego	

Bankers Hill 150 v. City of San Diego

74 Cal.App.5th 755 (4th Dist. Div. 1 Jan. 7, 2022)(D077963), *request for publication granted* (Feb. 2, 2022), *request for depublication pending* (filed Mar. 3, 2022)

Status: Request for Depublication Pending

Appellants challenged the City's approval of a 20-story mixed use building, alleging that the City could not reasonably approve the project given its inconsistencies with the standards for development in the community, namely that the building's design improperly obstructed views, failed to complement neighboring Balboa Park, and towered over adjacent smaller-scale buildings. The trial court denied the Appellant's petition, noting that their failure to apprise the court of the applicability of the Density Bonus Law, Gov. Code section 65915 et seq., was fatal to their claims. On appeal the Court of Appeal affirmed on the basis that the Density Bonus Law applied and found nothing in the evidence to support an exception in this case. "[S]o long as a proposed housing development project meets the criteria of the Density Bonus Law by including the necessary affordable units, a city may not apply any development standard that would physically preclude construction of that project as designed . . . As applied here, [

April 21, 2022

] the City [] could not demand [the developer] remove [elements] or redesign its building to satisfy the [Appellant's] subjective concerns.” CSAC has requested depublication of this opinion because even though the issue was not briefed or argued before the Court of Appeal, the court’s statement on the Density Bonus Law is now being relied upon by the development community and HCD to argue that once a project qualifies for a density bonus, no development standards apply except the maximum density.

Barnes v. Ahlman

--- F.4th ---, 2021 U.S.App.LEXIS 36513 (9th Cir. Dec. 10, 2021), *cert. petition pending* (filed Mar. 7, 2022)(Case No. TBD)

Status: Petition for Certiorari Pending

Orange County has been litigating with the ACLU for more than two years over Covid-related jail condition issues. The federal district court issued an injunction against Orange County under the Prison Litigation Reform Act (PLRA), which required the County Sheriff to implement a laundry list of Covid protocols in the jails. The US Supreme Court later stayed the injunction so the County could appeal. However, PLRA injunctions are only valid for 90 days. By the time the appeal got underway at the Ninth Circuit, more than 90 days had elapsed, so the ACLU asked the Ninth Circuit to dismiss the case as moot since the injunction was no longer valid. The County argued against the dismissal, asserting that the Supreme Court’s stay essentially froze application of the preliminary injunction such that the 90 days did not yet elapse. Alternatively, the County argued that the Ninth Circuit should consider the appeal even if moot because the issue was likely to recur and would otherwise evade review given the PLRA’s 90-day timeframe for preliminary injunctions. But the Ninth Circuit rejected the County’s arguments and dismissed the appeal as moot. The court found that the Supreme Court’s stay did “not make time stand still. . . . While the Supreme Court’s stay may have prevented the injunction from having any further effect, it did not toll the 90-day limit unambiguously detailed in the PLRA.” The court also held that the case did not meet the exception to mootness. Even though the court agreed that “because of the brief duration of a preliminary injunction under the PLRA, many such appeals (as here) will not be fully litigated before the injunction expires,” the court concluded that the County could not show that there is a reasonable likelihood that the same party will be subject to the action again. Orange County is seeking US Supreme Court review. If the petition for certiorari is granted, CSAC will file an amicus brief in support.

County of Sacramento v. Everest National Ins. Co.

Pending in the Ninth Circuit Court of Appeals (filed Feb. 22, 2022)(22-15250)

Status: Amicus Brief Due April 25, 2022

Sacramento County faced employment retaliation claims that went to a jury trial. During the entire process, it kept its insurance provider (Everest), which provides the County with liability insurance for employment retaliation claims, apprised of the case. The jury found in favor of plaintiffs, and ultimately the County settled with plaintiffs for \$6.9 million. When the County sought to make a claim on its insurance for the funds, Everest denied coverage, asserting that Insurance Code section 533 excludes retaliation claims from coverage. The County brought a breach of contract claim against Everest. The trial court ruled against the County, finding that §533 precludes indemnity coverage for FEHA

April 21, 2022

retaliation liability of an employer in California, apparently concluding that FEHA retaliation liability of an employer cannot be vicarious regardless of the level management involved and type of adverse employment action involved. The County has appealed, and CSAC will file a brief in support.

SPAWN v. County of Marin

Pending in the First Appellate District (filed June 17, 2021)(A162862)

Status: Amicus Brief Due April 28, 2022

This case involves longstanding litigation over Marin County’s 2007 Programmatic EIR for a county general plan approval. As a result of prior litigation, the County performed additional study and certified a Supplemental EIR, which included as a mitigation measure that the County will adopt a Stream Conservation Area ("SCA") ordinance within 5 years of certifying the EIR. This litigation then followed, with Petitioner arguing that the County unlawfully deferred mitigation by waiting until after the EIR certification to adopt the SCA ordinance. The Superior Court ruled in Petitioner’s favor concluding that the County could have adopted the ordinance earlier. The court acknowledged that adoption of an ordinance like this is an involved and lengthy process, but ultimately determined that “the fact that the ordinance is to be passed at a general plan amendment stage is not an automatic pass allowing the County to defer its obligations for such a lengthy period of time without question as to the feasibility or practicality of performing those obligations sooner.” The County has appealed, and CSAC will file a brief in support.



Course Guide Winter-Spring 2022



California Counties
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Exceptional professional development for county
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Upcoming Courses



February

360 Manage Conflict (Even Hostility) in Comfort

Friday, February 18th / 9am-1:30pm {Virtual}

Conflicts and disagreements are a fact of life. They can contribute to better outcomes or can lead to an escalating situation. Transform the most difficult circumstances into a satisfying experience for all involved. This course helps County elected officials and executives identify constructive approaches to positively managing conflict whether from the dais, in a meeting, or one-on-one. Participants analyze their own response to conflict and develop tools to quickly assess and respond to difficult situations and create practical, positive outcomes.

INSTRUCTOR:

Laree Kiely, Ph.D. is president and CEO of We Will, Inc. and professor at the USC Marshall School of Business.

379 Beyond Survival: Best Practices for Personal Readiness and Resilience

Thursday, February 24th / 9am-1:30pm {Virtual}

This interactive session will be facilitated by two long-standing faculty in the CSAC Institute for Excellence in County Government. The discussion focuses on best practices for working in this COVID-19 environment of uncertainty and ambiguity. The interactive seminar with present relevant knowledge and tools for going beyond merely surviving to thriving in the context of global pandemics, civil protest, outreach to underserved communities, wildfires and the daily challenges of county government. The significant uncertainty in county government calls for a combination of survival skills coupled with connecting to deeply human values. We are, at the very least, human beings being human. The interactive session, with small group discussions, will suggest best practices for “Deep Survival”, moving to the concept of being “Antifragile” while staying authentic to our personal values and unique selves. The session is designed for participants to develop their own individualized game plan for applying the discussion to their work, as well as to learn from other participants.

INSTRUCTOR:

Laree Kiely, Ph.D. is president and CEO of We Will, Inc. and professor at the USC Marshall School of Business.
Dr. Rich Callahan, Associate Professor of Management, University of San Francisco.

March

121 Conscious Leadership

Thursday, March 3rd / 9am-1:30pm {Virtual}

This interactive course is designed for experienced and senior level managers to explore how to pivot their leadership application to become adaptive and inclusive in today’s rapidly changing work environment.

In this course, participants will review and explore the Key to Inclusive Leadership and its relevance in today’s constantly changing and evolving work environment. Participants will engage in activities and discussions about the leading organizations, teams, and individuals to successfully navigate challenges and change.

At the conclusion of this course, leaders will leave with actionable steps to improve their practice of leadership with a focus being inclusive. Additionally, leaders will be provided with a tool kit that will support their work becoming more inclusive while applying the practical and powerful Adaptive Leadership framework.

INSTRUCTOR:

An expert from Syphax Strategic Solutions Inc. and the Nehemiah Emerging Leaders Program.



123 Strategic Planning: Crafting and Leading Planning Processes

Friday, March 11th / 9am-1:30pm {Virtual}

Thinking strategically and determining priorities are essential skills in organizations, especially during times of uncertainty. This course examines how to make a strategic plan a living document and have it mean something to those affected. Participants examine: how to develop strategies using the STEP model, how to craft strategic goals (including with the Board of Supervisors or other governing board), and how to engage stakeholders in the process. Best practices and case examples are explored to support integration of the plan into agency operations and decision making. Discussion highlights tips for supporting strategic thinking during times of change and uncertainty.

INSTRUCTOR:

Angela Antenore, M.Ed. is an experienced strategic facilitator, coach, and university instructor.

120 Planning and Developing Strategies for Organizational Leadership

Thursday March 17th / 9am-1:30pm {Virtual}

Explore how to pivot your leadership skills to become adaptive in today's rapidly changing work environment. Participants will consider what leadership means and the importance of creating an inclusive organizational culture and environment. At the conclusion of this course, leaders will leave with actionable steps to build upon their leadership practices. Additionally, leaders will be provided with a tool kit that will support their work applying the practical and powerful adaptive leadership framework.

INSTRUCTOR:

An expert from Syphax Strategic Solutions Inc. and the Nehemiah Emerging Leaders Program.

354 Customer Service in the Public Sector: Balancing Satisfaction with Priorities

Friday March 18th / 9am-1:30pm {Virtual}

This policy level course helps managers and elected officials explore ways to create and enhance a customer service culture in their organization. Participants explore how to balance good customer service with county and state regulations and requirements. It focuses on what defines good customer service and a service culture. Lively small and large group discussions provide tools to assess the current environment; gaps are to be more service-oriented, and how to get there. Participants examine the structure and process to support and recognize effective customer service, even in difficult regulatory situations. Barriers to good customer service are examined along with service and performance measurements.

INSTRUCTOR:

Angela Antenore, M.Ed. is an experienced strategic facilitator, coach, and university instructor.

121 Inclusive Leadership – Developing the Bench

Thursday, March 24th / 9am-1:30pm {Virtual}

Inclusion happens one thought, one moment, one conversation, one interaction, and one person at a time. It takes time, practice, and a conscious intention to ensure the team feels included and all belong. Today's emphasis on Diversity, Equity, and Inclusion (DEI) is not a trend or a short-lived new look at the workforce and leadership. It is a mandate for the 21st century. However, understanding and shifting our mindset is not enough; we also have to figure out what to DO. How do we create a culture of inclusion and make inclusive decisions? How do we have meaningful interactions with our co-workers and those we supervise and lead? How can we ensure that everyone has an opportunity for growth in our organization? The answers to these questions have to become behaviors to ensure that these actions become habits adopted in the workplace. This course, "Inclusive Leadership" addresses the third leg of our DEI leadership responsibilities.... This course will reinforce the DE mindset and add to leadership information and knowledge, but it will do more: we will focus on developing new tools, new behaviors, things leadership can actually do to create inclusion and equity in a world of individuals and diversity.

INSTRUCTOR:

BJ Snowden is the Dean of the West Sacramento Center at the Sacramento City College and is part of the 2021 Board of Directors at the American Leadership Forum.

114 Working With High-Risk & Vulnerable Populations

Friday, March 25th / 9am-1:30pm {Virtual}

This course introduces strategies to work with high-risk and vulnerable populations, which may be underserved in our work. Participants will develop a better understanding on how to work effectively with these populations and build engagement to improve their access to effective services. The course will focus on building a deeper understanding of the impacts of generational traumas and the factors affecting these populations in order to develop an approach utilizing effective tools to properly assist. We will discuss the characteristics that impact high-risk and vulnerable populations, assisting participants in developing a framework of services based on accessibility and equity lenses. The course will include scenarios to guide participants and help understand the complexity of organizational systems.

INSTRUCTOR:

Lucy Hernandez, CEO & Principal Strategist at Lucy Hernandez Consulting.

April

369 County Financial Reporting and Budgeting for Nonfinancial Professionals

Thursday, April 7th / 10am-3:30pm {Mendocino/Lake}

This course provides the tools for decision-makers, elected officials, senior managers – other than accountants and auditors – who want to have an overview understanding of government financial reporting. Participants discuss budgets, financial statements, and the audit, and at the 30,000-foot level what each of those is saying (or not saying!). Participants should bring questions about terms or concepts they have encountered as part of their interaction with county and government financial reporting. The discussion reviews terms and definitions used with government financial reporting and strategies on how to read financial statements and auditor reports to identify critical information and understand what it means ... in plain English!

INSTRUCTOR:

Robert Bendorf, retired Yuba County CAO and Leanne Link, Assistant CAO at Sutter County.

115 Adaptive Leadership

Friday, April 8th / 10am-3:30pm {Sacramento 1}

Adaptive leadership is a practical approach to solving business issues throughout organizations. The process guides leaders at all levels on how to identify and focus on the what's important when facing changes or challenges in their business environment. The Adaptive Leadership theory was introduced by Harvard professors Marty Linsky and Ronald Heifetz, with the belief that businesses are constantly changing and adapting to these changes involves diagnosing, interrupting, and innovating as a means of creating capabilities that align with the aspirations of an organization. The model allows leaders to go beyond simply addressing issues by finding creative ways to solve them utilizing the skills and talents of all employees throughout all levels of an organization. This course is a combination of pre-work, live content delivery, and workshops.

INSTRUCTOR:

BJ Snowden is the Dean of the West Sacramento Center at the Sacramento City College, and is part of the 2021 Board of Directors at the American Leadership Forum.



333 IT Business Relationship Management

Thursday, April 14th / 9am-1:30pm {Virtual}

In order to ensure that the products and services IT delivers meet the needs of your key customers, strong customer relationships are critical to understand IT constraints, what customers value and need, and how to translate between the two perspectives. This course focuses on helping you understand the relationship management practice, the capabilities and competencies that drive success, your current relationships and where to focus in making them better, and how to build a high-level strategy to build your BRM practice.

INSTRUCTOR:

Roger Root, Information Technology Director for Tuolumne County.

380 Work Force Planning: Building a Framework for Success

Friday, April 15th / 10am-3:30pm {Fresno}

This interactive course is designed for experienced and senior-level managers to develop a conceptual framework on the lifecycle of talent development and succession planning within their organizations. In this course, participants will review common issues confronting organizations as generational transitions create vacancies and survey current approaches for integrating talent development and succession planning activities. Participants will engage in exercises and discussions about the talent development challenges within their organizations and apply methodologies and current workforce data in designing future steps for action. After this course, leaders will leave with an understanding of talent development and succession lifecycles and tools for building a framework and action steps for their organization.

INSTRUCTOR:

An expert from Syphax Strategic Solutions Inc. and the Nehemiah Emerging Leaders Program.

137 Initiating, Navigating, and Negotiating the Dynamics of Change in County Government

Thursday, April 21st / 10am-3:30pm {Solano}

This course focuses on changing policy and administrative approaches in county government. The course discussion explores a six-part framework developed from change processes in children's services, health services, homelessness, and other issues for underserved or vulnerable communities challenging county governments in California. The class experience is highly interactive, with participants applying to change model steps to their specific challenges. The discussion specifically addresses moving from current path dependencies and problem identification, with processes for redesigning institutions, policies, and organizational structures. The course is applied not theoretical; county focused, not general.

The course has two parts: one, individually, prior to class, watching a one-hour documentary that was broadcast on PBS on the career of a county supervisor which will be discussed in part two, as a group, meeting for a three-hour class. The material includes worksheets for participants. The course intends to help participants to initiate, as well as navigate and negotiate the dynamics of change in county government.

INSTRUCTOR:

Dr. Rich Callahan is associate professor of management at the University of San Francisco.

151 Financing California Counties: The History

Thursday, April 22nd / 10am-3:30pm {Sacramento 3}

Have you found yourself overwhelmed trying to understand the county revenue sources and funding streams? And how we ended up with this complex system? This course provides an in-depth examination of the history of county revenue sources and how they have evolved over decades. Exploring the context of county funding decisions by the legislature and administration over the last 40 years is critical in understanding the current state-county funding and revenue relationships. The class examines the history and consequences of major elements in county revenues including: Proposition 13, 172, 1A, Vehicle License Fees, Realignment, ERAF, property tax allocations, current year State budget and more.

INSTRUCTOR:

Diane Cummins served as a Special Assistant to the Governor for state and local finances and has worked in both the executive and legislative branches on the budget.

May

129 Intergenerational Leadership**Thursday, May 5th / 10am-3:30pm** {Mendocino/Lake}

For the first time in history, we find ourselves working with people from five generations. In today's workplace, we have to understand, communicate and interact with people from different eras, different values and habits, and fundamentally different ideas about life! This class focuses on understanding and practicing how to integrate deeper generational insights into practice. Participants do self-assessments of their eras and their own values. They profile their work environments to discern the complexity of the generational mix. Most importantly they learn a unique set of skills and processes to employ when encountering people whose values, habits and business practices may be at odds with their own. This workshop provides participants skills to blend generations to get the best from everyone.

INSTRUCTOR:

Larry Liberty, Ph.D. works with Fortune 500 companies and teaches in MBA programs across the globe, and is the author of *The Maturity Factor – Solving the Mystery of Great Leadership*.

131 Leading for Diversity, Equity, and Inclusion (DEI) in County Government**Thursday-Friday, May 19-20th / 10am-4:30pm Day 1; 8:30am-3pm Day 2** {Sacramento 4}

This two day course focuses on changing policy and practices in county government through an equity, diversity, and inclusion lens. The course explores a systemic framework developed around structural changes to address complex issues of inequities that impact communities across counties.

Participants will have the opportunity to engage in self-reflection, content exploration, and learn how to apply research based best practices to address internal and external inequities across the county. In addition, participants will explore the impact of historical politics and public education on underserved or vulnerable communities, as well as key terms related to DEI (diversity, equity, inclusion, implicit bias, stereotypes, oppression, institutional racism).

INSTRUCTOR:

Nicole Anderson is founder and CEO of Nicole Anderson and Associates Consulting, LLC. Nicole has served as a developer and facilitator of professional learning services as well as an advocate for educational equity work in numerous ways around the nation.

141 Change Management: Strategies for Success**Friday, May 20th / 10am-3:30pm** {Fresno}

Managing change is a critical competency for county leaders as they seek to provide extraordinary services to their community. However, change is a complex and dynamic process that requires leaders to be intentional about the change they want to create. During this interactive course participants will gain the knowledge, tools, and skills necessary to drive successful change initiatives that enhance performance and increase organizational effectiveness. County leaders will engage in activities and discussions about the characteristics of change, barriers to adaptive change and strategies to create an environment that promotes change. After this course, leaders will leave with a comprehensive understanding of the factors that influence the success of change management and familiarity with creating effective teams and goal achievement within their organizations.

INSTRUCTOR:

An expert from Syphax Strategic Solutions Inc. and the Nehemiah Emerging Leaders Program.



380 Talent Development and Succession Planning

Thursday, May 26th / 10am-3:30pm {Solano}

This interactive course will confront the “retirement wave” of baby-boomers leaving local government and explore strategies and best practices to create effective leadership development and succession planning programs in county government. The course includes case examples, small group discussions as well as presentations. Discussion highlights: workforce demographic challenges facing county government; why talent development and succession planning are key to building organizational capacity, especially in tough times; steps to get started; and best practices and lessons learned from leadership development and succession planning programs.

INSTRUCTORS:

Dr. Frank Benest is former city manager of Palo Alto and a noted expert in organizational leadership; Donna Vaillancourt is former San Mateo County Human Resources Director.

367 Communicating for Results: Best Practices for 21st Century Leadership

Friday, May 27th / 10am-3:30pm {Sacramento 1}

How do you communicate to six generations and their unique forms of speaking, interpreting, and expressing themselves? How do you confront “device chaos” and “irrelevance overload”? What are the foundational and necessary skills for meaningful and productive communication both virtually and in-person? These are just a few of the searing questions leaders are faced with in a post-Covid era. If we have learned anything over the last couple of years, we have learned that ‘communication’ is a foundational leadership quality. We have more questions about how to lead and how to use communications as a core competency as never before. There are any number of leadership best practices that must be learned. Mastering ‘communicating for results’ is foremost amongst them. This course will focus upon the necessary skills for meaningful and productive communications, including how to manage email overload and engage in difficult conversations. County leaders will engage in discussions and activities that encourage participants to speak with themselves and others with compassion, caring, and empowerment.

INSTRUCTOR:

Larry Liberty, Ph.D. works with Fortune 500 companies and teaches in MBA programs across the globe, and is the author of *The Maturity Factor – Solving the Mystery of Great Leadership*.

June

360 Manage Conflict (Even Hostility) in Comfort

Thursday, June 2nd / 10am-3:30pm {Mendocino/Lake}

Conflicts and disagreements are a fact of life. They can contribute to better outcomes or can lead to an escalating situation. Transform the most difficult circumstances into a satisfying experience for all involved. This course helps County elected officials and executives identify constructive approaches to positively managing conflict whether from the dais, in a meeting, or one-on-one. Participants analyze their own response to conflict and develop tools to quickly assess and respond to difficult situations and create practical, positive outcomes.

INSTRUCTOR:

Laree Kiely, Ph.D. is president and CEO of We Will, Inc. and professor at the USC Marshall School of Business.

336 IT Demand Management

Thursday, June 9th / 9am-1:30pm {Virtual}

One of the biggest challenges county IT departments face is addressing the rising volume of incoming demand with limited resource capacity (money, people, skills and time) to complete the work. Demand management is a practice devoted to ensuring that high value work gets done and capacity is managed to best advantage. This course will cover the design and improvement of demand management, from intake and assessment, to approval and prioritization, giving you the tools to optimize your handling of capacity and demand.

INSTRUCTOR:

Liza Massey, Chief Information Officer for Marin County.



392 World Class Contracting, Contract Management and Procurement

Thursday, June 9th / 10am-3:30pm {Solano}

Every County or public entity requires the effective procurement of goods and services in order to successfully achieve its mission, business objectives and meet the needs of its constituents. This class provides insight into fundamental principles of public contracting and procurement, the role of contracting and procurement within your organization, as well as, best in class strategies which lead to effectively and efficiently meeting your requirements. Discussion will cover the principles and key elements of contract management and procurement process, and will provide participants a broad understanding of various contracting approaches, best practices, and will discuss practical examples of contract monitoring tools and templates. Prior and during this session, participants will be invited to submit specific contracting and procurement situations and questions, which they would like to be discussed during the session.

INSTRUCTOR:

Jack Pellegrino, CPCM is the Director of Purchasing and Contracting for the County of San Diego and an Instructor at San Diego State University. He is a Certified Contracts Manager.

138 Policy Analysis for Everyone

Friday, June 10th / 10am-3:30pm {Sacramento 2}

“Analysts” are not the only employees called on to analyze and develop public policy; program managers and leaders make consequential choices every week. Counties face many challenges that relate directly to policy questions. What is the best way to help people find employment? What can we do to reduce the number of people experiencing homelessness? How can counties discourage recidivism? Multiple solutions exist but too often we begin with a solution and ask whether we should adopt it or not. Stepping back a bit allows us to more fully consider the options and tradeoffs. Participants will acquire policy analysis skills, learn to better predict the long-term consequences of policy choices, and understand what drives behavior.

INSTRUCTOR:

Dr. Mary Kirlin is a consultant with local governments and a former public policy professor at Sacramento State University.

180 Emotional Intelligence – A Leadership Master Class

Thursday-Friday, June 16-17th / 10am-4:30pm Day 1; 8:30am-3pm Day 2 {Fresno}

As the world changes, so do the requirements for leaders to leverage a new set of operating principles: self-awareness, self-management, motivation, collaboration, authenticity, empathy, adaptability, influence and resilience ... Emotional Intelligence. In this engaging 2 day workshop you will discover the power of emotional intelligence and how it impacts leadership effectiveness and performance. The workshop utilizes the latest research and techniques from neuroscience, emotional intelligence and mindfulness to assist participants in building their leadership impact, optimize positive relationships, effectiveness, decision-making, influence, and wellbeing; all primary success factors of a great leader. Participants examine the fundamentals of EQ, its importance in leadership, and how to apply competencies and techniques to specific workplace situations. Participants complete a EQ profile and learn how EQ can be developed through practical tools and techniques.

INSTRUCTOR:

John Dare transforms organizations to thrive in accelerating change as a Silicon Valley entrepreneur.



About CSAC William "Bill" Chiat Institute

CSAC William "Bill" Chiat Institute for Excellence in County Government is a professional, practical continuing education program for senior county staff and elected officials. Its goal is to expand capacity and capability of county elected officials and senior staff to provide extraordinary services to their communities. The Institute was established in 2008 and is a component of the California Counties Foundation, Inc. and the California State Association of Counties (CSAC). Over 6,000 county staff and elected officials have taken courses. The Institute is supported by the California Counties Foundation (a 501(c)(3) charity), CSAC, grants from organizations and foundations, and course registration fees.

Course Registration and Fees

REGISTRATION - Course registration may be completed on-line. Advance registration is required. To register for a class please visit www.csacinstitute.org.

FEES - Course tuition includes instruction, materials, and certificate. All county staff and officials are eligible for the special county rate of \$175/class day. Staff from county-partnered CBOs, CSAC Partners and Premier Members, and CSAC Affiliate Members are also eligible for this special reduced rate. Regular registration fee is \$351/class day.

REGISTRATION FEES INCLUDE PROFESSIONAL INSTRUCTION, COURSE MATERIALS, AND CERTIFICATE.

Cancellations and Substitutions

Substitutions may be made at no charge. Registrations may be cancelled by logging into your account, e-mail or calling up to seven days in advance of the class. Refunds are subject to a \$20 handling fee. There are no refunds or credits for cancellations within seven days of a class or no-show the day of the class.

Contact Us

Director of Operations and Educational Programs
Chastity Benson / cbenson@counties.org

Training Program Coordinator
Matthew Brooks-Pritchard / mbrooks-pritchard@counties.org

Administrative Assistant
Olviya Vataman / ovataman@counties.org
(916) 327-7500 or info@csacinstitute.org



www.csacinstitute.org

Visit the Institute website for updated information, course schedules and resource materials, including materials from many of the Institute's most popular classes.



Course Schedule Index / Courses by Topic

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123	Strategic Planning: Crafting and Leading Planning Processes	2
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Campus Locations

Sacramento Campus 1
California Museum
1020 O St | Sacramento, CA 95814

Sacramento Campus 2
Capitol Event Center
1020 11th St | Sacramento, CA 95814

Sacramento Campus 3
Masonic Temple Association of Sacramento
1123 J St | Sacramento, CA 95814

Sacramento Campus 4
Tsakopoulos Library Galleria
828 I St | Sacramento, CA 95814

Fresno Campus
Fresno County Plaza Ballroom
2220 Tulare St | Fresno, CA 93721

Solano Campus
Solano County Events Center
601 Texas St | Fairfield, CA 94533

Mendocino/Lake Campus
Ukiah Valley Conference Center
200 S School St | Ukiah, CA 95482





INSTITUTE FOR LOCAL GOVERNMENTSM

Promoting Good Government at the Local Level

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Update on Activities April 2022

Local government plays an integral part in shaping a thriving community. That's why ensuring that local government leaders have the best resources, connections, and knowledge available is essential for their success. With a 65-year+ history of serving the needs of local governments in California, the Institute for Local Government (ILG) supports officials at special districts, counties and cities in tackling the state's most pressing and evolving issues.

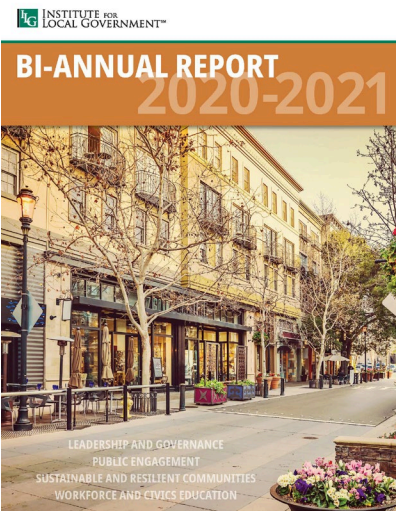
Close alignment with our three affiliates – CSAC, the League of California Cities and the California Special Districts Association (CSDA) -- is critical to our success. Together with these local government partners, ILG maintains continued engagement with local leaders that affords us the opportunity to empower and educate them with real-world expertise.

We are a mission-driven nonprofit organization that is also non-partisan. And -- since ILG is not focused on advocacy -- we have the flexibility to serve as an objective third-party convener that helps cities, counties, and special districts navigate complex issues crossing multiple local and state agencies.

To learn more about our programs and resources visit www.ca-ilg.org, or connect with us through our [newsletter](#) or social media through [Facebook](#), [Twitter](#) or [LinkedIn](#).

ILG Releases 2020-2021 Bi-Annual Report

ILG recently released its 2020-2021 bi-annual report. During a global pandemic, social unrest and new challenges facing local government, ILG has continued to make an impact for California's counties, cities and special districts. Find out more about ILG's recent programs, initiatives and achievements in [the report here](#).

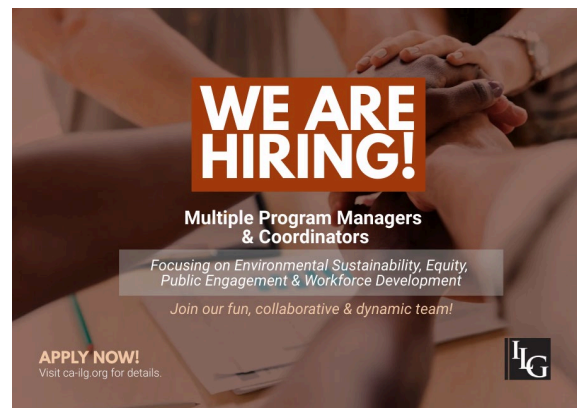


ILG Welcomes New Workforce Consultant!

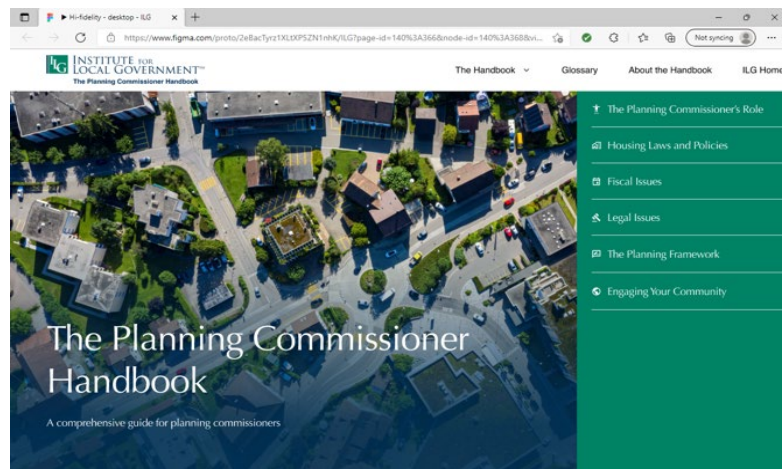
ILG is excited to announce the addition of a new consultant, Dr. Jeff Mrizek. Dr. Mrizek is a workforce development expert with considerable experience in Workforce Pathways, HR, Youth Development, Equity and Higher Education. He works statewide on a wide range of issues but has in-depth knowledge in many of ILG's workforce and civics education initiatives. Jeff will help ILG grow capacity and seek funding to expand ILG's Workforce and Civics Education pillar. He was specially selected to help support ILG's workforce pipeline efforts around apprenticeships, workforce retention and the new civic seal.

ILG is Hiring!

The ILG team is growing! We're looking for collaborative, fun and dynamic team members who exemplify our values, can wear many hats, are team players and quick learners. These new team members will support all of ILG's pillars and programs around leadership and governance, public engagement, sustainable communities and workforce and civics education. If you know anyone who would be interested, please share this opportunity! The job description can be found on ILG's website [here](#).



New Planning Commissioners Handbook and Regional Trainings!



ILG is excited to announce the release of our updated Planning Commissioners Handbook! As local governments across the state are facing increased pressure to plan for growing populations, increase their housing supply, and create more sustainable communities, this handbook is designed to help support planning commissioners, their staff, and other officials interested in land use and planning.

This update is intended to help local officials understand the planning process and provide a glimpse of some potential planning challenges commissioners may experience during their terms. The handbook describes the major terms, plans, and policies that make up the framework of local planning, as well as typical stakeholders in the process and the basics of reviewing applications for development.

The handbook includes information on:

- The Role of the Planning Commissioner
- Meetings and Procedures
- Planning Framework
- Application Review

- Housing Laws and Policies
- Community Design
- CEQA and Environmental Issues
- Infrastructure Planning
- Transportation
- Public Participation
- Fiscal Issues
- Legal Issues

[Access the handbook here.](#)

Regional Trainings

ILG will host regional training sessions for planning commissioners using content from the updated handbook. These interactive sessions will take place in person at various locations throughout the state and will cover topics such as the role of a planning commission, how to work effectively with staff and the governing board, effective community engagement, CEQA basics, required planning documents, and local and regional planning challenges and opportunities. Each session will give participants the opportunity to engage with experts in the field and fellow planning commissioners to hear best practices, emerging trends, and lessons learned. All sessions are FREE but space is limited and registration is required.



Tentative training dates are below.

- [Sacramento and Yolo Counties, April 22, 2022](#)
- [El Dorado, Placer and Sierra Counties, April 29, 2022](#)
- [Calaveras, Tuolumne, Mariposa, Nevada and Amador Counties, May 13, 2022](#)
- [San Joaquin, Stanislas, Merced and Madera Counties, May 20, 2022](#)
- [Imperial County, June 16, 2022](#)
- [San Diego County, June 17, 2022](#)
- [Santa Cruz, San Benito and Monterey Counties, July 22, 2022](#)
- [Sonoma, Napa, Solano and Marin Counties, July 29, 2022](#)
- [Alpine, Mono and Inyo Counties, August 12, 2022](#)
- [San Bernardino and Riverside Counties, August 26, 2022](#)
- [Los Angeles County, September 12, 2022](#)
- [San Mateo and Santa Clara, October 7, 2022](#)
- [Humboldt, Mendocino and Lake Counties, October 14, 2022](#)
- [Alameda, Contra Costa and San Francisco Counties, October 21, 2022](#)
- [Orange County, November 18, 2022](#)
- [Kern, Tulare, Kings and Fresno Counties, TBD 2023](#)
- [San Luis Obispo, Santa Barbara and Ventura Counties, TBD 2023](#)
- [Shasta, Trinity, Siskiyou, Lassen, Plumas, Modoc and Del Norte Counties, TBD 2023](#)
- [Tehama, Glenn, Butte, Colusa, Yuba and Sutter Counties, TBD 2023](#)

These trainings are hosted by ILG in partnership with PlaceWorks and the California Department of Housing & Community Development.

Contact Melissa Kuehne (mkuehne@ca-ilg.org) or Karalee Browne (kbrowne@ca-ilg.org) for more information about ILG's housing work.

2022 Webinars & Trainings

The ILG team is currently identifying topics of interest to continue our robust training offerings for 2022. We are exploring topics relevant to our county, special district and city partners including equity, civility, virtual engagement, bridging divides, budgeting and finance, housing, local government basics and climate resilience. Contact Erica Manuel (emanuel@ca-ilg.org) or Melissa Kuehne (mkuehne@ca-ilg.org) for more information, or if you have a topic you would like us to consider.

Leading Local: Cultural Intelligence

Cultural intelligence (CI) or cultural quotient (CQ) is having the capacity to relate and work effectively with different groups of people and across cultures. Cultural intelligence goes beyond cultural awareness and political correctness. It articulates the core competencies and skill sets necessary for true diversity, equity and inclusion to exist within your organization. The Leading Local series in 2022 will include a new virtual training series that examines the various elements of cultural intelligence and how to operationalize it in your local agency and your community.



The series will take place from April through July 2022 with one (1) two-hour session per month. The training is designed for staff and appointed or elected officials at California cities, counties and special districts. All sessions are free to attend, but space is very limited, and registrations are required.

Session topics will include:

- Cultural Intelligence 101 – April
- Developing the Language of CI – Building a Living Glossary – May
- Managing Conflict Through the Lens of Equity – June
- Mastering the Art of Crucial Conversations Using CI - July

[Find out more and register here.](#)

Additional Upcoming Webinars

The ILG team is actively working to schedule a number of timely webinars. In late April/early May look out for sessions on:

- Budgeting and financial forecasting
- Ballot measures: dos and don'ts
- Leading Local: Bridging Divides

Recent Webinars



Reinvigorating the Public Sector Workforce Pipeline, Post-Pandemic

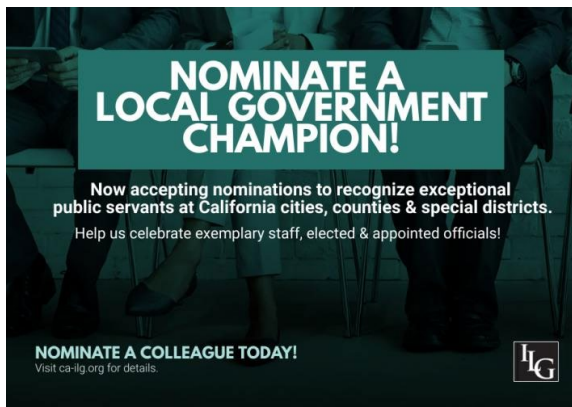
In March, ILG hosted a listening session to discuss the changing public sector workforce landscape and hear insights on the “State of the Public Service Sector” as local governments seek to respond to, support, and replenish this essential workforce. This virtual Listening Session was hosted by Innovative Pathways to Public Service (IPPS), a collaborative administered and led by ILG. In addition to ILG CEO Erica L. Manuel and consultant Jeff Mrizek, the session

also featured speakers from Valley Vision and Sacramento Employment and Training Agency (SETA). [Access the recording here.](#)

Past Webinars Available on Demand

ILG hosted over 25 webinars in 2021. You can access all of ILG’s past webinars on demand here: www.ca-ilg.org/post/ilg-webinar-archives. Contact Erica (emanuel@ca-ilg.org) or Melissa (mkuehne@ca-ilg.org) for more information.

Nominate a Local Government Champion!



All year, we will be accepting nominations for outstanding leaders in public service. Nominations can include anyone working in any of California's cities, counties, or special districts. Preference will be given for nominations that fall under ILG's four pillars: leadership and governance, public engagement, sustainable and resilient communities, and workforce and civics education. Nominees will be highlighted on ILG's social media, newsletters, and website.

Recently we honored, Steve Monaghan, Chief Information Office with Nevada County and additional county representatives are already in the queue to be highlighted.

“Steve is helping advance information technology for local governments during a time of rapid broadband expansion and increasing cyber security threats. He works tirelessly to bring broadband to all corners of Nevada County and expand it throughout the state. Steve provides regular guidance and assistance to his peers statewide, especially to rural counties. His expert knowledge and willingness to serve is what makes Steve a true local government champion.”

[Submit a nomination here](#)

[Read more about the program and see past honorees here](#)

Apply for a 2022 Beacon Award

The call for Beacon Award applications is now open! Participating counties can apply for awards including:

- Agency Greenhouse Gas Reductions
- Community Greenhouse Gas Reductions
- Energy Savings
- Natural Gas Savings
- Sustainability Best Practices



Whether your agency is a Beacon participant or not, you are invited to submit an innovative project, program, plan, or policy your agency has implemented for Leadership and Innovation award consideration in the following categories:

- Leadership in Climate Resilience and Adaptation
- Equity and Engagement in Climate Resilience and Adaptation
- Cross-Agency Collaboration in Climate Resilience and Adaptation
- Innovation in Energy
- Innovation in Clean Transportation

You can also apply to participate in the Beacon Program at any time. If your county is interested in joining, program enrollment is ongoing. Contact Nikita Sinha at nsinha@ca-ilg.org for more details or find out more: www.ca-ilg.org/BeaconProgram.

Cross-promoting CSAC

ILG is proud of our affiliation with CSAC, and we highlight it as often as possible through all our communication channels. In addition to monthly CSAC content in our e-newsletter, we actively promote CSAC programs and activities on social media.

We are currently working with the CSAC communications team to identify additional topics for articles for *A County Voice*.

ILG Board Meetings

ILG's Board of Directors met on March 11 to hear program updates and discuss strategy for 2022. The remainder of ILG's board meetings for the year will take place on:

- Friday, June 10 - virtual
- Thursday-Friday, August 18-19 - Sacramento
- Friday, November 4 - virtual
- Tuesday, December 20 - virtual

California State Association of Counties 2022 Calendar of Events

JANUARY

- 17 Martin Luther King, Jr. Day
- 27 CSAC Executive Committee Meeting | Sacramento

FEBRUARY

- 2 – 4 Executive Committee Leadership Forum | San Diego
- 12 – 16 NACo Legislative Conference | Washington DC
- 21 Presidents Day

MARCH

- 3 CSAC Board of Directors Meeting | Sacramento
- 23 CSAC Executive Committee Meeting | Los Angeles (*Wednesday afternoon meeting*)

APRIL

- 1 Cesar Chavez Day (observed)
- 7 - 8 CSAC Finance Corp. Spring Meeting | Napa County
- 20 - 21 CSAC Legislative Conference | Sacramento
- 21 CSAC Board of Directors Meeting | Sacramento

MAY

- 18 – 20 Western Interstate Region (WIR) Conference | Anchorage, Alaska
- 30 Memorial Day

JUNE

- 20 Juneteenth (observed)
- TBA CSAC Regional Meeting | TBA

JULY

- 4 Independence Day
- 21 - 24 NACo Annual Conference | Adams County - Aurora, Colorado

AUGUST

- 11 CSAC Executive Committee Meeting | Sacramento

SEPTEMBER

- 1 CSAC Board of Directors Meeting | Sacramento
- 5 Labor Day
- TBA CSAC Regional Meeting | TBA

OCTOBER

- 12 - 14 Executive Committee Retreat | TBA
- 10 Indigenous Peoples Day

NOVEMBER

- 11 Veterans Day
- 14 - 18 CSAC 128th Annual Meeting | Orange County
- 17 CSAC Board of Directors Meeting | Orange County
- 24 - 25 Thanksgiving Holiday

DECEMBER

- 7 - 9 CSAC Officers Retreat | TBD
- 26 Christmas Day (observed)

Updated 3.18.22